



NUTS & DRIED FRUITS

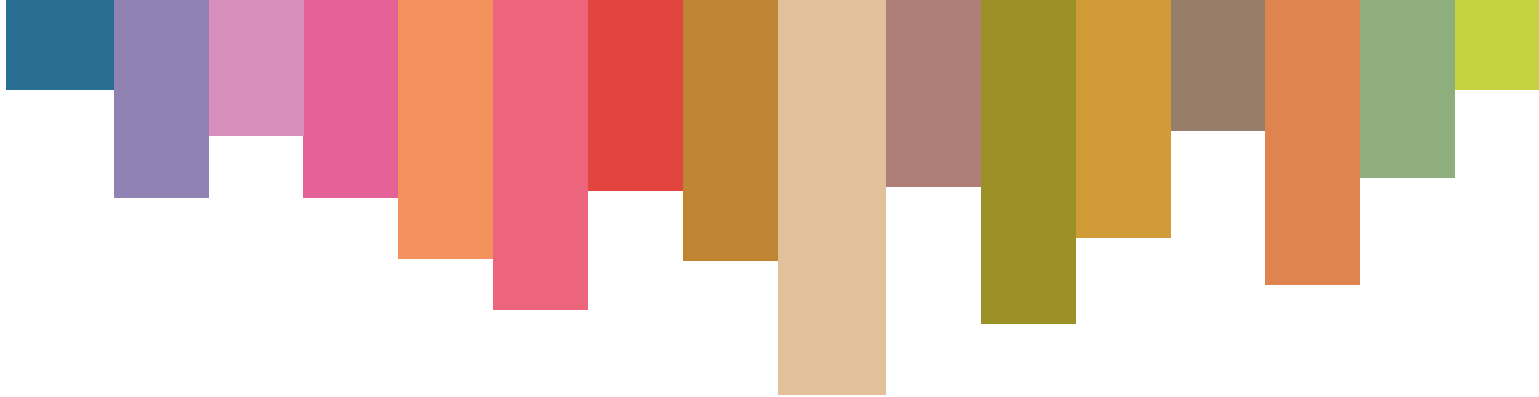
STATISTICAL YEARBOOK

2017 / 2018





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Acknowledgements

We would like to express our deepest gratitude to the national and regional organizations that have provided the INC with statistics as well as the members of the INC Statistics Committee. We would not have been able to complete this book without their support:

Aegean Exporters Association

African Cashew Alliance

Almond Board of Australia

Almond Board of California

Australian Macadamia Society

Australian Nut Industry Council

Australian Pistachio Growers Association

Brazilian Association of Macadamia Nuts

Brazilian Cashew Nut Association

California Dried Plum Board

California Fig Advisory Board

California Walnut Board and Commission

Cashew Export Promotion Council of India

Chile Prunes Association

Chilean Walnut Commission

ChileNut

China Chamber of Commerce for Imports and Exports of Foodstuffs, Native Produce and Animal By-products

Global Cashew Council

Greek Nuts & Fruits Trade Association

Hazelnut Processors and Exporters Association of Georgia

Iran Dried Fruits Exporters Association

Iran Pistachio Association

Kenyan Nut Association

National Table of Spanish Nut Production Organizations

Southern African Macadamia Growers Association

Tree Nut Growers Association of Malawi

Ukrainian Walnut Association

Vietnam Cashew Association





INTRODUCTION

The International Nut and Dried Fruit Council Foundation (INC), founded in 1983, is the international source for information on Nuts and Dried Fruits for Health, Nutrition, Statistics, Food Safety, Government Standards and Regulations regarding Trade Barriers and Agricultural Quality Standards.

The INC mission is to stimulate and facilitate sustainable growth in the global Nut and Dried Fruit Industry, providing new opportunities for increasing global consumption of almonds, Amazonia (Brazil) nuts, cashews, hazelnuts, macadamias, pecans, pine nuts, pistachios, walnuts, peanuts, dates, dried apricots, dried figs, prunes, sweetened dried cranberries and dried grapes.

The aim of the present statistical yearbook is to review and provide a general overview of worldwide statistics on nuts and dried fruits production, trade and consumption. The statistical data have been gathered from different information sources, countries and formats. The present collection of statistics will enable the industry, Government officials, non-profit organizations and stakeholders to analyze nut and dried fruit production, trade and consumption trends.

The present report gathers world production statistics of nuts and dried fruits from 2007/2008 to 2017/2018 seasons, and worldwide imports, exports and estimated consumption data until 2016.

Statistics are classified by product, in turn each product is classified by:

- Production: total metric tons produced from 2007/2008 to 2017/2018, top producing countries in 2017/2018 and five-year average share.
- Exports: total metric tons exported, and eventually re-exported from transit countries from 2006 to 2016, top exporting countries and five-year average share.
- Imports: total metric tons imported by the twenty largest importers between 2006 and 2016.
- Consumption: estimated for the leading consuming countries from 2012 to 2016 as the apparent availability annually, which may generate discrepancies with the real consumption per capita.

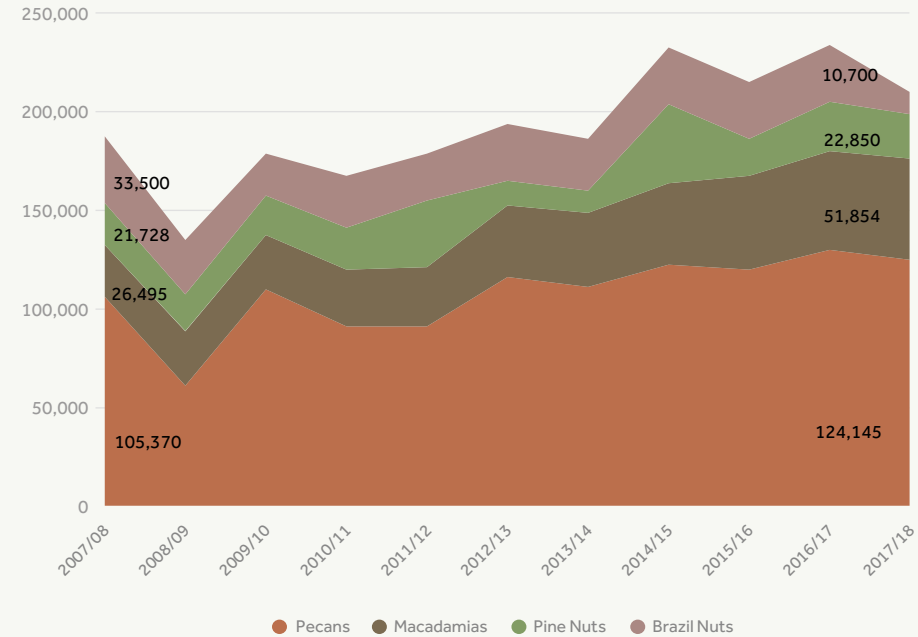
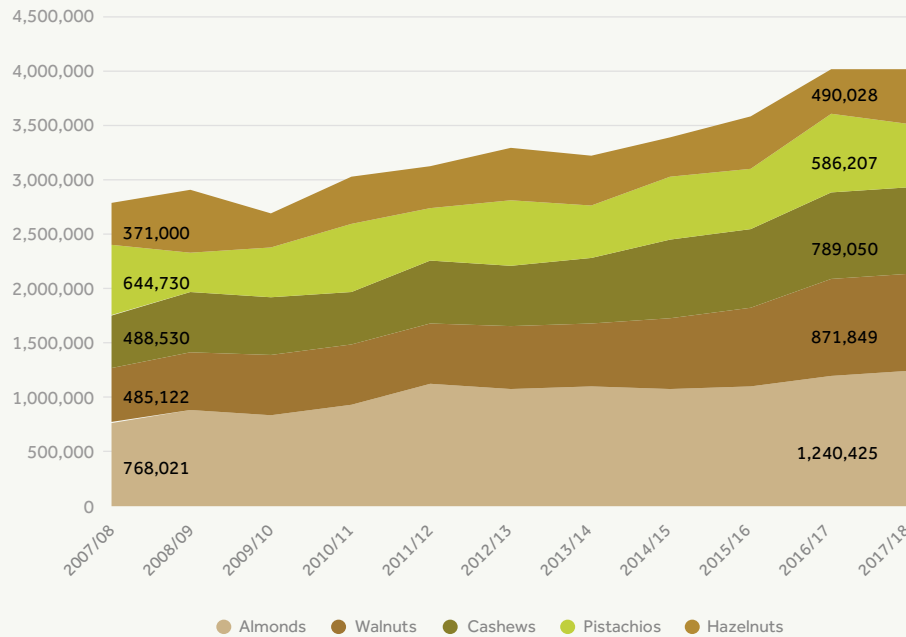
Some countries are identified as transit points or processors, *e.g.*, the Netherlands and Germany are big re-exporters to the rest of Europe; India and Vietnam are important processing countries of cashews; and Germany and Denmark are known for their marzipan production.

The consumption survey is presented for the largest consuming countries in:

- Total metric tons consumed between 2012 and 2016.
- Consumption *per capita* in kilograms per year: total volume consumed throughout the total population of the country (according to the Population data from United Nations, Department of Economic and Social Affairs, Population Division. 2017).
- Estimated consumption *per capita* in kilograms per year: total volume consumed by the estimated percentage of population that is considered regular consumers of the specific nut or dried fruit.
- Data sources: INC Database; DESA/UNSD United Nations Comtrade Database; European Commission Trade Helpdesk (Eurostat, Comext); United Nations Department of Economic and Social Affairs, Population Division; US Department of Agriculture and the World Bank.

WORLD PRODUCTION

WORLD TREE NUT PRODUCTION (Metric Tons)
Kernel basis, except pistachios in-shell



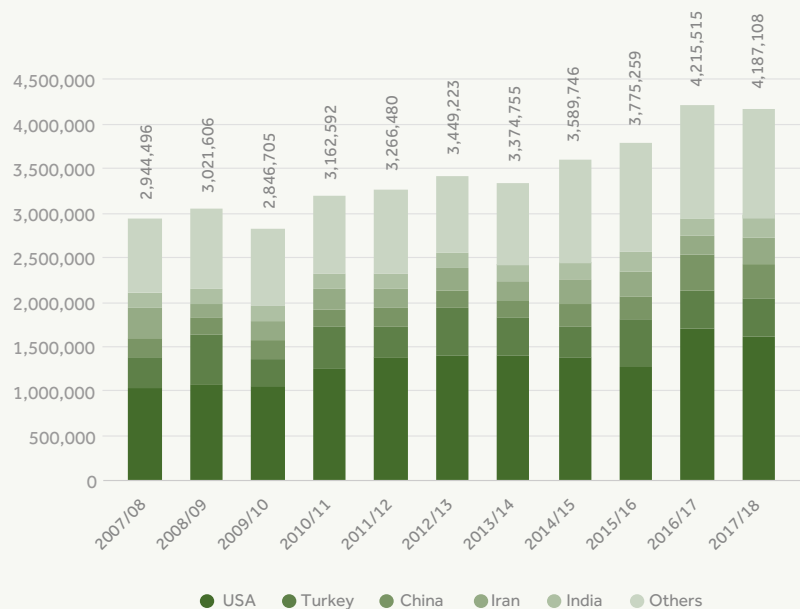
World tree nut production continues to raise year on year. Overall tree nut production maintained similar levels to the 2016/2017 season and was increased by 24% compared to the prior 10-year average, adding up to over 4.2 million metric tons (MT).

With over 1.2 million MT 2017/18 crop, almond remains the most produced tree nut. Up by 24% over the previous 10-year average, its production has steadily grown along the last decade. Macadamia was the tree nut that grew the most during this period (47% up from prior 10-year

average), partly due to an increment in the planting areas in the producing countries. Walnuts, cashews and pecans also experienced a significant increment over the prior 10-year average of 44%, 32% and 18% respectively.

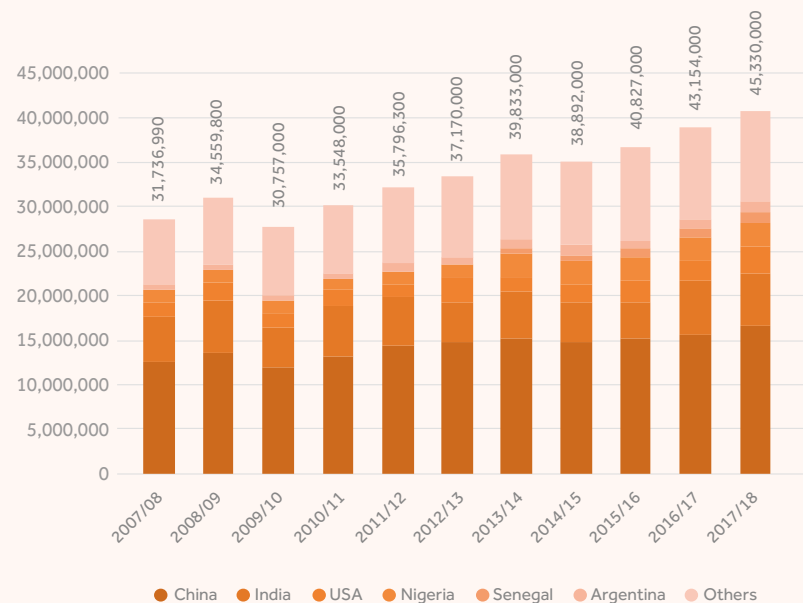
On the other hand, Brazil nut production went through a significant drop, mostly due to unfavorable environmental conditions.

WORLD TREE NUT PRODUCTION (Metric Tons)
Kernel basis, except pistachios in-shell

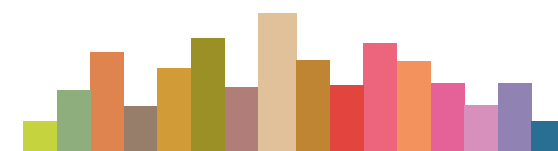


The USA is the leading tree nut producer. In 2017/2018 it accounted for 38% of total tree nut production, amounting to over 1.6 million MT. 95% of the U.S. tree nut production was composed of almonds (62%), pistachios (17%), and walnuts (16%). Turkey and China accounted for the following 10% and 9% of the world share respectively, followed by Iran (7%) and India (5%). In turn, 83% of the tree nut production in Turkey was hazelnut and 11% pistachio; in China, 96% was walnut; in Iran, 79% was pistachio and 13% walnut; and in India 94% was cashew.

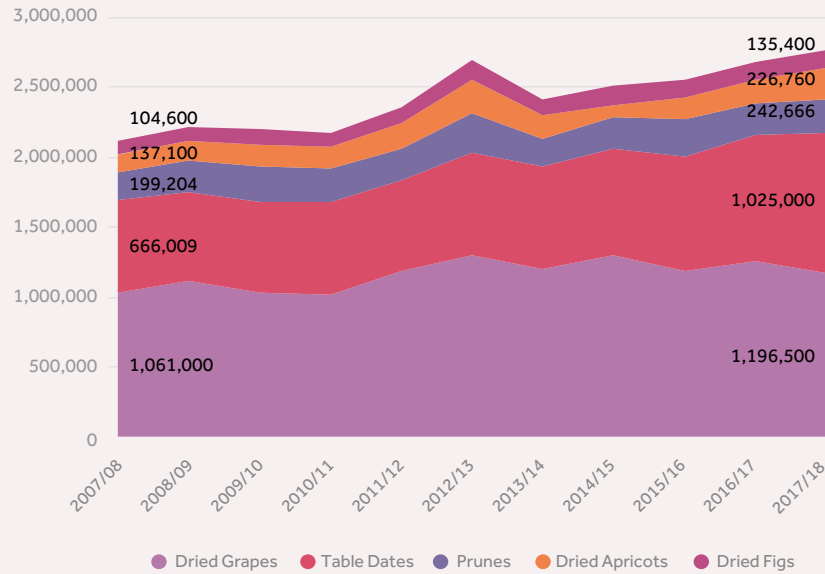
WORLD PEANUT PRODUCTION (Metric Tons)
In-shell basis



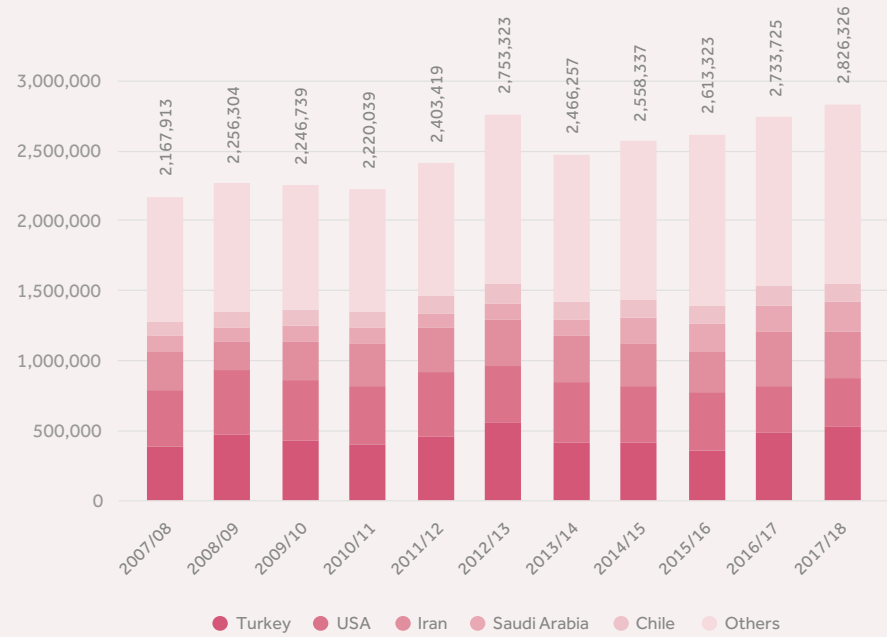
World peanut production has been trending positively over the last 10 years, to reach a level of over 45.3 million MT in the 2017/18 season. China, with a production of 18.5 million MT, 41% of the world share, led the production, followed by India (14%), the USA and Nigeria (7% each), Senegal and Argentina (3% each).



WORLD DRIED FRUIT PRODUCTION (Metric Tons)



WORLD DRIED FRUIT PRODUCTION (Metric Tons)



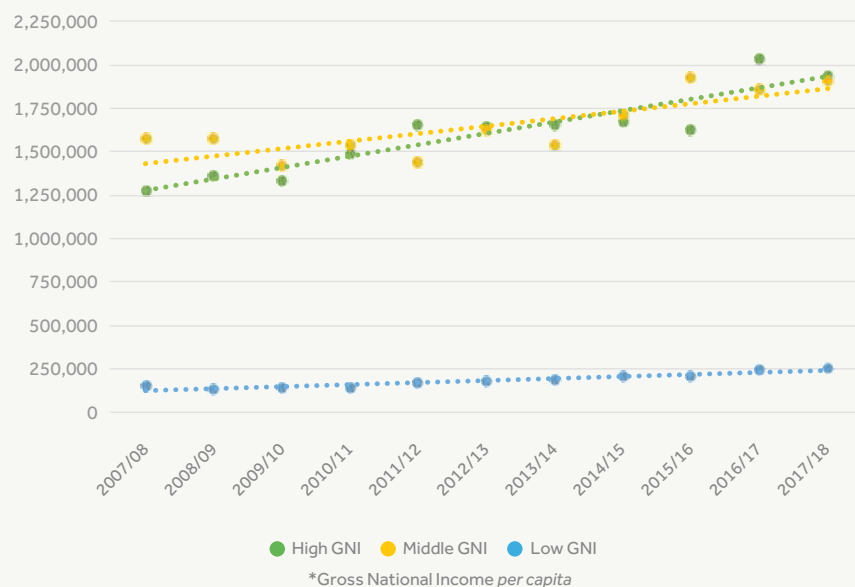
Overall 2017/2018 dried fruit production added up to over 2.8 million metric tons, up by 16% compared to the prior 10-year average. Dried grapes accounted for 42% of the world dried fruit share, followed by table dates with 36%. Prunes, dried apricots and dried figs accounted for the remaining 22%.

The biggest increment in production throughout the last decade was observed for table dates and dried apricots, which increased 40% from the prior 10-year average each.

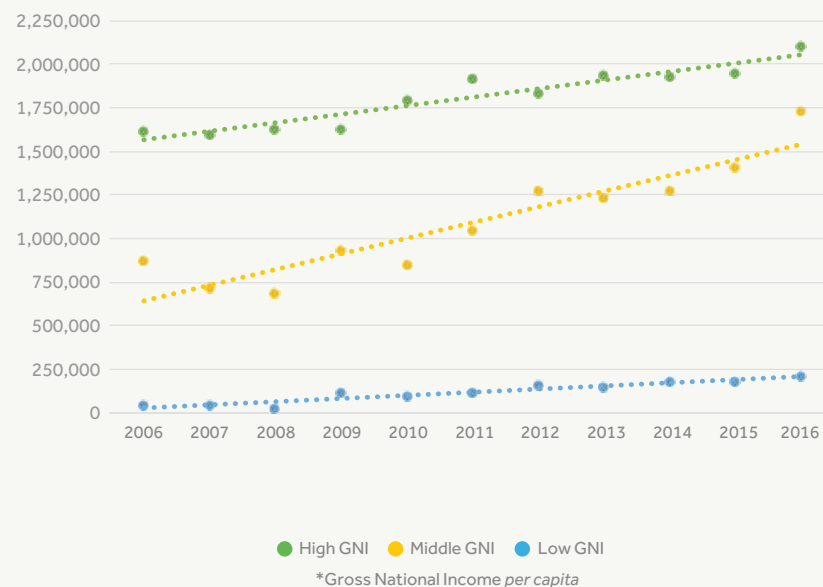
In 2017/18, Turkey led the world dried fruit production (19% of world share) as the top dried grape, dried apricot and dried fig producing country. It was followed by the USA (12%), which was the first world prune producer and the second and third world dried grape and dried fig producer, respectively. Iran and Saudi Arabia, world's second and third largest dried fruit producing countries in 2017/18, were in turn, the second and first leading table date producers, respectively. Chile, which dried fruit production increased by 23% over the prior 10-year average, stood out for its prune and dried grape production.

PRODUCTION AND CONSUMPTION TRENDS

WORLD TREE NUT PRODUCTION BY GNI*(Metric Tons)
Kernel basis, except pistachios in-shell



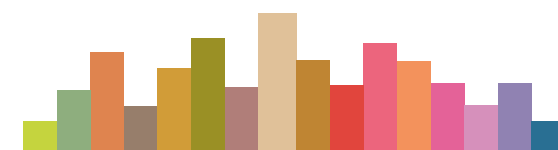
WORLD TREE NUT ESTIMATED CONSUMPTION BY GNI*(Metric Tons)
Kernel basis, except pistachios in-shell



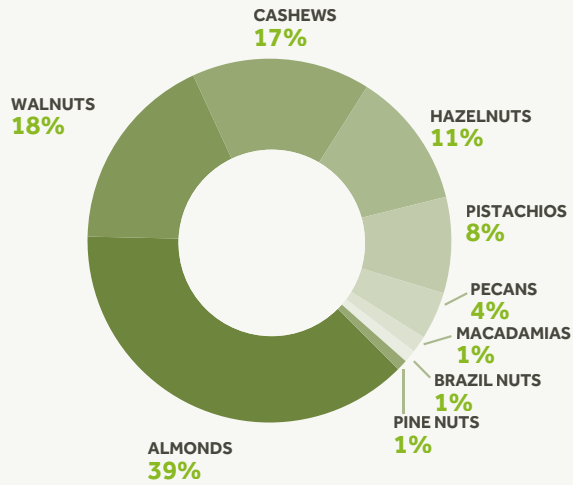
To this analysis, producing and consuming countries were classified according to their gross national income (GNI) *per capita*, using the World Bank Atlas method as follows:

- **High-Income Economies: GNI per capita of \$12,746 or more (Australia, Chile, Europe, USA...)**
- **Middle-Income Economies: (includes both Lower-Middle-Income Economies and Upper-Middle-Income Economies): GNI per capita from \$1,046 to \$12,746 (China, Cote d'Ivoire, India, South Africa...)**
- **Low-Income Economies: GNI per capita of \$1,045 or less (Afghanistan, Burkina Faso, Kenya, Zimbabwe...)**

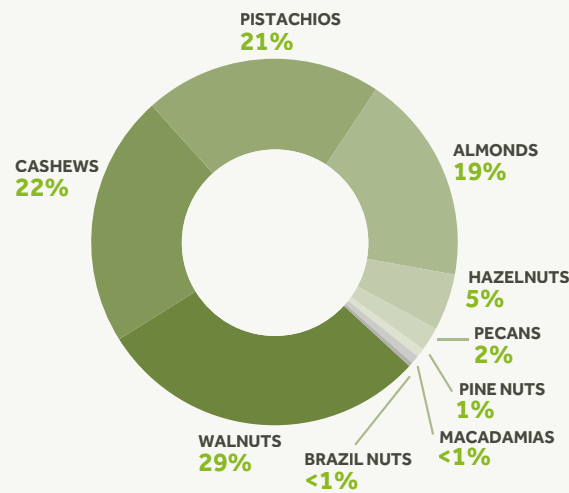
Tree nut production is mainly concentrated in high and middle-income economies. Throughout the 2007/2008-2017/2018 period, tree nut production was significantly increased in the three types of economies, although at a higher rate in high and middle-income economies (higher slope of the linear trend line). In low-income economies production grew at a slower pace. Overall 2016 tree nut consumption was increased by 60% compared to 2006 levels, being the increment rate more significant in middle and high-income economies.



WORLD TREE NUT ESTIMATED CONSUMPTION IN HIGH-INCOME ECONOMIES (2016)

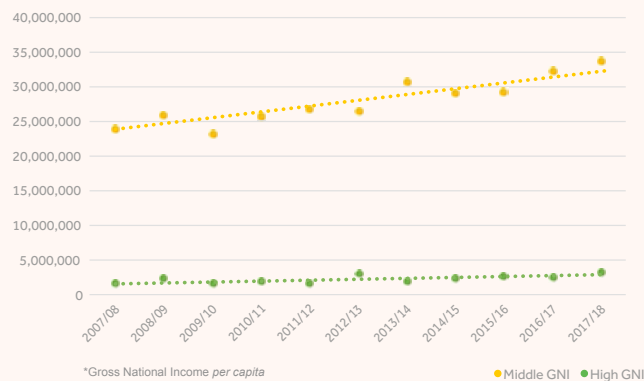


WORLD TREE NUT ESTIMATED CONSUMPTION IN MIDDLE-INCOME ECONOMIES (2016)



Almonds were the most consumed tree nut in high-income economies in 2016, followed by walnuts and cashews in similar proportions, being the USA and Europe the biggest consumers. While in countries with middle GNI, walnuts were the most consumed tree nut in 2016, followed by cashews, pistachios and almonds with similar shares. China, Iran, India, Turkey and Vietnam had an important relative weight as consumers of these nuts.

WORLD PEANUT PRODUCTION BY GNI* (Metric Tons) In-shell basis



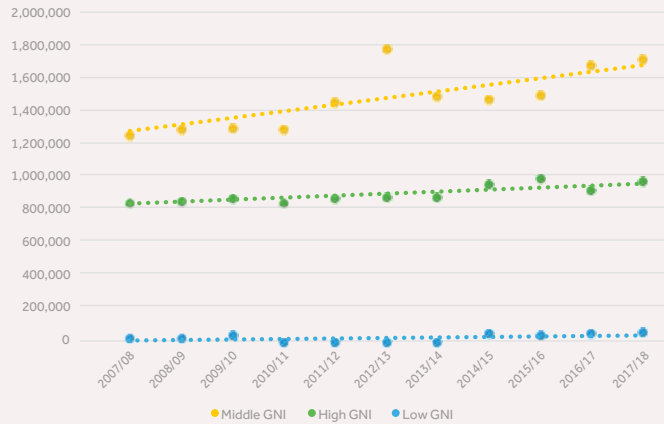
ESTIMATED WORLD PEANUT CONSUMPTION BY GNI* (Metric Tons)



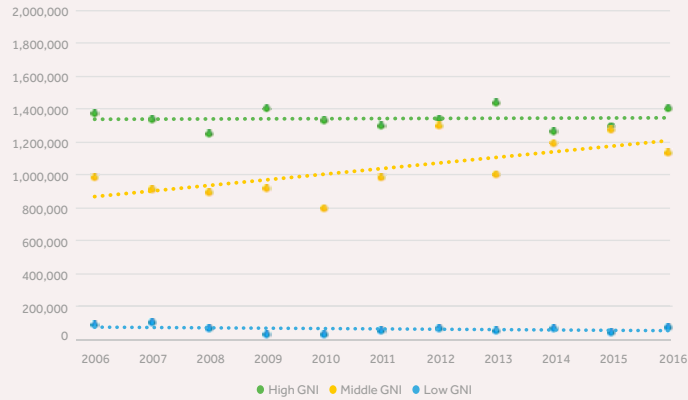
Peanuts are primarily produced in middle-income economies. In the 2017/2018 season, they accounted for 93% of world's peanut production.

Similarly, over the 2006-2016 period, peanut consumption was also concentrated in middle-income economies. In 2016, China was the leading consumer with 41% of the world share, followed by India, Nigeria and the USA with 13%, 7% and 6%, respectively.

**WORLD DRIED FRUIT PRODUCTION BY GNI*
(Metric Tons)**

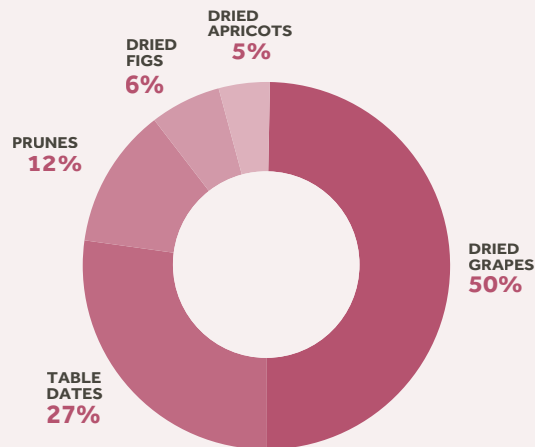


**WORLD DRIED FRUIT ESTIMATED CONSUMPTION BY GNI*
(Metric Tons)**

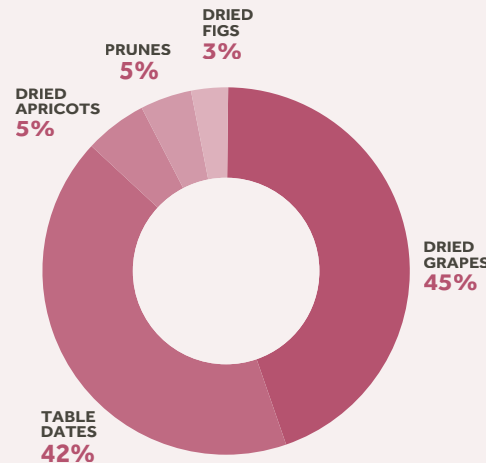


In 2017/2018, 51% of the world dried fruit producers were middle-income economies. The following 43% of the world share was produced by high-income countries, which production growing rate remained relatively stable throughout the previous 10 years. In contrast, in middle-income economies production was raised more significantly. Similarly, consumption, although higher in the high GNI fraction, has noticeable grown in middle-income economies.

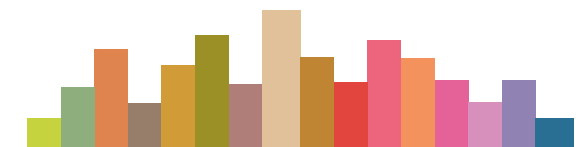
**WORLD DRIED FRUIT ESTIMATED CONSUMPTION
IN HIGH-INCOME ECONOMIES (2016)**



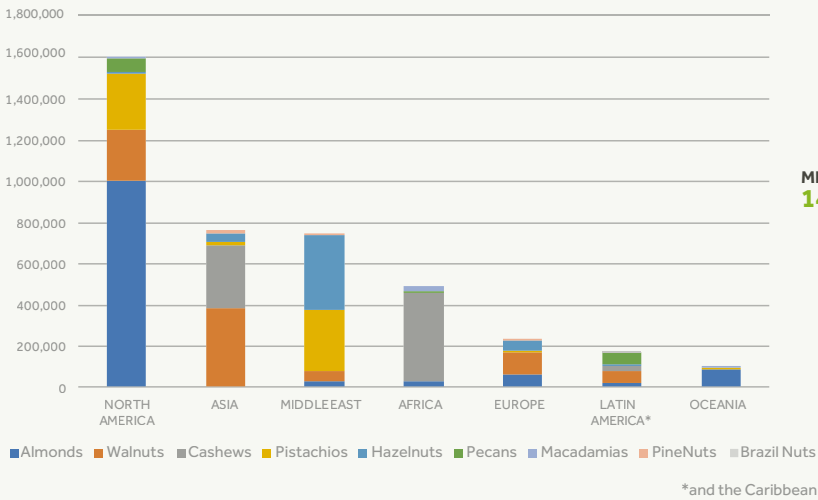
**WORLD DRIED FRUIT ESTIMATED CONSUMPTION
IN MIDDLE-INCOME ECONOMIES (2016)**



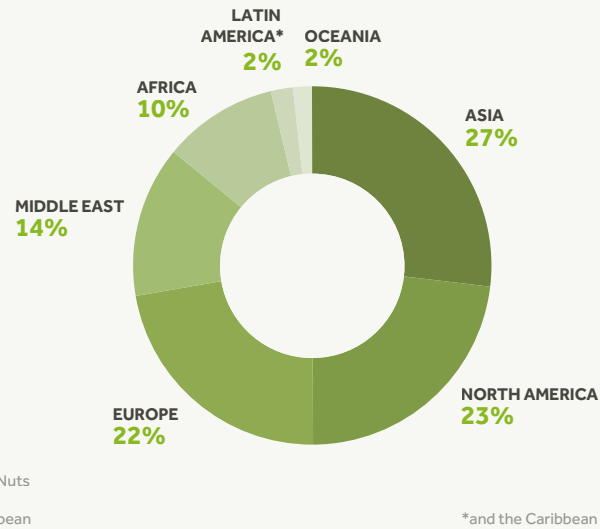
Dried grapes, followed by table dates, were the most consumed dried fruit in 2016, both in high and middle-income economies. They added up to 77% and 87% of the world share, respectively, while prune consumption was higher in high-income economies. The USA and China led dried grape consumption and Saudi Arabia and Egypt table dates' in high and middle-income economies, respectively.



2017/2018 WORLD TREE NUT PRODUCTION BY REGION (Metric Tons)
Kernel basis, except pistachios in-shell

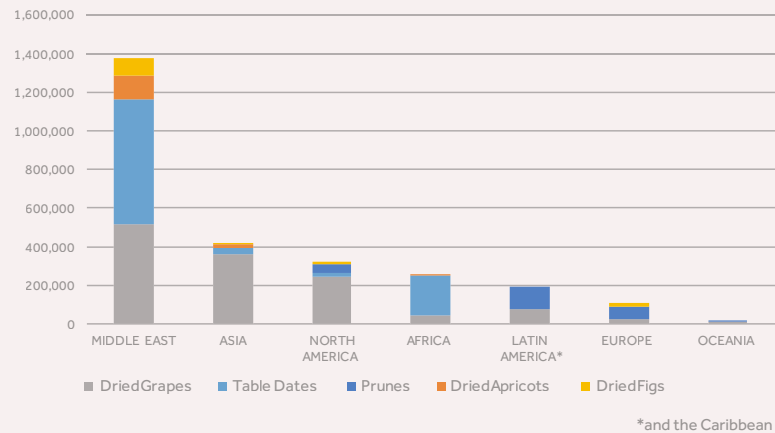


WORLD TREE NUT ESTIMATED CONSUMPTION BY REGION (2016)

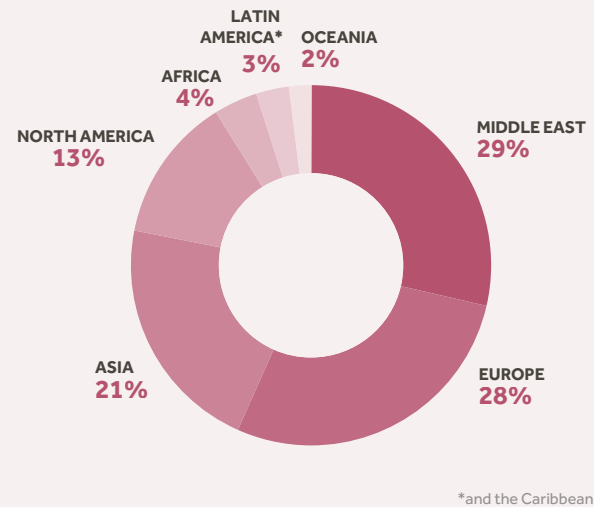


The greatest volume of tree nuts is produced in North America. In 2017/2018, almonds accounted for 62%, pistachios for 17% and walnuts for 16%, of the region share. Walnuts and cashews were the main tree nuts in Asia; they accounted for 50% and 40% of the share respectively. The Middle East stood out for its hazelnut (50%) and pistachio production (40%), while cashews amounted to 89% of the African production. Consumption was relatively equally distributed between the big producers: Asia and North America, and the big importer, Europe, followed by the Middle East.

2017/2018 WORLD DRIED FRUIT PRODUCTION BY REGION (Metric Tons)



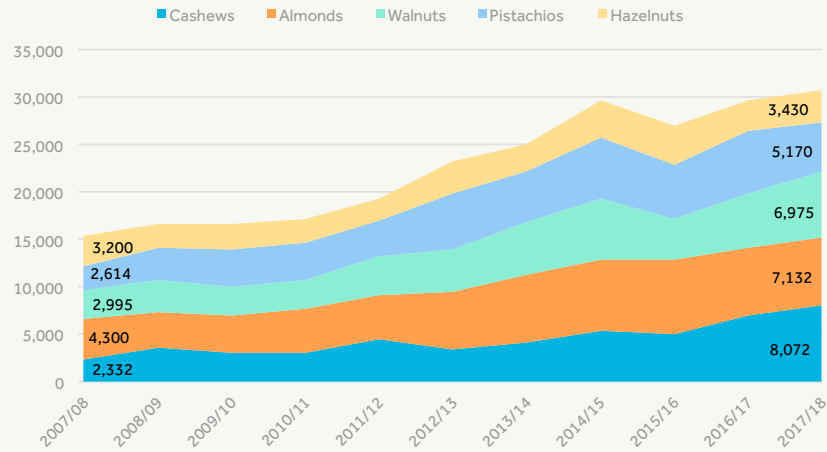
WORLD DRIED FRUIT ESTIMATED CONSUMPTION BY REGION (2016)



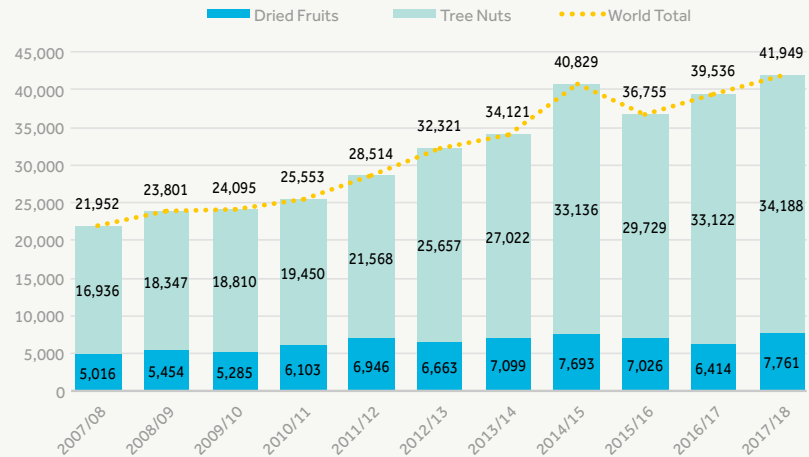
Dried fruit production was led by the Middle East, which in 2017/18 accounted for 51% table dates and 30% dried grapes. As for Asia and North America, dried grapes accounted for 86% and 63% of their production, respectively. Consumption presented similar levels in the Middle East, Europe and Asia, followed by North America.

SUPPLY VALUE

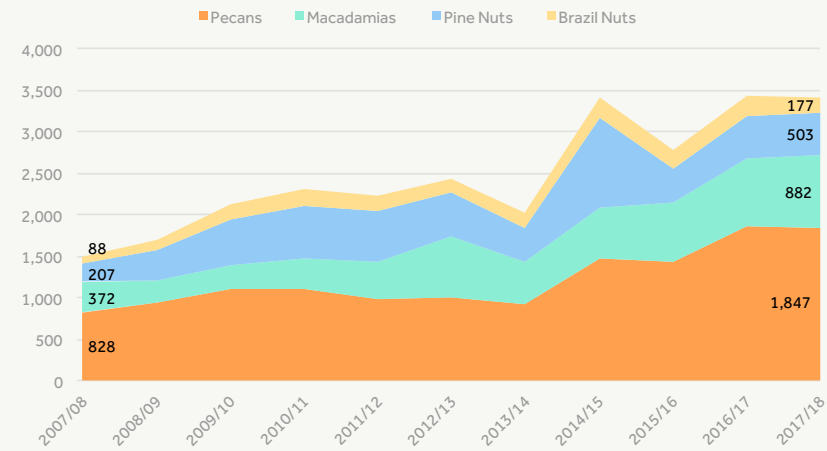
TREE NUT SUPPLY VALUE (Million \$)
Kernel basis, except pistachios in-shell



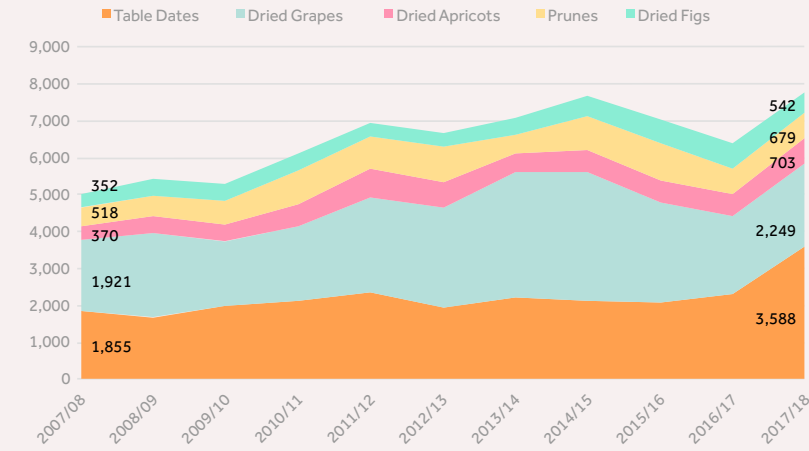
TREE NUT AND DRIED FRUIT SUPPLY VALUE (Million \$)



TREE NUT SUPPLY VALUE (Million \$)
Kernel basis



DRIED FRUIT SUPPLY VALUE (Million \$)



The supply value (estimated as the tree nut production per its unitary price, customs paid upon arrival in Europe) in 2017/2018 added up to ca. 42,000 million dollars, up by 36% compared to the prior 10-year average.

Among tree nuts, the value of cashews this last season was raised by 14% compared to the previous season and 94% against the 10-year average. Macadamia, walnut and pecan value also increased significantly: 72%, 63% and 58% over the prior 10-year average, respectively.

As for dried fruits, table date value experienced the biggest rise both in the 2017/18 season (54%) and over the previous decade average (73%), followed by dried apricots with 19% and 25% increments, respectively.

ALMONDS

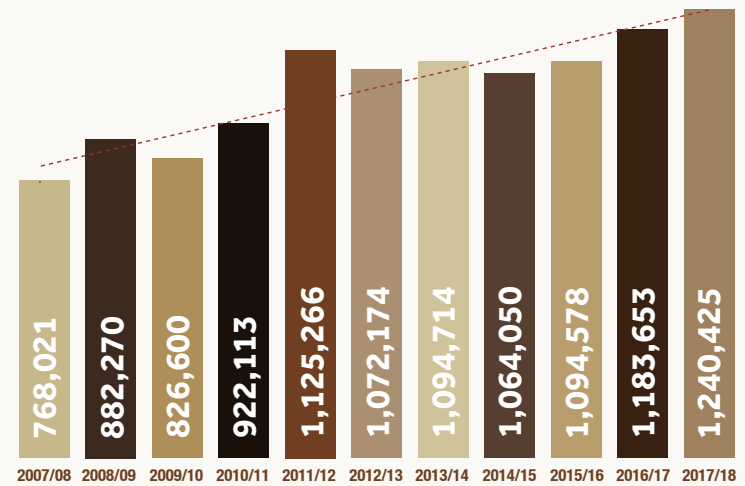
PRODUCTION

Almond production keeps increasing year on year. It has reached over 1.2 million metric tons during the 2017/2018 season, 5% up from the previous season and 25% compared to the prior 10-year average.

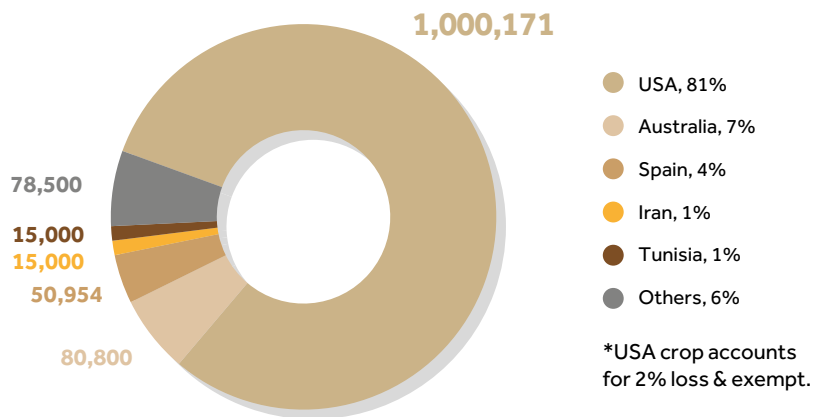
The USA leads the world production. In 2017/18 it accounted for 81% of the world share, followed by Australia and Spain with 7% and 4%, respectively. This distribution of the production has been relatively stable over the last 5 years.

Australia and Chile have significantly increased their production over the last decade: the 2017/18 crop was 47% and 43% higher than the prior 10-year average, respectively.

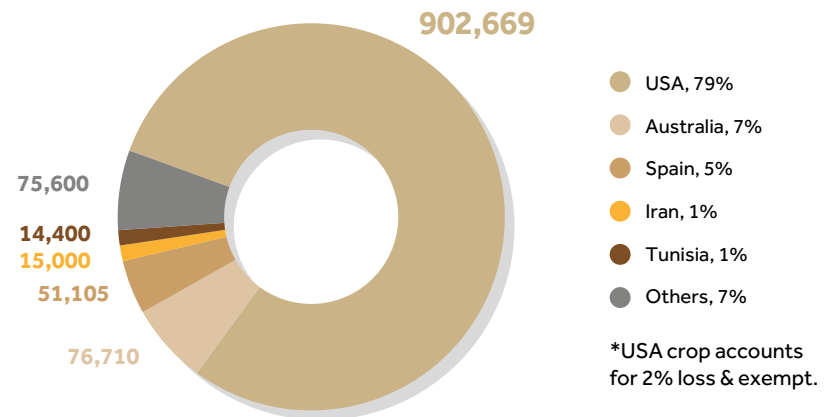
WORLD ALMOND PRODUCTION
Kernel Basis (Metric Tons)



2017/18 ALMOND PRODUCTION
Kernel Basis (Metric Tons)



5-YEAR AVERAGE ALMOND PRODUCTION
Kernel Basis (Metric Tons)





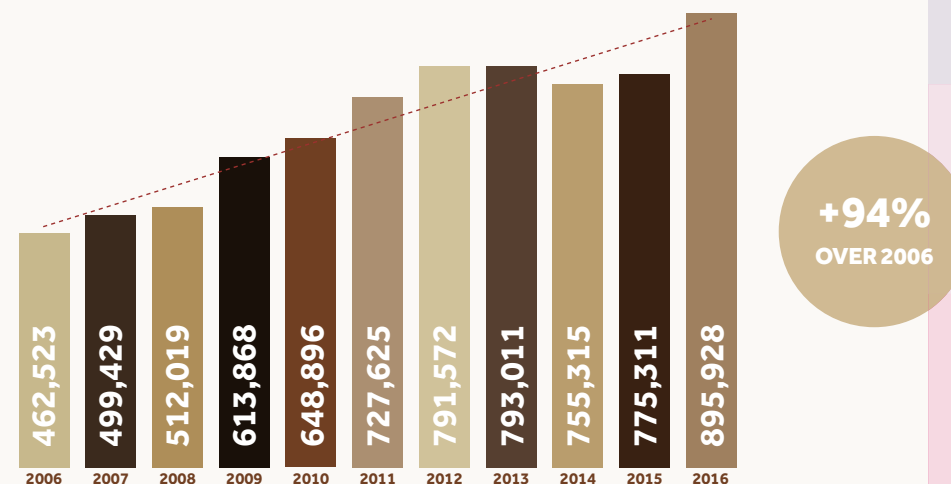
EXPORTS

2016 almond exports (shelled + in-shell converted to kernel basis) noticeably increased, adding up to ca. 900,000 metric tons, 94% up from 2006 levels.

The USA was the leading almond exporter, averaging 72% of the world share over the 2012-2016 period, followed by Spain (9%) and Australia (5%).

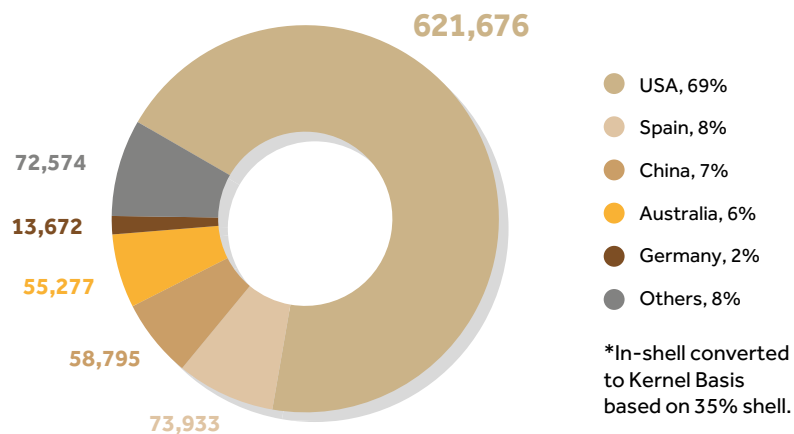
The main destinations for the USA shelled almonds were Spain (18%), Germany (11%) and China (10%), whereas 43% and 23% of the in-shell almonds were imported by India and China, respectively. Spain and Australia exported mostly shelled almonds, being the European Union their main market. Vietnam accounted for 86% and 60% of China's in-shell and shelled almonds exports, respectively.

WORLD ALMOND EXPORTS Shelled + In-shell (KB)* / (Metric Tons)



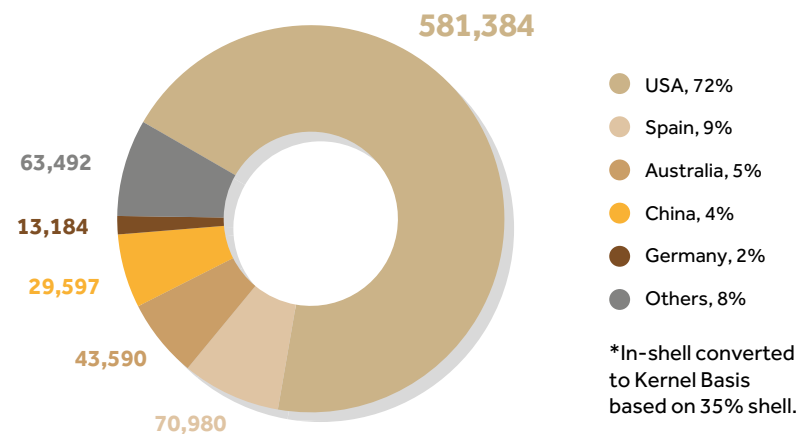
*In-shell converted to Kernel Basis based on 35% shell.

2016 WORLD ALMOND EXPORTS Shelled + In-shell (KB)* / (Metric Tons)

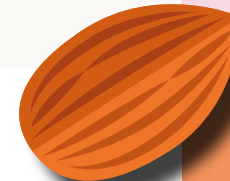


*In-shell converted to Kernel Basis based on 35% shell.

5-YEAR AVERAGE ALMOND EXPORTS Shelled + In-shell (KB)* / (Metric Tons)



*In-shell converted to Kernel Basis based on 35% shell.



ALMONDS

ALMOND IMPORTS / Shelled + In-shell (KB)* / (Metric Tons)

COUNTRY	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016	Growth 2006-2016
Spain	57,356	58,217	69,244	75,869	63,025	77,358	70,164	84,413	84,964	85,871	101,070	43,713
Germany	69,284	71,090	72,715	74,029	79,856	82,541	83,502	91,760	88,938	85,398	86,836	17,552
India	49,147	36,977	34,358	36,506	42,595	50,962	94,566	46,580	60,482	78,386	83,148	34,001
China	18,011	16,056	33,728	46,246	46,060	57,699	120,417	47,466	50,807	54,719	80,680	62,669
Vietnam	2,909	2,885	4,982	13,040	7,518	19,494	32,731	14,743	31,161	38,850	71,124	68,216
Italy	27,330	32,033	24,203	28,417	29,849	35,109	33,677	39,024	39,465	41,992	44,601	17,271
UAE	15,489	14,948	15,763	31,520	34,832	36,435	38,706	41,699	49,815	49,949	42,251	26,762
France	30,978	32,008	29,466	33,058	31,741	31,130	32,280	40,527	35,946	38,620	38,095	7,117
Canada	14,824	19,112	19,171	20,491	21,132	25,235	24,639	25,429	26,235	26,383	30,291	15,467
Netherlands	24,881	29,546	18,741	22,654	24,412	25,113	25,622	30,835	28,339	24,969	28,337	3,456
Japan	25,333	27,022	27,378	22,549	25,602	25,154	32,868	32,707	28,681	38,134	28,059	2,726
Turkey	6,343	4,699	10,952	14,917	19,903	19,843	36,506	23,723	18,044	15,359	27,436	21,093
UK	18,266	16,299	15,609	12,020	16,884	15,620	20,133	21,648	22,616	25,077	25,439	7,173
Korea Rep	5,274	5,385	6,533	10,467	10,817	14,233	22,031	21,520	25,364	20,010	23,962	18,688
Belgium	12,246	18,748	16,504	12,043	14,405	13,658	13,371	14,671	15,177	15,724	15,812	3,566
Saudi Arabia	2,649	4,105	3,805	4,733	6,061	7,042	9,132	6,414	7,619	7,771	9,945	7,296
Mexico	4,621	5,645	4,638	6,848	7,800	6,984	8,532	9,758	8,974	11,063	9,654	5,034
USA	1,639	1,661	1,366	1,496	1,680	4,131	7,160	4,260	12,850	11,416	9,126	7,487
Denmark	4,977	6,135	7,226	6,051	5,712	7,424	6,114	7,505	7,727	6,409	7,182	2,205
Greece	10,012	10,711	9,116	8,176	5,460	6,614	6,120	6,107	6,560	4,926	6,689	-3,323
Others	60,954	86,148	86,523	132,740	153,552	165,845	73,300	182,220	105,550	94,285	126,189	65,235
WORLD TOTAL	462,523	499,429	512,019	613,868	648,896	727,625	791,572	793,011	755,315	775,311	895,928	433,405

*In-shell converted to Kernel Basis based on 35% shell.



ESTIMATED WORLD ALMOND CONSUMPTION (Kernel Basis)

COUNTRY	2012			2013			2014			2015			2016		
	Consumption (MT)	Cons. per capita (kg/year) ¹	Estimated Cons. per capita (kg/year) ²	Consumption (MT)	Cons. per capita (kg/year) ¹	Estimated Cons. per capita (kg/year) ²	Consumption (MT)	Cons. per capita (kg/year) ¹	Estimated Cons. per capita (kg/year) ²	Consumption (MT)	Cons. per capita (kg/year) ¹	Estimated Cons. per capita (kg/year) ²	Consumption (MT)	Cons. per capita (kg/year) ¹	Estimated Cons. per capita (kg/year) ²
USA	261,306	0.91	1.81	282,672	0.96	1.91	278,435	0.95	1.91	257,919	0.88	1.76	315,736	0.98	1.96
India	94,536	0.08	0.16	46,580	0.04	0.08	60,180	0.05	0.09	78,254	0.06	0.12	82,915	0.06	0.13
Germany	72,499	0.89	1.78	78,903	0.97	1.93	72,725	0.90	1.79	71,222	0.88	1.77	73,163	0.89	1.79
Spain	59,400	1.29	2.58	49,351	1.07	2.14	79,960	1.69	3.39	64,426	1.40	2.79	72,986	1.57	3.15
Italy	37,130	0.61	1.23	39,457	0.65	1.30	40,748	0.68	1.37	39,738	0.66	1.33	41,437	0.70	1.39
UAE	38,706	1.80	2.40	41,699	1.00	1.34	41,613	0.88	1.17	49,949	0.91	1.21	41,245	1.30	1.73
France	30,309	0.48	0.96	35,525	0.56	1.13	35,690	0.54	1.08	36,834	0.57	1.14	35,941	0.56	1.11
Turkey	8,172	0.32	1.27	13,853	0.19	0.76	13,032	0.17	0.69	23,612	0.30	1.20	34,710	0.44	1.75
Canada	23,800	0.70	1.39	30,784	0.90	1.80	27,235	0.77	1.54	26,107	0.73	1.45	29,739	0.82	1.64
Japan	25,932	0.20	0.27	40,391	0.32	0.43	35,373	0.28	0.37	38,131	0.30	0.40	28,059	0.22	0.29
Australia	20,197	0.85	1.55	20,802	0.91	1.65	22,032	0.93	1.69	22,916	0.97	1.76	25,192	1.04	1.90
Korea Rep	22,004	0.44	1.76	24,937	0.50	2.02	25,434	0.51	2.02	19,946	0.40	1.59	23,824	0.47	1.88
UK	15,646	0.25	0.50	13,922	0.22	0.45	18,187	0.28	0.57	22,465	0.35	0.69	23,244	0.35	0.71
China	95,956	0.07	0.29	85,628	0.06	0.26	59,674	0.04	0.16	52,027	0.04	0.11	21,885	0.02	0.05
Tunisia	13,200	1.25	1.79	15,976	1.51	2.16	16,395	1.49	2.13	15,377	1.37	1.95	19,028	1.67	2.38
Iran	25,056	0.14	0.25	15,093	0.20	0.36	15,064	0.19	0.35	15,412	0.19	0.35	15,474	0.19	0.35
Netherlands	13,321	0.80	1.60	19,137	1.15	2.30	14,190	0.85	1.71	14,649	0.87	1.73	15,056	0.89	1.77
Greece	12,075	1.07	1.64	10,871	0.96	1.48	10,224	0.92	1.41	8,043	0.73	1.13	12,146	1.09	1.67
Morocco	8,879	0.28	0.56	6,745	0.21	0.42	9,110	0.27	0.54	9,956	0.29	0.58	10,101	0.29	0.57
Saudi Arabia	9,132	0.33	0.44	6,414	0.23	0.31	7,619	0.26	0.35	7,370	0.23	0.31	9,945	0.31	0.41
WORLD TOTAL	1,095,299	0.13		1,101,162	0.16		1,054,231	0.15		1,078,021	0.15		1,188,687	0.16	

¹ Total consumption expressed in Kg per person. Population data from United Nations, Department of Economic and Social Affairs, Population Division (2017). World Population Prospects: The 2017 Revision.

² Based on the estimated percentage of population consuming the specific product.

BRAZIL NUTS

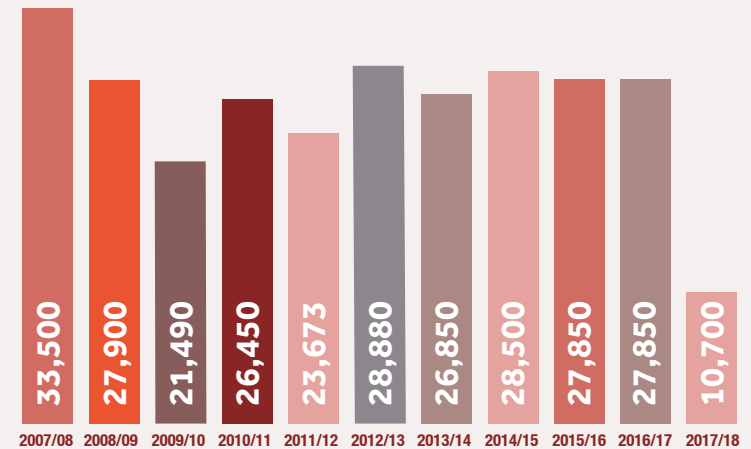
PRODUCTION

Brazil (Amazonia) nuts are sustainably gathered from the Amazonian rainforest, thus its yearly production levels are rather variable and highly dependent on the environmental conditions.

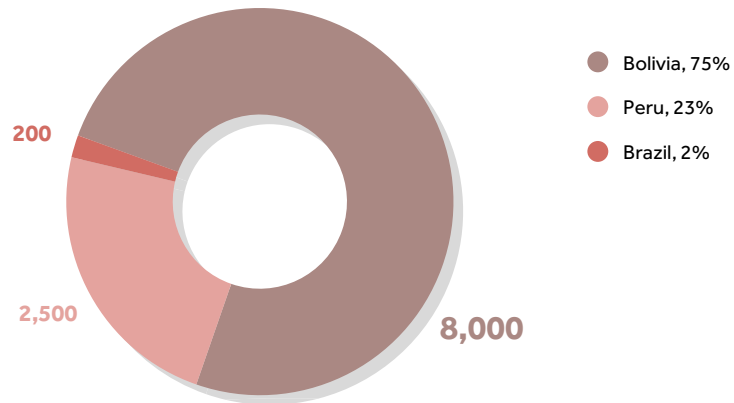
In the 2017/2018 season, Brazil nut production was severely affected by unfavorable weather conditions, hence the significant crop drop.

Bolivia keeps leading the world production, in 2017/18 it accounted for 75% of the world production and for almost 80% on average over the 2013/14-2017/18 period.

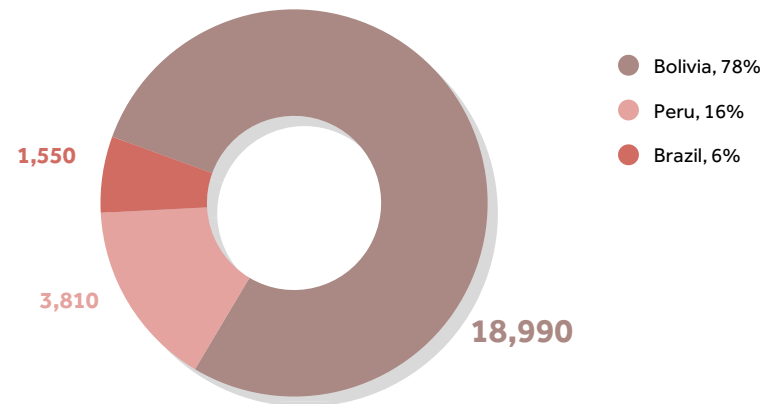
WORLD BRAZIL NUT PRODUCTION
Kernel Basis (Metric Tons)



2017/18 BRAZIL NUT PRODUCTION
Kernel Basis (Metric Tons)



5-YEAR AVERAGE BRAZIL NUT PRODUCTION
Kernel Basis (Metric Tons)





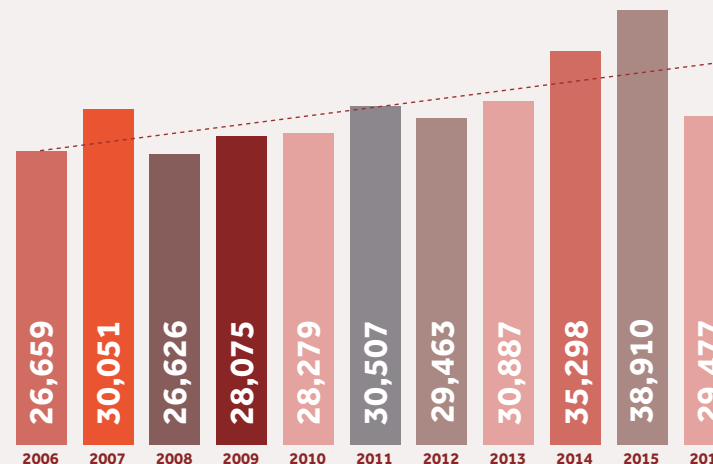
EXPORTS

In spite of a 24% drop from 2015 in 2016 Brazil nut exports, the overall exports trend between 2006 and 2016, remained positive.

Bolivia was the top exporter both in 2016 and on average over the 2012-2016 period. The UK and Germany concentrated 83% of Bolivia Brazil nut exports, with around half of the share each.

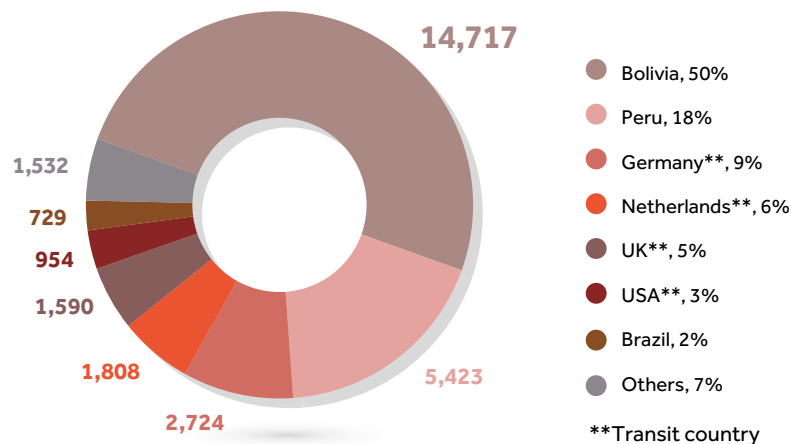
The USA accounted for 64% of Peru exports. Brazil exports main destinations were Australia (24% of the country share), Italy (18%) and The Netherlands (15%). As for the re-exporting countries, Germany, the Netherlands and the UK destined the majority of their shipments to the rest of Europe as the USA did to Canada.

WORLD BRAZIL NUT EXPORTS*
Shelled (Metric Tons)



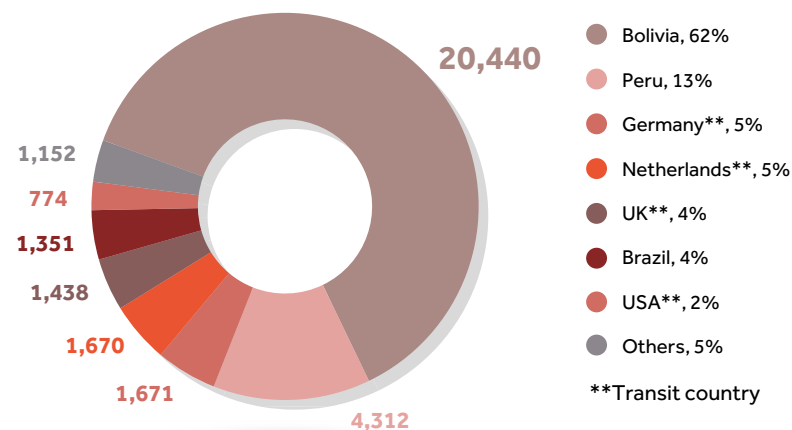
+11%
OVER 2006

2016 WORLD BRAZIL NUT EXPORTS*
Shelled (Metric Tons)



**Transit country

5-YEAR AVERAGE BRAZIL NUT EXPORTS*
Shelled (Metric Tons)



**Transit country

*Figures might be including re-exports

BRAZIL NUTS

BRAZIL NUT IMPORTS / Shelled (Metric Tons)

COUNTRY	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016	Growth 2006-2016
UK*	7,876	9,034	7,548	7,123	6,956	6,836	5,382	6,203	6,680	7,361	7,248	-628
Germany*	2,024	1,620	1,446	2,595	4,888	5,204	3,978	5,430	5,768	6,089	7,172	5,148
USA*	7,762	9,644	8,140	8,848	7,732	6,553	7,969	7,647	8,622	9,127	3,709	-4,053
Netherlands*	1,638	2,074	1,516	2,474	1,888	2,548	2,275	2,634	3,525	4,752	2,083	445
Italy	1,043	1,007	847	950	879	791	640	738	965	828	1,339	296
Canada	699	521	600	593	738	739	788	948	996	1,669	1,014	315
France	266	200	250	317	358	698	336	365	498	686	817	551
Poland	43	140	62	81	402	186	96	167	250	434	529	486
Australia	1,315	910	1,399	1,381	1,350	1,111	1,631	1,572	1,491	1,446	514	-801
Spain	318	582	648	663	507	414	520	289	461	550	470	152
Belgium*	706	903	577	712	808	224	274	316	385	528	447	-259
New Zealand	216	249	223	191	348	235	299	375	454	491	286	70
Russian Fed.	679	447	841	427	495	519	910	747	587	408	278	-401
Austria	65	66	112	83	173	181	93	145	132	232	267	202
Ireland	201	172	217	189	274	176	124	140	174	257	258	57
Sweden	116	165	245	214	188	197	704	233	277	211	233	117
Brazil	20	264	153	55	373	146	351	32	547	34	230	210
Norway	347	319	241	279	208	218	156	175	113	139	221	-126
Lithuania	91	127	149	73	45	90	142	394	178	145	218	127
Czech Republic	78	126	105	168	140	87	90	112	219	166	199	121
Others	1,156	1,481	1,307	659	3,049	3,354	2,705	2,223	2,977	3,357	1,943	787
WORLD TOTAL	26,659	30,051	26,626	28,075	31,799	30,507	29,463	30,887	35,298	38,910	29,477	2,818

* Transit country





ESTIMATED WORLD BRAZIL NUT CONSUMPTION (Kernel Basis)

COUNTRY	2012			2013			2014			2015			2016		
	Consumption (MT)	Cons. per capita (kg/year) ¹	Estimated Cons. per capita (kg/year) ²	Consumption (MT)	Cons. per capita (kg/year) ¹	Estimated Cons. per capita (kg/year) ²	Consumption (MT)	Cons. per capita (kg/year) ¹	Estimated Cons. per capita (kg/year) ²	Consumption (MT)	Cons. per capita (kg/year) ¹	Estimated Cons. per capita (kg/year) ²	Consumption (MT)	Cons. per capita (kg/year) ¹	Estimated Cons. per capita (kg/year) ²
UK	3,957	0.064	0.194	4,458	0.072	0.217	5,247	0.082	0.248	6,362	0.098	0.298	5,658	0.086	0.261
Germany	3,202	0.039	0.130	4,501	0.055	0.184	4,219	0.052	0.173	3,714	0.046	0.153	4,448	0.054	0.181
USA	7,571	0.024	0.073	7,021	0.023	0.069	7,858	0.025	0.075	8,002	0.025	0.075	2,755	0.009	0.026
Italy	533	0.009	0.090	590	0.010	0.098	383	0.006	0.064	618	0.010	0.103	1,137	0.019	0.191
Canada	770	0.023	0.230	926	0.027	0.271	946	0.027	0.268	1,550	0.043	0.431	876	0.024	0.241
France	300	0.005	0.167	325	0.005	0.172	426	0.006	0.215	601	0.009	0.311	719	0.011	0.370
Poland	95	0.002	0.025	165	0.004	0.043	245	0.006	0.064	425	0.011	0.110	526	0.014	0.138
Australia	1,617	0.073	0.292	1,545	0.069	0.277	1,462	0.063	0.252	1,390	0.058	0.232	442	0.018	0.073
Spain	415	0.009	0.030	244	0.005	0.018	408	0.009	0.029	481	0.010	0.035	416	0.009	0.030
Belgium	205	0.019	0.063	154	0.014	0.047	362	0.033	0.109	280	0.025	0.083	410	0.036	0.120
Russian Fed.	909	0.006	0.060	746	0.005	0.052	584	0.004	0.041	406	0.003	0.028	277	0.002	0.019
New Zealand	296	0.068	0.272	370	0.085	0.339	443	0.098	0.390	491	0.108	0.433	273	0.059	0.234
Ireland	124	0.028	0.112	140	0.031	0.126	171	0.036	0.143	256	0.055	0.218	257	0.054	0.181
Sweden	699	0.075	0.750	221	0.024	0.235	270	0.028	0.280	206	0.021	0.211	223	0.023	0.227
Austria	64	0.008	0.025	99	0.012	0.040	95	0.011	0.037	185	0.022	0.072	200	0.023	0.077
Switzerland	74	0.009	0.090	118	0.015	0.150	119	0.015	0.146	144	0.017	0.174	173	0.021	0.206
Czech Rep.	69	0.007	0.070	112	0.011	0.107	187	0.018	0.175	139	0.013	0.132	166	0.016	0.157
Greece	39	0.003	0.011	22	0.002	0.007	121	0.011	0.036	91	0.008	0.028	105	0.009	0.031
Portugal	22	0.002	0.007	40	0.004	0.012	78	0.007	0.025	112	0.011	0.036	95	0.009	0.031
Slovakia	20	0.004	0.037	59	0.011	0.108	54	0.010	0.100	60	0.011	0.111	81	0.015	0.149
WORLD TOTAL	26,675	0.004		27,270	0.004		29,100	0.004		29,150	0.004		26,960	0.004	

¹ Total consumption expressed in Kg per person. Population data from United Nations, Department of Economic and Social Affairs, Population Division (2017). World Population Prospects: The 2017 Revision.

² Based on the estimated percentage of population consuming the specific product.

CASHEWS

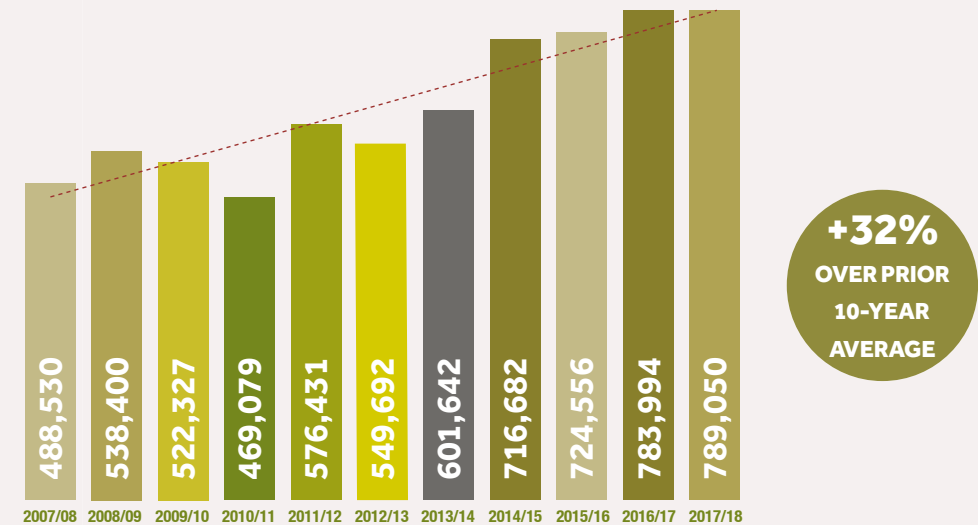
PRODUCTION

Cashew production reached near 790,000 metric tons (kernel basis) in the 2017/2018 season, raised by 32% compared to the previous decade average.

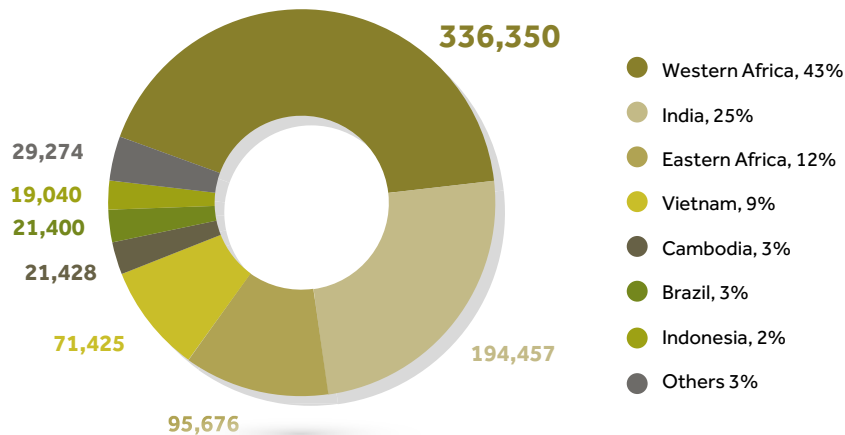
Western Africa led the production, amounting to 43% of the world share: almost 48% of this crop was produced in Côte d'Ivoire, followed by Guinea-Bissau and Nigeria, which produced 16% and 13% of the region share, respectively. In Eastern Africa, Tanzania accounted for 75% of the region crop.

As for individual countries production, India and Vietnam, as well as the top processor countries of raw cashew nuts, were the first and the third producing countries (Côte d'Ivoire ranked second).

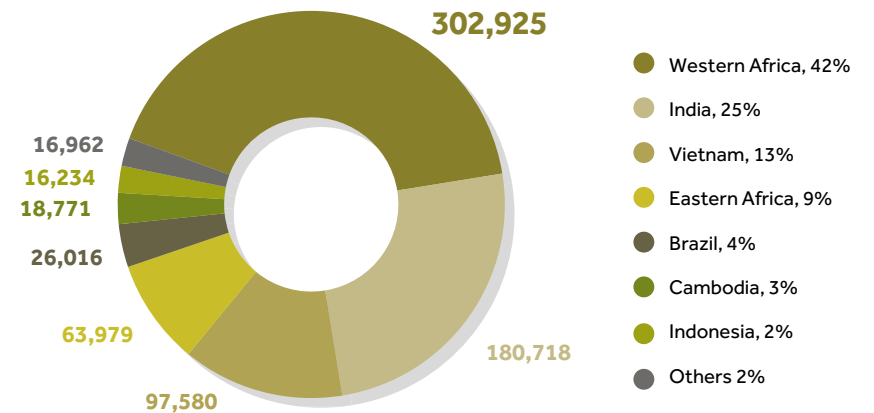
WORLD CASHEW PRODUCTION
Kernel Basis (Metric Tons)



2017/18 CASHEW PRODUCTION
Kernel Basis (Metric Tons)



5-YEAR AVERAGE CASHEW PRODUCTION
Kernel Basis (Metric Tons)





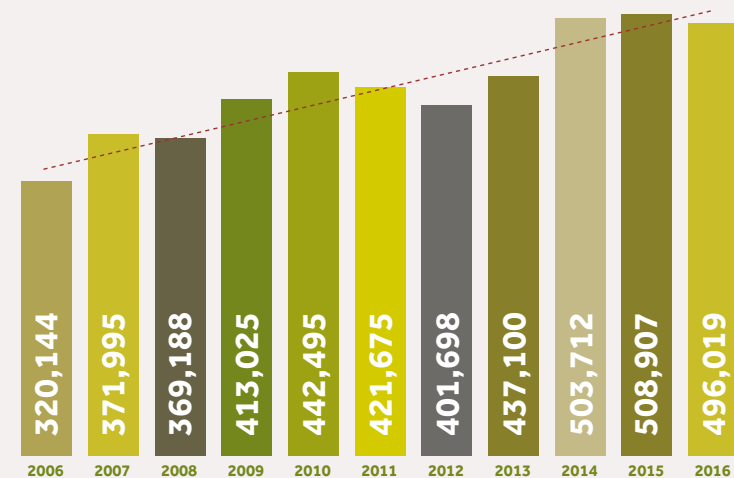
EXPORTS

Over the 2006-2016 period, the world cashew exports followed a growing trend.

Cashews were mainly exported by Vietnam and India, which added up to 73% the world share. Because of their processing capacity, they are also big raw cashew nut (RCN) importers, primarily from Western and Eastern Africa. In 2016, 75% and 24% of India RCN imports came from Western and Eastern Africa, respectively. Similarly, Vietnam imported 55% of its share from Western Africa and 27% from Eastern Africa, while in Brazil, also a processor country, 100% of its RCN imports came from Western Africa.

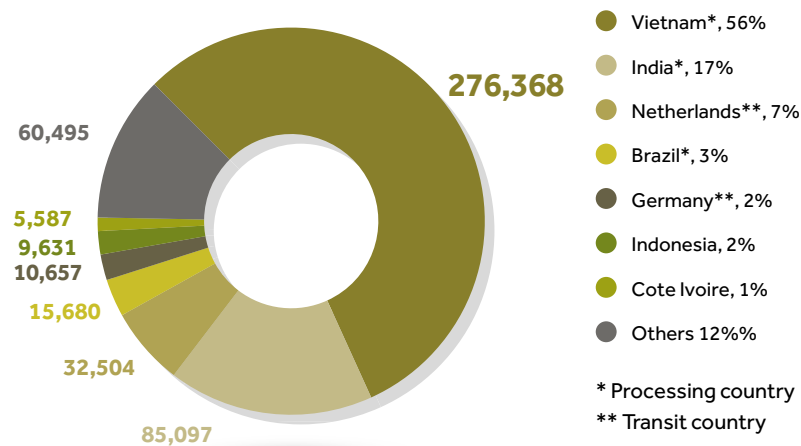
In turn, Vietnam, India and Brazil accounted for 92% (75%, 11% and 6%, respectively) of the USA shelled cashew imports.

WORLD CASHEW EXPORTS Shelled (Metric Tons)

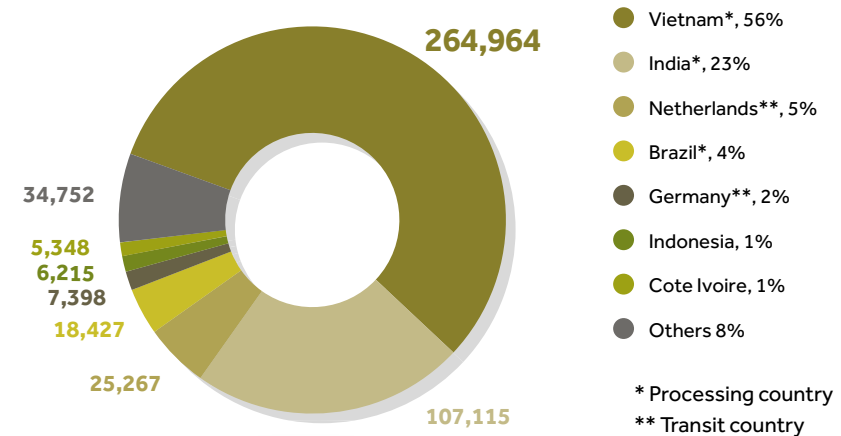


+55%
OVER 2006

2016 WORLD CASHEW EXPORTS Shelled (Metric Tons)



5-YEAR AVERAGE CASHEW EXPORTS Shelled (Metric Tons)



CASHEWS

CASHEW IMPORTS / Shelled (Metric Tons)

COUNTRY	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016	Growth 2006-2016
USA	116,877	124,665	112,800	124,768	132,458	114,832	111,322	131,419	136,673	146,680	147,367	30,490
Netherlands**	35,560	41,003	39,675	41,654	42,985	45,741	41,777	31,160	47,222	55,270	50,347	14,787
Germany**	19,642	23,063	15,598	19,690	22,521	23,694	30,271	27,924	31,006	35,940	47,397	27,755
UK	12,999	17,470	14,297	15,996	15,523	12,974	14,135	14,035	17,931	21,861	21,935	8,936
Australia	14,443	14,553	14,075	13,759	14,158	14,160	15,695	15,794	16,725	16,940	16,704	2,261
Canada	8,502	10,364	5,190	9,356	9,336	9,723	12,300	11,965	12,773	12,699	12,877	4,375
France	7,677	8,842	10,312	8,471	8,316	9,588	8,498	9,044	10,342	10,642	9,907	2,230
Belgium**	4,107	4,763	3,477	5,630	4,764	5,037	3,767	6,894	5,375	6,189	9,369	5,262
Italy	4,778	3,572	3,628	4,506	5,765	5,344	5,856	5,269	7,999	7,580	8,690	3,912
Japan	4,666	5,733	6,180	6,232	7,590	8,018	7,580	8,146	11,523	11,235	8,099	3,433
Thailand	1,388	1,595	2,322	3,210	3,119	4,542	5,964	7,369	8,188	8,874	7,643	6,255
Luxembourg	3,128	2,989	3,089	2,725	3,040	2,347	2,170	2,289	3,004	3,326	6,516	3,388
Turkey	937	1,192	1,599	1,333	1,733	1,175	2,794	3,920	2,871	2,297	5,593	4,656
Russian Fed.	7,023	7,882	8,893	5,894	6,351	8,542	10,146	10,060	12,240	3,801	5,226	-1,797
India*	1,058	2,332	13,082	7,204	9,294	21,997	11,635	6,689	4,275	4,126	4,197	3,139
Lebanon	2,038	2,827	2,801	3,442	4,011	1,379	1,675	3,945	3,063	3,289	4,178	2,140
Korea Rep	444	708	765	1,130	859	1,022	1,150	2,676	3,920	3,114	4,167	3,723
China	24,759	27,414	27,615	40,011	42,504	41,332	51,156	53,291	52,280	50,271	4,065	-20,694
Poland	688	846	1,122	1,223	1,245	892	928	1,514	2,990	3,482	3,851	3,163
Spain	3,897	4,659	3,075	4,996	4,726	5,064	4,764	5,047	4,730	5,574	3,714	-183
Others	45,533	65,523	79,593	91,795	102,197	84,272	58,115	78,649	108,582	95,718	114,177	68,644
WORLD TOTAL	320,144	371,995	369,188	413,025	442,495	421,675	401,698	437,100	503,712	508,907	496,019	175,875

*Processing country

**Transit country



ESTIMATED WORLD CASHEW CONSUMPTION (Kernel Basis)

COUNTRY	2012			2013			2014			2015			2016		
	Consumption (MT)	Cons. per capita (kg/year) ¹	Estimated Cons. per capita (kg/year) ²	Consumption (MT)	Cons. per capita (kg/year) ¹	Estimated Cons. per capita (kg/year) ²	Consumption (MT)	Cons. per capita (kg/year) ¹	Estimated Cons. per capita (kg/year) ²	Consumption (MT)	Cons. per capita (kg/year) ¹	Estimated Cons. per capita (kg/year) ²	Consumption (MT)	Cons. per capita (kg/year) ¹	Estimated Cons. per capita (kg/year) ²
India	289,677	0.245	0.500	230,278	0.182	0.360	224,384	0.177	0.360	257,190	0.203	0.406	301,719	0.228	0.456
USA	109,448	0.354	1.073	130,477	0.422	1.279	128,342	0.402	1.219	141,119	0.439	1.329	143,256	0.445	1.347
Germany	26,177	0.320	1.281	25,591	0.313	1.252	23,016	0.283	1.133	23,810	0.295	1.180	35,930	0.439	1.097
Netherlands	12,366	0.744	0.930	23,005	1.385	1.731	20,796	1.240	1.550	23,536	1.391	1.738	17,236	1.015	1.268
UK	12,381	0.199	0.603	9,636	0.155	0.469	16,052	0.251	0.759	19,854	0.307	0.930	16,772	0.255	0.773
Australia	15,491	0.695	1.389	15,763	0.707	1.414	16,572	0.715	1.430	15,893	0.663	1.326	16,471	0.683	1.365
Canada	11,808	0.346	0.692	11,958	0.350	0.701	12,156	0.344	0.689	11,812	0.329	0.657	14,267	0.393	0.786
France	8,416	0.134	0.535	8,698	0.138	0.553	10,027	0.151	0.606	10,418	0.162	0.647	8,649	0.134	0.535
Japan	7,580	0.059	0.108	8,146	0.064	0.116	11,523	0.091	0.166	11,235	0.089	0.161	8,040	0.063	0.114
Saudi Arabia	6,203	0.225	0.682	5,310	0.193	0.584	7,977	0.272	0.823	8,541	0.271	0.821	7,854	0.243	0.737
Italy	5,410	0.089	0.596	4,744	0.078	0.523	7,000	0.117	0.783	6,745	0.113	0.752	7,060	0.119	0.792
Thailand	5,920	0.088	0.131	6,010	0.089	0.133	8,164	0.121	0.181	8,290	0.122	0.182	6,213	0.090	0.129
Russian Fed.	10,094	0.071	0.284	10,060	0.071	0.283	12,161	0.086	0.345	3,604	0.025	0.100	5,830	0.040	0.162
Israel	4,041	0.530	1.060	2,840	0.373	0.745	4,490	0.561	1.121	4,349	0.539	1.079	4,001	0.488	0.977
China	51,043	0.038	0.116	51,350	0.038	0.116	52,159	0.038	0.115	49,925	0.036	0.109	3,998	0.003	0.008
Korea Rep.	1,150	0.023	0.071	2,676	0.054	0.164	3,920	0.078	0.236	3,085	0.061	0.186	3,964	0.078	0.237
Spain	4,383	0.095	0.381	4,935	0.107	0.428	4,511	0.096	0.382	5,303	0.115	0.460	3,498	0.075	0.302
Malaysia	2,120	0.075	0.150	1,323	0.047	0.094	2,013	0.067	0.133	2,297	0.076	0.151	2,971	0.095	0.191
New Zealand	2,389	0.547	1.094	2,651	0.607	1.214	2,884	0.635	1.270	3,006	0.664	1.328	2,811	0.603	1.206
Sweden	1,301	0.139	0.555	2,213	0.236	0.944	2,090	0.217	0.869	2,080	0.213	0.851	2,739	0.278	1.114
WORLD TOTAL	599,034	0.087		601,642	0.087		716,682	0.100		724,556	0.099		792,323	0.106	

¹ Total consumption expressed in Kg per person. Population data from United Nations, Department of Economic and Social Affairs, Population Division (2017). World Population Prospects: The 2017 Revision.

² Based on the estimated percentage of population consuming the specific product.

HAZELNUTS

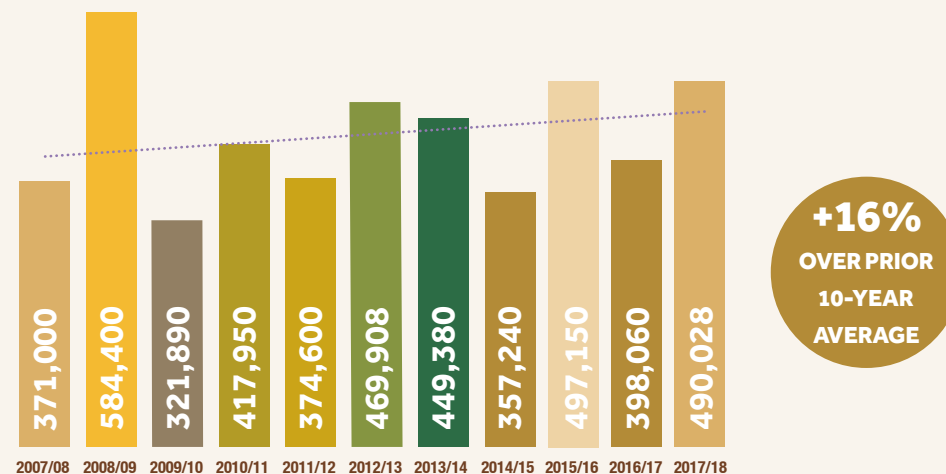
PRODUCTION

In the 2017/2018 season, world hazelnut production amounted to over 490,000 metric tons (kernel basis).

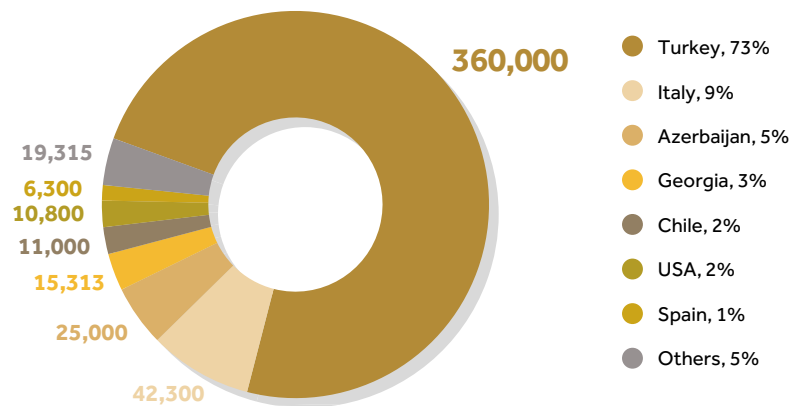
Turkey was the leading producing country, adding up to 73% of the world share, followed by Italy and Azerbaijan with 9% and 5%, respectively.

2017/18 Turkey production was above the prior 10-year average by 17% and by 44% compared to the previous season. Azerbaijan and Chile also experienced a significant production raise both compared to the previous season (25% and 22% each) and the prior 10-year average (58% and 63%, respectively).

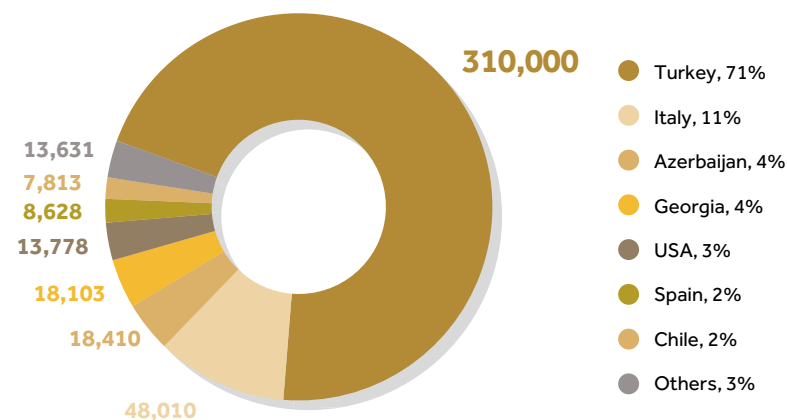
WORLD HAZELNUT PRODUCTION
Kernel Basis (Metric Tons)



2017/18 HAZELNUT PRODUCTION
Kernel Basis (Metric Tons)



5-YEAR AVERAGE HAZELNUT PRODUCTION
Kernel Basis (Metric Tons)





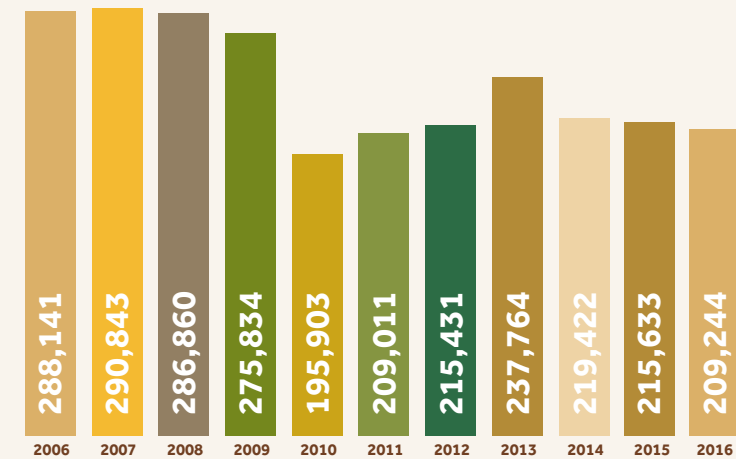
EXPORTS

2016 world hazelnut (shelled) exports remained within the previous years' levels.

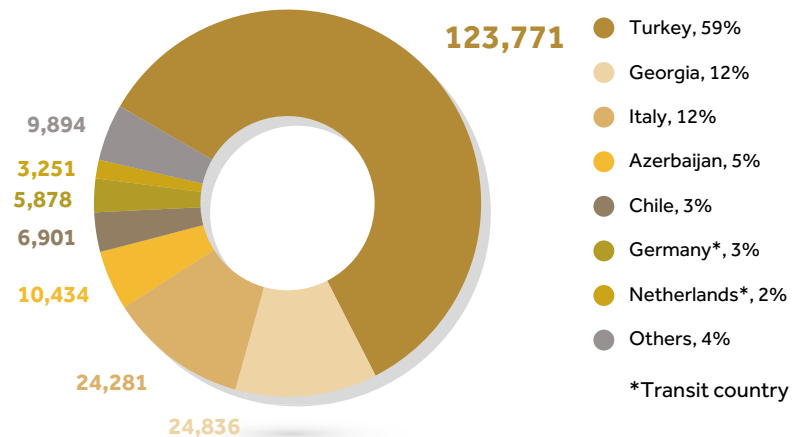
Turkey accounted for 59% of the exports in 2016 and for 67% in average over the last 5 years, followed by Georgia with 12% and 9% of the shares, respectively.

Germany and Italy, as processors and great consumer countries, accounted for half of the world hazelnut imports. Over 50% of Turkey, Georgia and Azerbaijan shipments were destined to Germany and Italy, while 92% of Chile's exports were bounded to Italy.

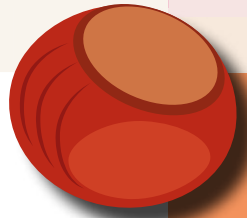
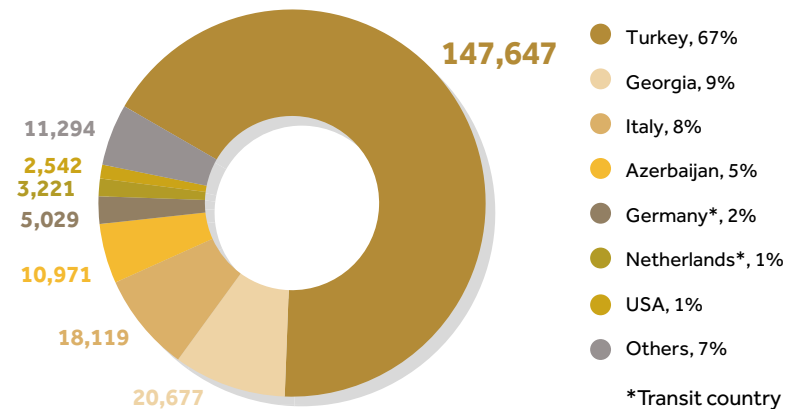
WORLD HAZELNUT EXPORTS Shelled (Metric Tons)



2016 WORLD HAZELNUT EXPORTS Shelled (Metric Tons)



5-YEAR AVERAGE HAZELNUT EXPORTS Shelled (Metric Tons)



HAZELNUTS

HAZELNUT IMPORTS* / Shelled (Metric Tons)

COUNTRY	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016	Growth 2006-2016
Germany**	42,127	61,674	65,144	70,054	67,882	59,921	52,599	66,624	57,151	64,204	61,450	19,323
Italy**	76,623	58,536	54,711	49,154	40,211	44,847	47,395	53,966	59,646	57,441	44,030	-32,593
France	23,304	29,318	19,518	15,809	27,894	28,984	28,892	26,997	20,477	22,733	21,068	-2,236
Canada	943	3,291	5,377	4,848	7,910	10,222	11,120	10,123	10,111	12,747	11,376	10,433
Switzerland	12,083	12,065	11,609	10,032	9,482	9,551	8,751	10,037	9,761	8,890	9,448	-2,635
Russian Fed.	9,967	12,592	13,486	9,022	11,016	13,922	13,179	9,187	11,270	7,018	5,541	-4,426
Belgium	14,918	13,741	13,800	6,755	7,536	11,050	6,972	7,303	6,736	5,685	4,986	-9,932
Netherlands	9,478	8,926	7,371	3,035	3,416	3,511	3,555	3,762	3,742	5,047	3,736	-5,742
Poland	1,582	9,833	6,084	6,556	6,987	7,483	10,312	8,842	8,077	11,686	3,704	2,122
Spain	597	5,636	5,745	5,403	5,184	4,748	5,248	5,759	4,301	3,193	2,999	2,402
Australia	2,126	1,695	1,752	1,503	2,333	2,271	2,807	2,923	2,629	2,593	2,839	713
USA	5,228	4,618	4,749	1,801	2,912	2,227	3,238	4,384	2,634	1,338	2,806	-2,422
Czech Republic	1,511	1,599	1,789	1,857	1,754	2,283	1,948	2,494	1,872	1,753	2,671	1,160
Brazil	1,926	1,375	1,772	2,312	2,321	2,541	2,801	2,385	3,040	3,044	2,650	724
UK	415	6,454	5,166	1,508	2,023	2,150	2,023	2,150	2,112	2,227	2,392	1,977
Austria	1,093	8,379	8,528	2,395	2,599	3,179	2,531	2,889	3,467	2,635	2,249	1,156
Egypt	2,315	2,565	2,990	2,969	3,896	2,130	3,578	2,773	2,059	1,882	1,832	-483
Greece	3,040	2,739	2,920	2,610	2,242	2,147	2,150	2,049	1,555	1,179	1,315	-1,725
Israel	1,299	1,230	1,601	1,081	1,320	1,274	1,704	1,182	1,268	996	1,116	-183
Sweden	917	2,428	2,378	981	1,109	1,235	1,470	1,308	1,250	1,258	975	58
Others	76,649	42,149	50,370	76,149	22,709	19,035	3,158	10,629	6,265	21,523	20,063	-56,586
WORLD TOTAL	288,141	290,843	286,860	275,834	232,736	234,711	215,431	237,764	219,422	239,074	209,244	-78,897

* Imports of natural, whole roasted, chopped roasted hazelnuts or hazelnut paste are not included.

**Processing country



ESTIMATED WORLD HAZELNUT CONSUMPTION (Kernel Basis)

COUNTRY	2012			2013			2014			2015			2016		
	Consumption (MT)	Cons. per capita (kg/year) ¹	Estimated Cons. per capita (kg/year) ²	Consumption (MT)	Cons. per capita (kg/year) ¹	Estimated Cons. per capita (kg/year) ²	Consumption (MT)	Cons. per capita (kg/year) ¹	Estimated Cons. per capita (kg/year) ²	Consumption (MT)	Cons. per capita (kg/year) ¹	Estimated Cons. per capita (kg/year) ²	Consumption (MT)	Cons. per capita (kg/year) ¹	Estimated Cons. per capita (kg/year) ²
Italy	71,884	1.19	1.58	88,227	1.46	1.94	79,130	1.33	1.77	89,473	1.50	2.00	78,000	1.31	1.75
Turkey	84,214	1.15	2.30	65,000	0.89	1.78	60,531	0.80	1.60	40,000	0.51	1.02	60,000	0.75	1.51
Germany	52,599	0.64	1.29	61,676	0.75	1.51	51,252	0.63	1.26	58,615	0.73	1.45	55,572	0.68	1.36
France	27,880	0.44	1.77	26,145	0.42	1.66	24,699	0.37	1.49	27,181	0.42	1.69	25,290	0.39	1.56
USA	15,067	0.03	0.08	16,289	0.02	0.07	17,131	0.04	0.11	8,276	0.03	0.08	15,284	0.05	0.14
Canada	11,105	0.33	0.98	9,596	0.28	0.85	9,504	0.27	0.82	12,652	0.35	1.07	11,331	0.31	0.95
Spain	10,922	0.24	0.47	12,343	0.27	0.54	11,000	0.23	0.47	12,228	0.27	0.53	10,038	0.22	0.43
Azerbaijan	7,611	0.84	0.93	5,150	0.57	0.63	1,604	0.17	0.19	7,873	0.81	0.90	9,917	1.02	1.13
Switzerland	8,556	1.09	1.46	9,737	1.24	1.66	9,651	1.19	1.58	8,607	1.04	1.38	9,206	1.10	1.46
Russian Fed.	13,174	0.09	0.37	9,168	0.06	0.26	11,217	0.08	0.32	6,200	0.04	0.17	5,479	0.04	0.15
Belgium	6,684	0.61	0.82	6,959	0.64	0.85	6,547	0.59	0.79	4,606	0.41	0.54	4,652	0.41	0.55
Poland	10,159	0.27	1.06	8,673	0.23	0.91	7,833	0.21	0.82	11,494	0.30	1.19	3,449	0.09	0.36
Australia	2,763	0.12	0.38	2,886	0.13	0.34	2,594	0.11	0.30	2,548	0.11	0.28	2,819	0.12	0.35
Brazil	2,801	0.01	0.06	2,385	0.01	0.05	3,040	0.02	0.06	3,044	0.01	0.06	2,635	0.01	0.05
Austria	1,663	0.20	0.40	2,312	0.28	0.55	2,603	0.31	0.61	2,293	0.27	0.54	2,026	0.23	0.47
Egypt	3,578	0.05	0.18	2,773	0.04	0.14	2,059	0.02	0.10	1,882	0.02	0.08	1,832	0.02	0.08
UK	1,689	0.03	0.08	2,246	0.04	0.11	1,638	0.03	0.08	1,625	0.03	0.08	1,214	0.02	0.06
Greece	1,953	0.17	0.69	1,884	0.17	0.67	1,400	0.13	0.50	1,086	0.10	0.40	1,196	0.11	0.43
Israel	1,704	0.22	0.90	1,182	0.16	0.62	1,264	0.16	0.63	996	0.12	0.49	1,116	0.14	0.55
Saudi Arabia	731	0.03	0.11	723	0.03	0.10	663	0.02	0.09	763	0.02	0.10	857	0.03	0.11
WORLD TOTAL	357,993	0.05		433,270	0.06		380,915	0.05		436,015	0.06		424,139	0.06	

¹ Total consumption expressed in Kg per person. Population data from United Nations, Department of Economic and Social Affairs, Population Division (2017). World Population Prospects: The 2017 Revision.

² Based on the estimated percentage of population consuming the specific product.

MACADAMIAS

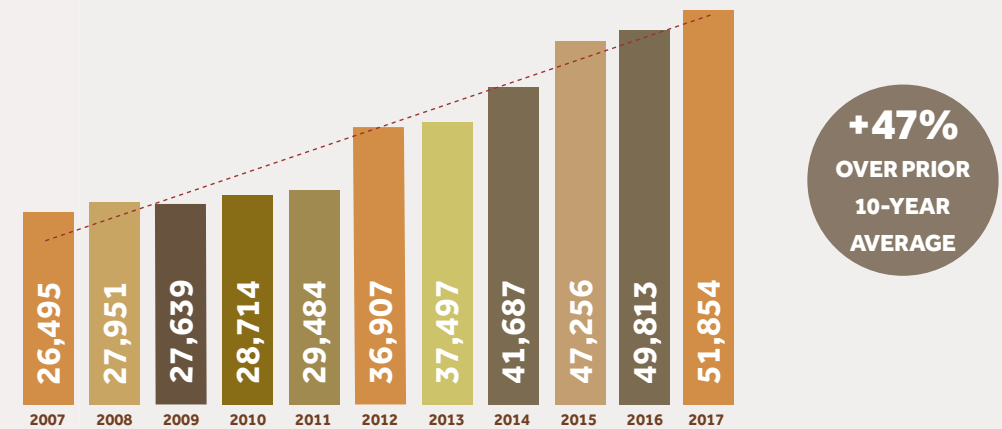
PRODUCTION

Global macadamia production has been significantly increasing over the previous 10 years: it reached almost 52,000 metric tons (kernel basis) in 2017 and the 5-year average added up to over 45,600 MT.

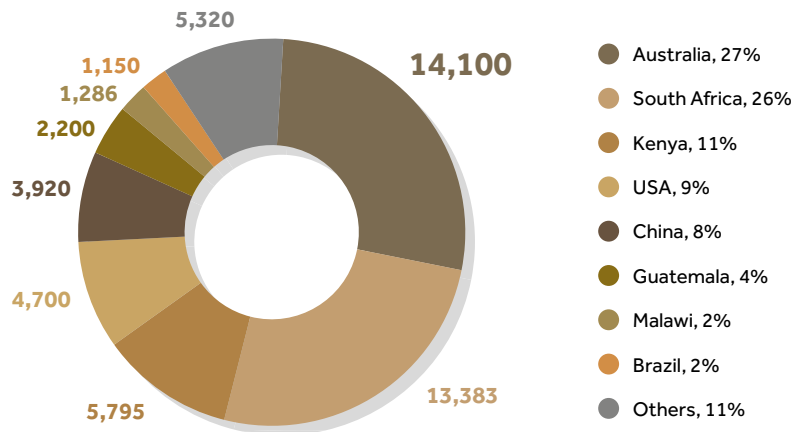
Australia and South Africa are the top producers, in 2017 they were responsible for over half of the world macadamia production. Kenya, the USA and China followed within the 8%-11% range. The rest of the producing countries accounted for less than 10% each

China and South Africa macadamia production was significantly increased in 2017 compared to the prior season, 49% and 26% respectively.

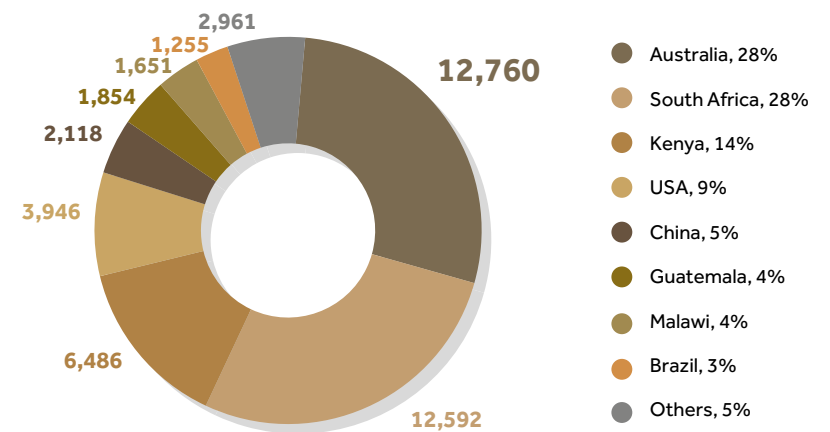
WORLD MACADAMIA PRODUCTION
Kernel Basis (Metric Tons)



2017 MACADAMIA PRODUCTION
Kernel Basis (Metric Tons)



5-YEAR AVERAGE MACADAMIA PRODUCTION
Kernel Basis (Metric Tons)





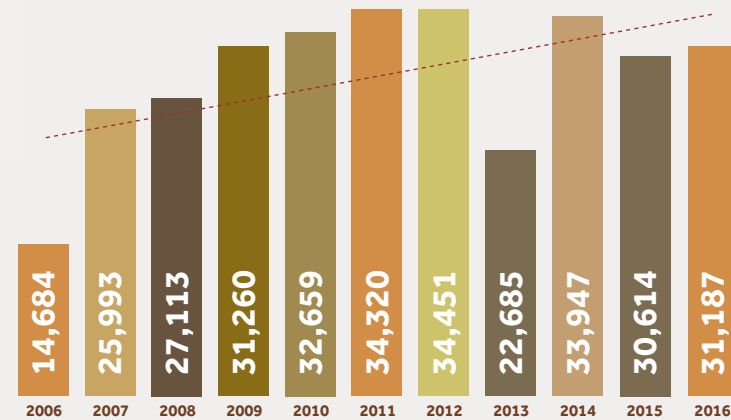
EXPORTS

Overall (shelled) macadamia exports were raised throughout the 2006-2016 period, amounting to over 31,000 metric tons in 2016.

South Africa and Australia were the top macadamia exporters, adding up to 45% of the world share. Main South Africa destinations were the USA (38% of the country share) and the Netherlands (11%), while China and Japan accounted for over half of Australia's shipments (36% and 17% respectively).

Around 54,500 MT of in-shell macadamias were also exported in 2016. Australia and South Africa accounted for 30% and 27% of the world in-shell exports, destined mainly to China and Vietnam.

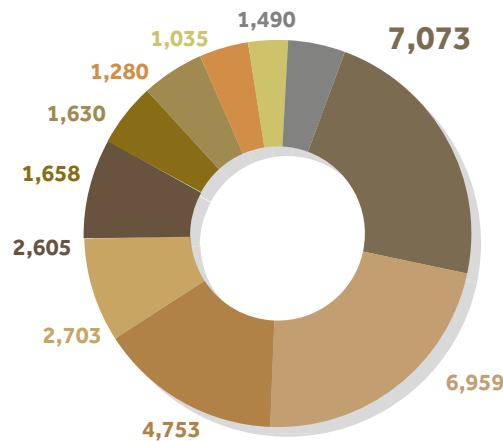
WORLD MACADAMIA EXPORTS
Shelled (Metric Tons)



+112%
OVER 2006

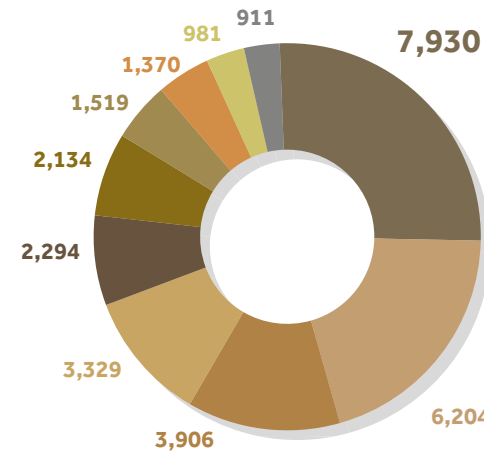


2016 WORLD MACADAMIA EXPORTS
Shelled (Metric Tons)



- South Africa, 23%
 - Australia, 22%
 - Kenya, 15%
 - USA, 9%
 - China*, 8%
 - Guatemala, 5%
 - Netherlands**, 5%
 - Malawi, 4%
 - Germany**, 3%
 - Others, 6%
- * Processing country
** Transit country

5-YEAR AVERAGE MACADAMIA EXPORTS
Shelled (Metric Tons)



- South Africa, 26%
 - Australia, 20%
 - Kenya, 13%
 - China*, 11%
 - Netherlands**, 8%
 - USA, 7%
 - Guatemala, 5%
 - Malawi, 4%
 - Germany**, 3%
 - Others, 3%
- * Processing country
** Transit country

MACADAMIAS

MACADAMIA IMPORTS / Shelled (Metric Tons)

COUNTRY	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016	Growth 2006-2016
USA	-	5,659	6,994	8,034	6,810	3,827	6,464	6,675	9,332	7,408	7,233	7,233
China*	857	1,739	3,727	5,229	7,459	7,937	10,207	3,941	4,264	2,549	4,028	3,171
Japan	6,331	4,962	2,278	2,840	2,374	2,104	2,187	2,001	1,976	2,250	3,233	-3,098
Germany**	2,172	3,037	3,394	3,638	4,721	4,005	1,503	2,022	2,394	2,946	3,046	874
Netherlands**	469	859	2,180	2,017	1,985	3,011	1,247	1,151	1,675	2,294	2,854	2,385
Vietnam*	50	1,649	1,520	3,267	2,514	5,780	6,944	-	1,648	957	1,628	1,578
Australia	218	1,006	1,074	991	1,260	1,069	592	1,714	2,194	1,429	1,524	1,306
Canada	263	415	291	765	1,182	835	1,334	974	2,154	1,212	1,035	772
Luxembourg	0	1,342	698	772	685	978	494	522	640	633	717	717
Belgium	0	1,607	572	128	80	355	394	640	559	712	677	677
Korea Rep	33	70	67	194	452	186	301	196	306	508	668	635
Spain	62	1,950	1,528	424	610	809	210	256	2,651	290	615	553
UK	36	209	736	561	579	481	311	316	494	659	486	450
Singapore	0	67	90	128	137	135	311	237	460	371	338	338
Philippines	7	2	2	4	23	16	25	27	10	107	281	274
Italy	133	132	220	328	527	434	200	246	217	316	269	136
France	12	154	145	225	149	445	159	127	187	210	237	225
Malaysia	9	71	107	144	172	95	174	129	145	197	222	213
Switzerland	5	34	47	96	125	96	57	137	127	156	217	212
Thailand	0	100	118	169	146	225	384	35	27	93	214	214
Others	4,027	929	1,325	1,306	669	1,497	953	1,339	2,487	5,318	1,668	-2,359
WORLD TOTAL	14,684	25,993	27,113	31,260	32,659	34,320	34,451	22,685	33,947	30,614	31,187	16,503

* Processing country

** Transit country



ESTIMATED WORLD MACADAMIA CONSUMPTION (Kernel Basis)

COUNTRY	2012			2013			2014			2015			2016		
	Consumption (MT)	Cons. per capita (kg/year) ¹	Estimated Cons. per capita (kg/year) ²	Consumption (MT)	Cons. per capita (kg/year) ¹	Estimated Cons. per capita (kg/year) ²	Consumption (MT)	Cons. per capita (kg/year) ¹	Estimated Cons. per capita (kg/year) ²	Consumption (MT)	Cons. per capita (kg/year) ¹	Estimated Cons. per capita (kg/year) ²	Consumption (MT)	Cons. per capita (kg/year) ¹	Estimated Cons. per capita (kg/year) ²
USA	9,830	0.032	0.127	9,370	0.030	0.121	10,269	0.033	0.133	9,907	0.031	0.123	8,829	0.027	0.110
China	4,539	0.003	0.030	5,843	0.004	0.044	2,691	0.002	0.020	1,657	0.001	0.012	4,055	0.003	0.028
Australia	2,871	0.129	0.257	3,328	0.149	0.298	3,157	0.136	0.272	3,255	0.136	0.272	3,347	0.139	0.277
Japan	2,187	0.017	0.052	2,001	0.016	0.047	1,976	0.016	0.047	2,250	0.018	0.054	3,233	0.025	0.077
Kenya	3,470	0.086	0.262	2,374	0.059	0.179	3,507	0.077	0.233	4,090	0.089	0.269	2,634	0.054	0.165
Germany	701	0.009	0.045	1,206	0.015	0.074	1,222	0.015	0.075	1,869	0.023	0.116	2,011	0.025	0.123
Brazil	984	0.005	0.050	1,064	0.006	0.055	1,054	0.005	0.052	1,328	0.006	0.064	1,431	0.007	0.069
Canada	1,241	0.036	0.072	960	0.028	0.056	2,130	0.060	0.121	991	0.028	0.055	1,001	0.028	0.055
Korea Rep	301	0.006	0.060	196	0.004	0.040	306	0.006	0.061	504	0.010	0.100	667	0.013	0.131
Spain	209	0.005	0.017	236	0.005	0.017	358	0.008	0.025	284	0.006	0.021	613	0.013	0.044
UK	268	0.004	0.020	294	0.005	0.024	472	0.007	0.037	639	0.010	0.049	436	0.007	0.033
Malaysia	164	0.006	0.024	123	0.004	0.017	138	0.005	0.018	185	0.006	0.024	225	0.007	0.029
Thailand	320	0.005	0.050	25	0.000	0.004	27	0.000	0.004	77	0.001	0.011	209	0.003	0.030
New Zealand	97	0.022	0.088	148	0.034	0.135	74	0.016	0.065	226	0.050	0.200	201	0.043	0.172
Italy	177	0.003	0.012	211	0.003	0.014	146	0.002	0.010	244	0.004	0.016	198	0.003	0.013
Singapore	208	0.041	0.164	123	0.024	0.097	341	0.062	0.248	206	0.037	0.147	170	0.030	0.121
France	141	0.002	0.008	112	0.002	0.007	173	0.003	0.010	205	0.003	0.013	157	0.002	0.010
Israel	41	0.005	0.036	110	0.014	0.096	29	0.004	0.024	110	0.014	0.091	127	0.016	0.104
Kuwait	114	0.043	0.426	97	0.036	0.364	109	0.031	0.312	54	0.014	0.138	70	0.017	0.172
Lebanon	45	0.011	0.107	84	0.020	0.200	78	0.016	0.158	51	0.009	0.087	69	0.011	0.114
WORLD TOTAL	41,505	0.006		37,092	0.005		46,617	0.006		47,306	0.006		50,360	0.007	

¹ Total consumption expressed in Kg per person. Population data from United Nations, Department of Economic and Social Affairs, Population Division (2017). World Population Prospects: The 2017 Revision.

² Based on the estimated percentage of population consuming the specific product.

PECANS

PRODUCTION

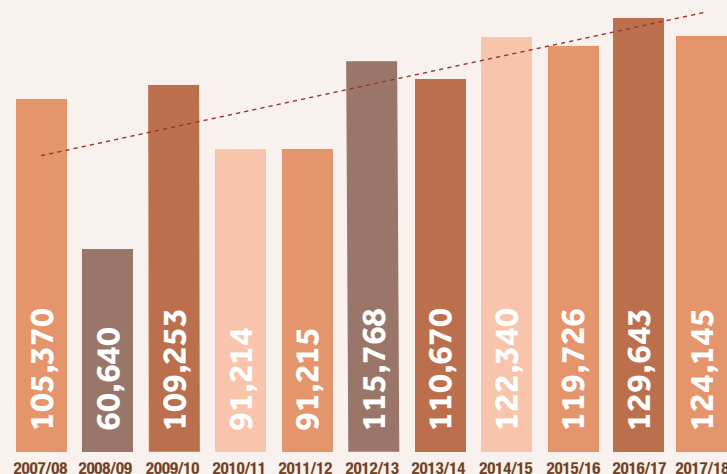
Global pecan production showed an increasing trend over the last 10 years, adding up to over 124,000 metric tons (kernel basis) in the 2017/2018 season.

92% of pecans were produced in North America. The USA and Mexico accounted for 51% and 41% of the world production, respectively.

In a smaller range of production, South Africa and Australia produced the remaining 8%.

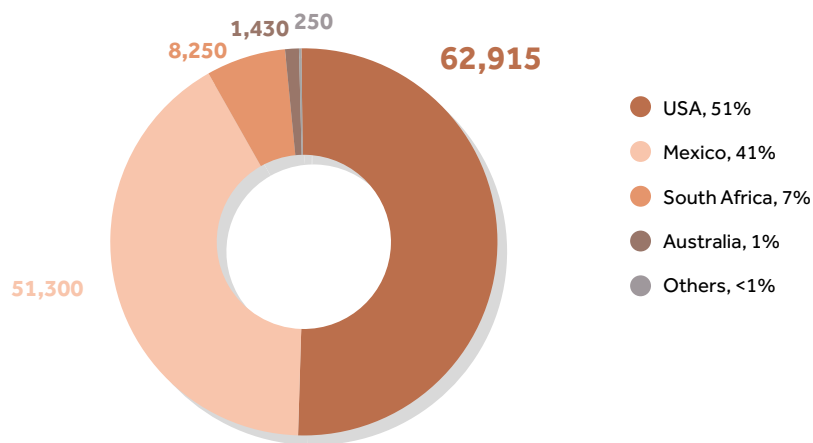
South Africa production is noticeably increasing year on year, 2017/18 record crop was raised by 64% over the prior season.

WORLD PECAN PRODUCTION
Kernel Basis (Metric Tons)

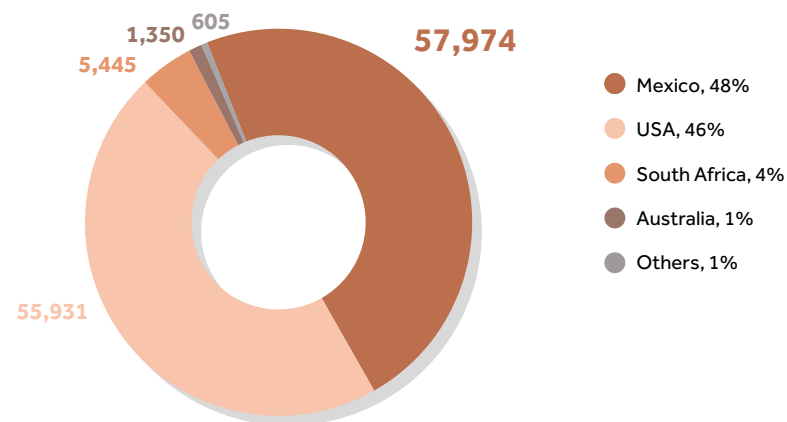


+18%
OVER PRIOR
10-YEAR
AVERAGE

2017/18 PECAN PRODUCTION
Kernel Basis (Metric Tons)



5-YEAR AVERAGE PECAN PRODUCTION
Kernel Basis (Metric Tons)





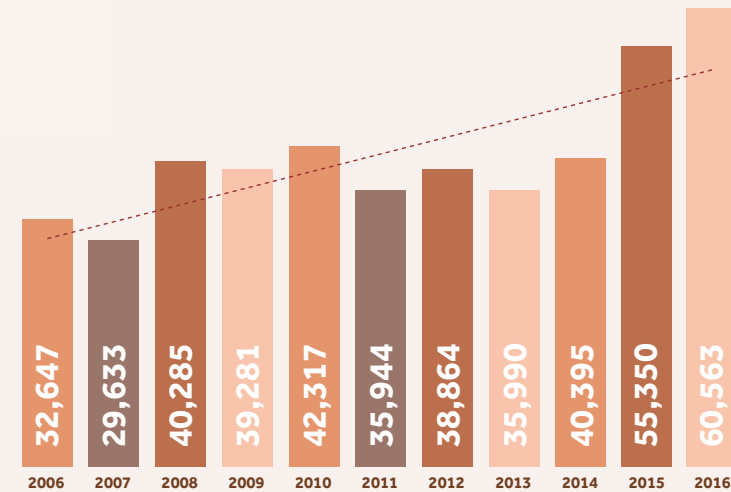
EXPORTS

Exports in 2016 followed the increasing trend already observed in 2015. Up by 86% from 2006, they added up to over 60,500 metric tons.

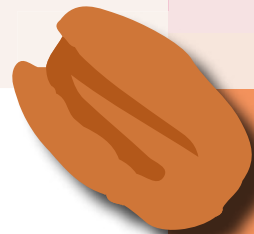
Mexico and the USA accounted for 62% and 36% of the 2016 world exports, respectively. The majority of Mexican exports were destined to the USA. The main importers from the USA were Canada (25% of the country share), the Netherlands (18%), the UK (11%) and China (10%).

In 2016 117,128 MT of in-shell pecans were also exported: 35% from the USA, 33% from Mexico, 24% from China and 7% from South Africa. At the same time, the main importers were China (30%), the USA (29%) and Vietnam (28%).

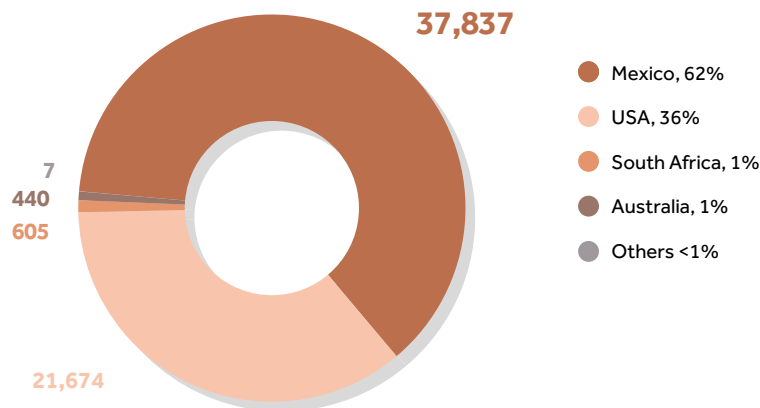
WORLD PECAN EXPORTS
Shelled (Metric Tons)



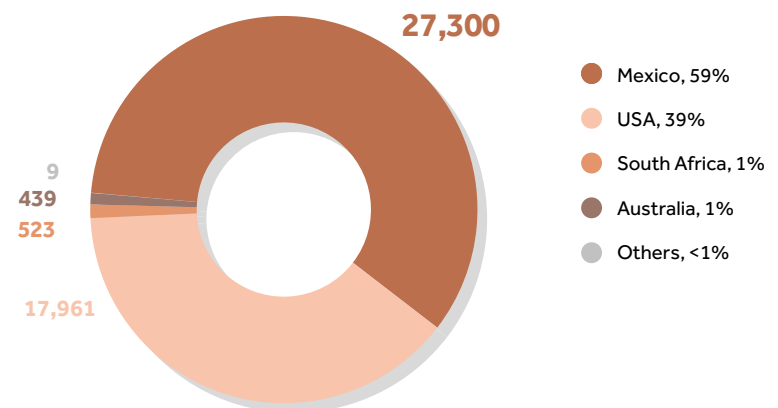
+86%
OVER 2006



2016 WORLD PECAN EXPORTS
Shelled (Metric Tons)



5-YEAR AVERAGE PECAN EXPORTS
Shelled (Metric Tons)



PECANS

PECAN IMPORTS / Shelled (Metric Tons)

COUNTRY	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016	Growth 2006-2016
USA*	20,680	18,792	26,489	22,634	29,089	20,441	22,636	18,448	22,972	35,252	38,397	17,717
Canada	3,751	3,987	4,299	3,687	3,794	4,186	4,554	4,330	4,173	4,997	5,510	1,759
Netherlands	1,777	2,120	2,427	2,027	2,480	2,851	2,216	2,408	2,845	3,346	4,156	2,379
UK	1,269	1,299	1,716	1,388	1,263	1,898	2,445	2,235	2,478	2,974	2,560	1,291
China	505	145	1,429	3,707	1,436	0	393	180	133	889	2,155	1,650
Israel	673	795	1,352	989	978	1,197	949	1,572	1,571	1,316	1,531	858
France	459	869	931	673	846	1,065	813	837	645	825	999	540
Germany	54	35	0	39	11	46	214	189	657	1,186	833	779
Mexico	416	699	933	667	1,195	2,046	3,165	2,238	1,649	1,250	779	363
Korea Rep	35	36	128	50	132	166	145	284	406	453	610	575
Belgium	16	1	18	104	110	239	152	123	161	228	373	357
Italy	136	86	109	102	67	155	119	115	209	227	306	170
Japan	249	195	225	154	147	198	153	153	141	247	245	-4
Switzerland	50	48	55	12	18	78	60	109	213	168	231	181
Spain	0	40	43	30	31	73	44	72	73	130	191	191
UAE	11	10	42	35	59	32	53	98	101	161	147	136
Saudi Arabia	16	104	69	3	23	44	48	107	122	184	135	119
Australia	0	3	0	2	85	65	77	31	60	162	57	57
New Zealand	9	20	0	0	0	13	47	64	10	27	12	3
South Africa	0	0	2	0	21	77	66	23	44	24	12	12
Others	2,541	349	18	2,978	532	1,074	515	2,375	1,734	1,307	1,324	-1,217
WORLD TOTAL	32,647	29,633	40,285	39,281	42,317	35,944	38,864	35,990	40,395	55,350	60,563	27,916

*Processing country



ESTIMATED WORLD PECAN CONSUMPTION (Kernel Basis)

COUNTRY	2012			2013			2014			2015			2016		
	Consumption (MT)	Cons. per capita (kg/year) ¹	Estimated Cons. per capita (kg/year) ²	Consumption (MT)	Cons. per capita (kg/year) ¹	Estimated Cons. per capita (kg/year) ²	Consumption (MT)	Cons. per capita (kg/year) ¹	Estimated Cons. per capita (kg/year) ²	Consumption (MT)	Cons. per capita (kg/year) ¹	Estimated Cons. per capita (kg/year) ²	Consumption (MT)	Cons. per capita (kg/year) ¹	Estimated Cons. per capita (kg/year) ²
USA	67,826	0.195	0.780	45,109	0.159	0.636	48,531	0.218	0.872	65,139	0.202	0.810	64,988	0.202	0.807
Mexico	16,837	0.157	0.314	28,500	0.265	0.530	41,123	0.332	0.664	26,700	0.210	0.420	33,358	0.262	0.523
Canada	4,554	0.133	0.266	4,330	0.127	0.254	4,173	0.118	0.236	4,997	0.139	0.278	5,509	0.152	0.304
Netherlands	2,216	0.133	0.665	2,408	0.145	0.725	2,845	0.170	0.848	3,346	0.198	0.988	4,156	0.245	1.223
UK	2,445	0.039	0.156	2,235	0.036	0.144	2,478	0.039	0.155	2,974	0.046	0.184	2,560	0.039	0.156
China	393	<0.000	0.000	180	<0.000	0.001	133	<0.000	0.001	889	0.001	0.006	2,155	0.002	0.015
Israel	949	0.124	0.248	1,572	0.206	0.412	1,571	0.196	0.392	1,316	0.163	0.326	1,531	0.187	0.374
France	813	0.013	0.065	837	0.013	0.066	645	0.010	0.049	825	0.013	0.064	999	0.015	0.077
Australia	907	0.039	0.189	859	0.037	0.179	844	0.207	0.176	998	0.042	0.167	892	0.037	0.148
Germany	214	0.003	0.030	189	0.002	0.023	657	0.008	0.081	1,186	0.015	0.147	833	0.010	0.102
Korea Rep	145	0.003	0.030	284	0.006	0.058	406	0.008	0.081	453	0.009	0.090	610	0.012	0.120
South Africa	509	0.010	0.020	680	0.014	0.027	710	0.014	0.027	740	0.014	0.027	500	0.009	0.018
Belgium	152	0.014	0.140	123	0.011	0.113	161	0.015	0.145	228	0.020	0.202	373	0.033	0.328
Italy	119	0.002	0.020	115	0.002	0.019	209	0.004	0.035	227	0.004	0.038	306	0.005	0.051
Japan	153	0.001	0.010	153	0.001	0.012	141	0.001	0.011	247	0.002	0.019	245	0.002	0.019
Switzerland	60	0.008	0.032	109	0.014	0.056	213	0.026	0.105	168	0.020	0.081	231	0.027	0.110
Spain	44	0.001	0.010	72	0.002	0.016	73	0.002	0.015	130	0.003	0.028	191	0.004	0.041
UAE	53	0.006	0.012	98	0.012	0.024	101	0.011	0.021	161	0.018	0.035	147	0.016	0.032
Saudi Arabia	48	0.002	0.020	107	0.004	0.039	122	0.004	0.041	184	0.006	0.058	135	0.004	0.042
WORLD TOTAL	99,412	0.014		110,760	0.020		135,506	0.019		117,064	0.016		125,496	0.017	

¹ Total consumption expressed in Kg per person. Population data from United Nations, Department of Economic and Social Affairs, Population Division (2017). World Population Prospects: The 2017 Revision.

² Based on the estimated percentage of population consuming the specific product.

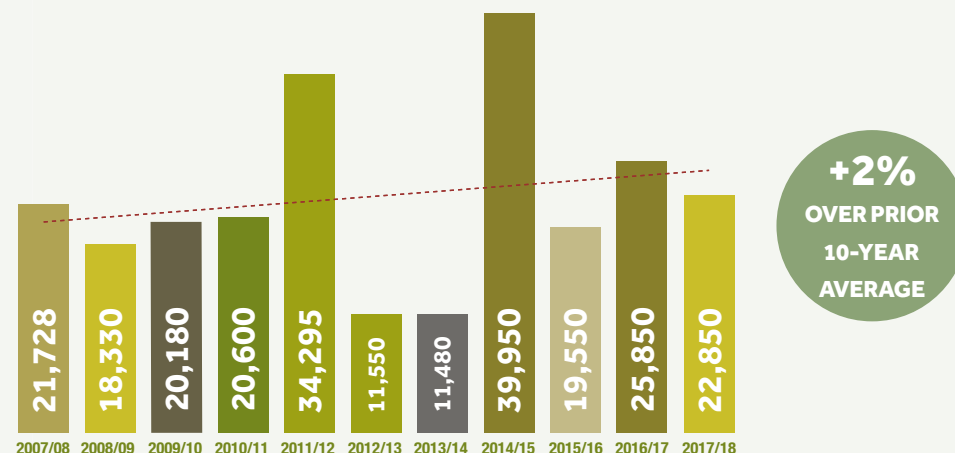
PINE NUTS

PRODUCTION

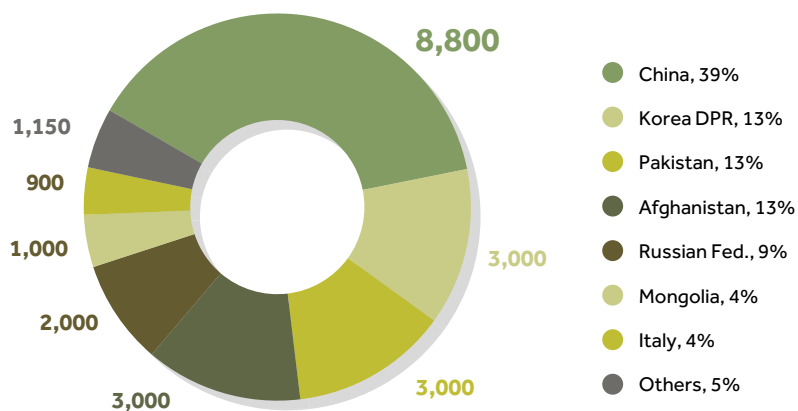
In spite of its irregular nature, overall world pine nut production followed a growing trend throughout the previous 10 years, totaling 22,850 metric tons (kernel basis) in 2017/2018. Over the last five years, global production amounted to ca. 26,400 MT on average.

In 2017/18, China was the top producer with 39% of the world share, followed by North Korea, Pakistan and Afghanistan with 13% each. As for the Mediterranean pine nut, Italy led the production with 4% of the share.

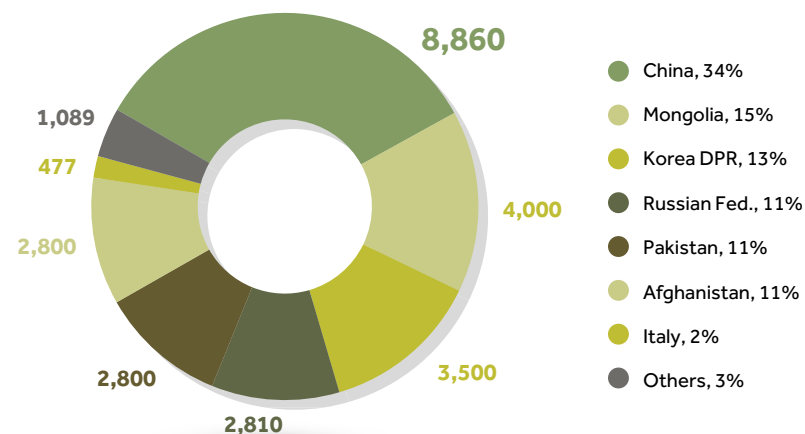
WORLD PINE NUT PRODUCTION
Kernel Basis (Metric Tons)



2017/18 PINE NUT PRODUCTION
Kernel Basis (Metric Tons)



5-YEAR AVERAGE PINE NUT PRODUCTION
Kernel Basis (Metric Tons)





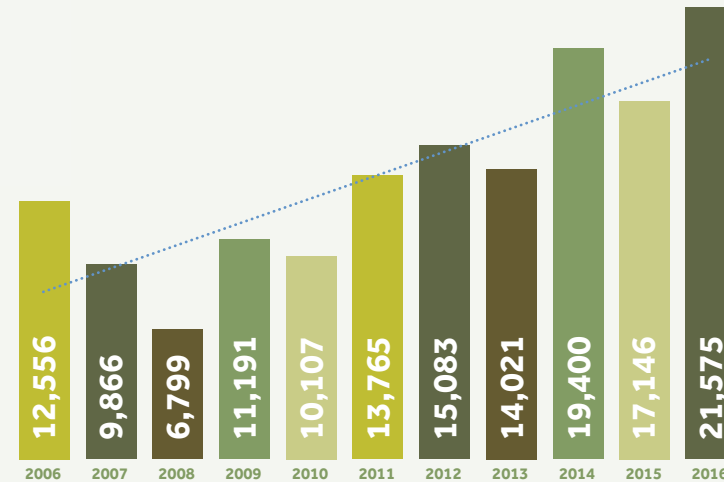
EXPORTS

World pine nut exports have noticeably increased between 2006 and 2016, reaching ca. 21,600 metric tons.

China was the world top pine nut exporter in 2016, amounting to ca. 14,400 MT of shelled pine nuts, 67% of the world share. Main destinations for China's pine nuts were European countries and the USA.

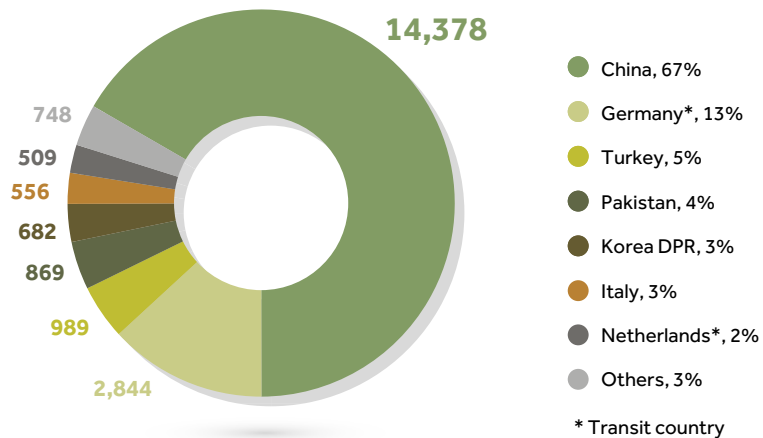
Turkey along with Italy were the main exporting countries of Mediterranean pine nuts, being the rest of Europe their major market.

WORLD PINE NUT EXPORTS
Shelled (Metric Tons)

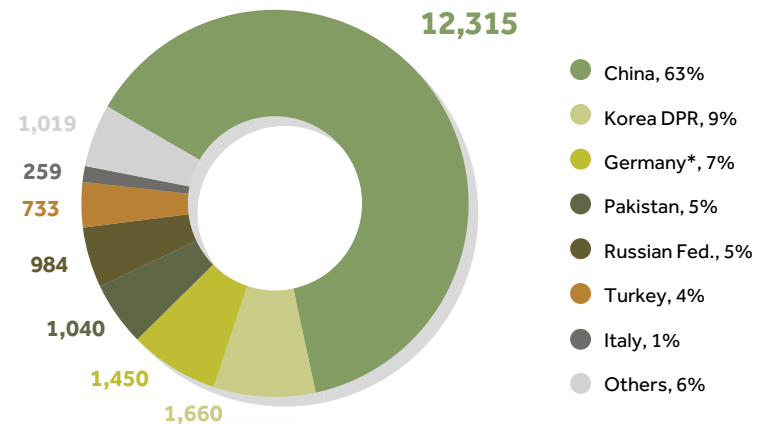


+72%
OVER 2006

2016 WORLD PINE NUT EXPORTS
Shelled (Metric Tons)



5-YEAR AVERAGE PINE NUT EXPORTS
Shelled (Metric Tons)



PINE NUTS

PINE NUT IMPORTS / Shelled (Metric Tons)

COUNTRY	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016	Growth 2006-2016
Germany	1,798	1,362	654	1,657	1,781	2,361	2,449	2,259	2,365	5,334	5,138	3,340
USA	3,483	2,112	1,496	2,438	2,214	3,010	3,718	3,144	3,350	3,879	3,670	187
Italy*	2,395	1,471	1,284	1,514	1,308	965	850	1,978	525	1,949	2,170	-225
Netherlands	1,569	945	503	219	1,262	1,316	955	1,933	-	1,563	2,054	485
UK	757	665	249	527	413	636	471	710	398	448	1,082	325
Australia	305	271	174	515	427	636	860	-	622	722	902	597
China	103	322	881	918	1,620	2,481	2,279	1,938	6,810	703	715	612
Spain	248	282	114	175	255	200	232	91	85	160	502	254
Others	1,898	2,436	1,444	3,228	827	2,160	3,269	1,968	5,245	2,389	5,342	3,444
WORLD TOTAL	12,556	9,866	6,799	11,191	10,107	13,765	15,083	14,021	19,400	17,146	21,575	9,019

*Processing for pesto sauce.



ESTIMATED WORLD PINE NUT CONSUMPTION (KERNEL BASIS)

COUNTRY	2012			2013			2014			2015			2016		
	Consumption (MT)	Cons. per capita (kg/year) ¹	Estimated Cons. per capita (kg/year) ²	Consumption (MT)	Cons. per capita (kg/year) ¹	Estimated Cons. per capita (kg/year) ²	Consumption (MT)	Cons. per capita (kg/year) ¹	Estimated Cons. per capita (kg/year) ²	Consumption (MT)	Cons. per capita (kg/year) ¹	Estimated Cons. per capita (kg/year) ²	Consumption (MT)	Cons. per capita (kg/year) ¹	Estimated Cons. per capita (kg/year) ²
China	4,138	0.003	0.009	2,058	0.002	0.005	8,882	0.006	0.020	1,610	0.001	0.004	4,605	0.003	0.010
Korea DPR	1,877	0.079	0.316	1,159	0.049	0.196	1,329	0.056	0.224	2,318	0.092	0.369	3,868	0.152	0.610
USA	3,718	0.012	0.048	3,144	0.010	0.041	3,350	0.011	0.042	3,871	0.012	0.048	3,659	0.011	0.045
Russian Fed.	3,734	0.026	0.260	1,389	0.010	0.098	2,550	0.018	0.181	3,920	0.027	0.273	3,304	0.023	0.230
Germany	2,449	0.030	0.167	2,259	0.028	0.154	2,365	0.029	0.162	5,278	0.065	0.363	2,294	0.028	0.156
Italy	1,024	0.017	0.068	2,153	0.036	0.142	375	0.006	0.025	2,164	0.036	0.145	2,214	0.037	0.149
Netherlands	1,933	0.116	0.465	-	-	-	1,563	0.093	0.373	1,391	0.082	0.329	1,545	0.091	0.364
UK	471	0.008	0.032	710	0.011	0.046	398	0.006	0.025	448	0.007	0.028	1,006	0.015	0.061
Australia	860	0.039	0.156	610	0.028	0.112	622	0.027	0.107	722	0.030	0.120	902	0.037	0.150
Israel	384	0.050	0.200	361	0.048	0.193	375	0.047	0.188	359	0.045	0.178	634	0.077	0.310
Spain	557	0.012	0.060	1,033	0.023	0.114	1,022	0.022	0.108	416	0.009	0.045	630	0.014	0.068
Portugal	118	0.011	0.022	47	0.004	0.009	96	0.009	0.018	141	0.014	0.027	396	0.038	0.076
WORLD TOTAL	28,789	0.004		20,867	0.003		28,095	0.004		28,950	0.004		21,690	0.003	

¹ Total consumption expressed in Kg per person. Population data from United Nations, Department of Economic and Social Affairs, Population Division (2017). World Population Prospects: The 2017 Revision.

² Based on the estimated percentage of population consuming the specific product.

PISTACHIOS

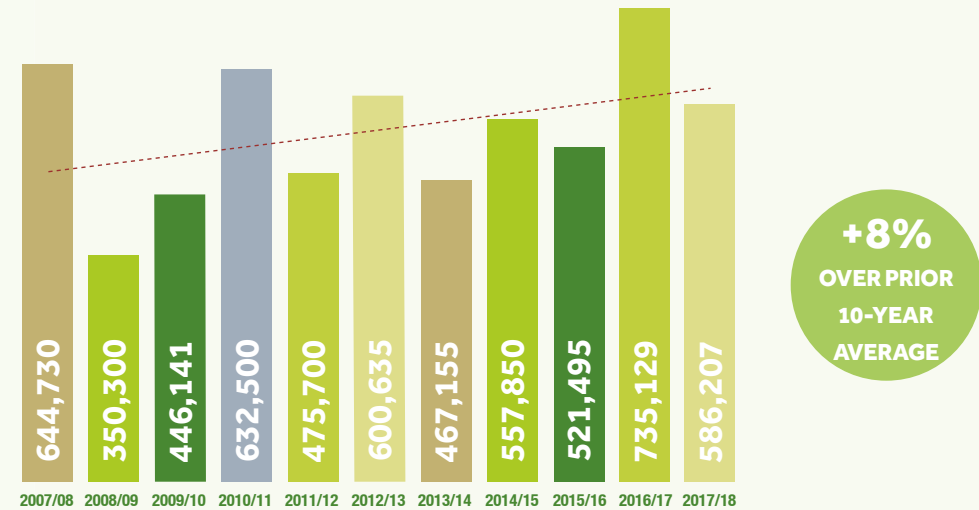
PRODUCTION

World pistachio production amounted to over 586,200 metric tons (in-shell basis), down from the previous year, partly due to some producing countries experiencing an “off year”. In spite of this, the overall production keeps growing: the last season, it was raised by 8% from the previous 10-year average.

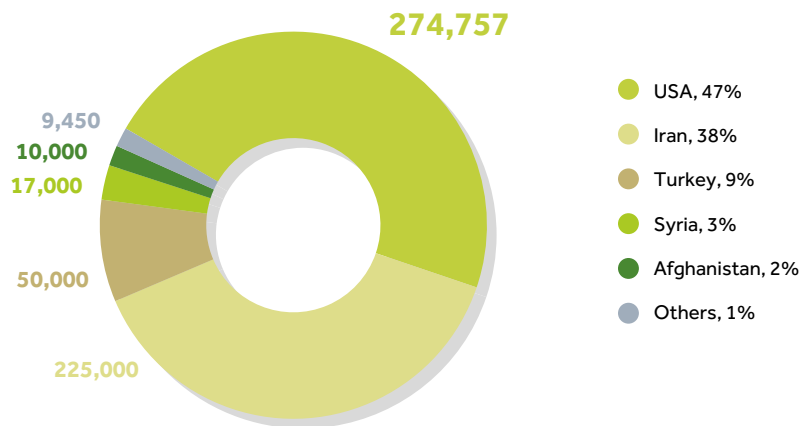
The USA and Iran were the top producers during the 2017/2018 season, accounting for 47% and 38% of the world production, respectively.

Along with Turkey they added up to 94% of the world share.

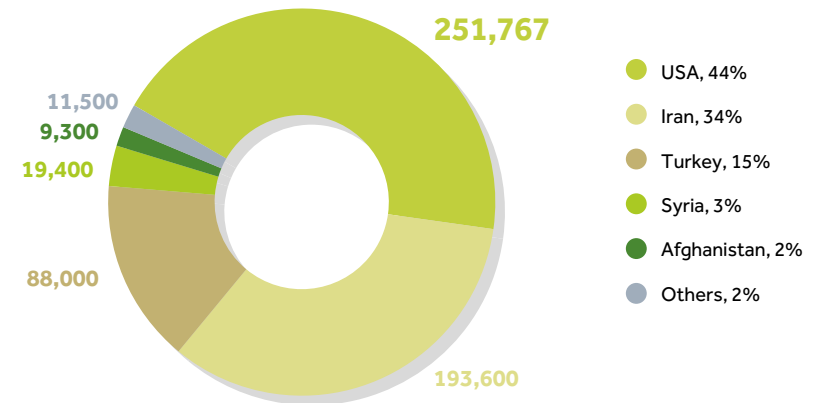
WORLD PISTACHIO PRODUCTION
In-shell Basis (Metric Tons)



2017/18 PISTACHIO PRODUCTION
In-shell Basis (Metric Tons)



5-YEAR AVERAGE PISTACHIO PRODUCTION
In-shell Basis (Metric Tons)





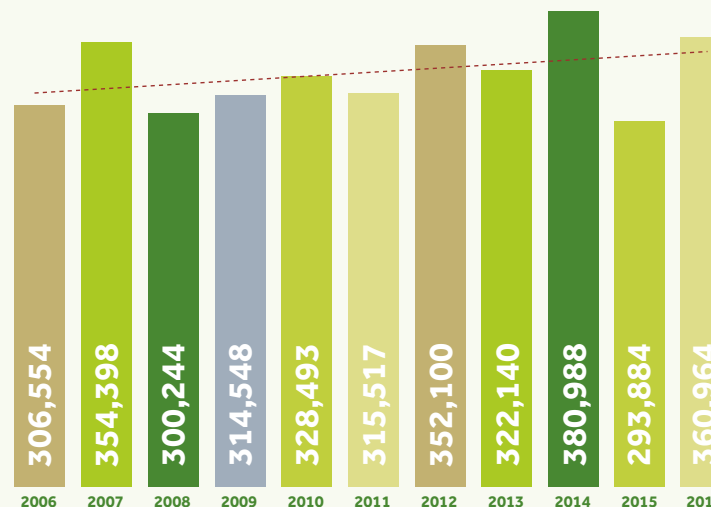
EXPORTS

Following the growing trend of the previous 10 years, world pistachio exports amounted to over 360,960 metric tons in 2016, 23% up from the previous year and 18% compared to the prior 10-year average.

Iran and the USA concentrated 68% of world exports in 2016, totaling 244,565 MT of traded in-shell pistachios. China accounted for 19% of shipments over the same period.

China was the main market for the USA and Iran exports, it accounted for 58% and 22% of the USA and Iran shipments, respectively.

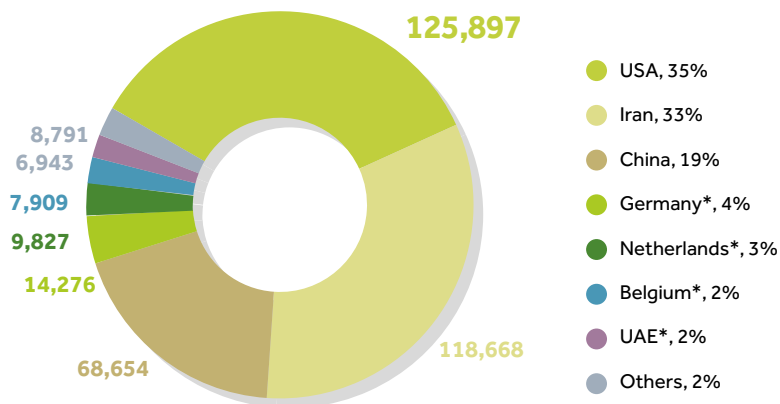
WORLD PISTACHIO EXPORTS
In-shell (Metric Tons)



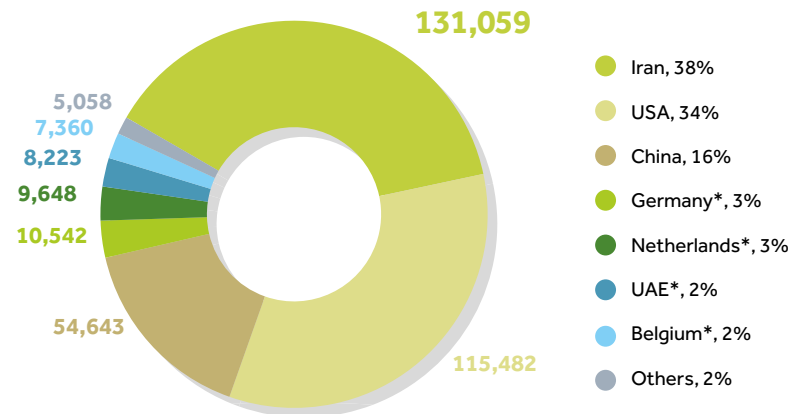
+18%
OVER 2006



2016 WORLD PISTACHIO EXPORTS
In-shell (Metric Tons)



5-YEAR AVERAGE PISTACHIO EXPORTS
In-shell (Metric Tons)



PISTACHIOS

PISTACHIO IMPORTS / In-shell (Metric Tons)

COUNTRY	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016	Growth 2006-2016
China*	42,158	50,752	43,215	78,549	94,089	72,912	119,647	86,550	102,859	67,198	100,082	57,924
Vietnam	22,271	23,331	9,037	15,475	9,074	28,021	43,724	36,174	52,941	59,935	89,138	66,867
Germany	32,563	45,358	37,146	37,112	32,931	28,529	38,608	44,586	23,630	28,237	28,743	-3,820
UAE	30,814	30,923	15,543	21,408	19,205	16,875	3,610	23,014	1,852	13,910	10,909	-19,905
Netherlands**	14,900	17,009	16,105	14,955	15,462	11,851	15,554	10,118	11,948	10,077	9,492	-5,408
Luxembourg**	10,836	7,419	7,778	8,312	10,160	4,220	3,850	6,205	1,627	2,577	8,915	-1,921
Spain	10,621	8,357	8,484	9,844	9,797	10,381	9,362	8,670	7,824	7,133	8,869	-1,752
Italy	15,567	11,562	8,361	9,290	9,480	10,399	8,107	6,746	6,654	7,467	8,736	-6,831
Belgium**	6,561	4,821	16,589	22,447	20,247	13,116	14,044	12,318	17,958	17,826	8,161	1,600
India	2,005	2,943	4,414	7,709	6,416	6,564	7,437	12,055	5,406	6,241	8,106	6,101
France	10,921	14,226	11,330	10,802	13,121	14,088	13,166	8,813	8,544	6,928	7,151	-3,770
Kazakhstan	1,064	1,060	1,232	957	1,017	902	2,389	18,931	13,842	5,498	6,742	5,678
Turkey	4,608	4,483	2,531	2,317	3,056	6,921	1,558	1,457	1,098	4,929	6,126	1,518
Saudi Arabia	1,400	1,302	4,262	539	221	1,573	731	5,001	1,043	6,752	4,004	2,604
UK	4,145	4,686	3,704	3,675	7,456	4,094	3,879	2,547	3,247	3,796	3,668	-477
Lebanon	4,022	5,083	2,822	2,903	2,663	2,965	2,729	4,870	1,603	1,529	3,264	-758
Russian Fed.	15,814	39,566	22,110	11,233	11,902	17,811	18,132	15,663	4,282	1,906	2,707	-13,107
Israel	78	52	436	2,444	4,598	3,918	3,694	2,923	4,141	2,376	2,685	2,607
Poland	1,764	1,988	2,203	1,618	3,172	1,465	2,420	1,874	2,360	1,697	2,137	373
Japan	2,116	1,946	2,418	1,838	3,444	3,085	2,530	2,381	2,590	1,832	1,478	-638
Others	72,326	77,531	80,524	51,121	50,982	55,827	36,929	11,244	105,539	36,039	39,851	-32,475
WORLD TOTAL	306,554	354,398	300,244	314,548	328,493	315,517	352,100	322,140	380,988	293,884	360,964	54,410

* Processing country

** Transit country



ESTIMATED WORLD PISTACHIO CONSUMPTION (IN-SHELL BASIS)

COUNTRY	2012			2013			2014			2015			2016		
	Consumption (MT)	Cons. per capita (kg/year) ¹	Estimated Cons. per capita (kg/year) ²	Consumption (MT)	Cons. per capita (kg/year) ¹	Estimated Cons. per capita (kg/year) ²	Consumption (MT)	Cons. per capita (kg/year) ¹	Estimated Cons. per capita (kg/year) ²	Consumption (MT)	Cons. per capita (kg/year) ¹	Estimated Cons. per capita (kg/year) ²	Consumption (MT)	Cons. per capita (kg/year) ¹	Estimated Cons. per capita (kg/year) ²
Turkey	83,328	1.14	1.90	123,212	1.68	2.81	70,229	0.93	1.54	119,256	1.52	2.53	130,202	1.64	2.73
USA	107,548	0.12	0.24	99,867	0.82	1.64	88,864	0.09	0.18	77,189	0.24	0.48	93,432	0.29	0.58
Iran	25,000	0.34	0.56	27,000	0.36	0.61	40,000	0.51	0.85	40,000	0.51	0.84	49,504	0.62	1.03
China	69,020	0.05	0.21	56,844	0.04	0.17	42,591	0.03	0.12	21,928	0.02	0.06	35,838	0.02	0.10
Syria	24,069	1.17	0.88	16,000	0.78	1.03	20,000	0.91	1.21	25,148	1.36	1.02	20,400	1.11	1.48
Germany	28,022	0.34	1.04	36,591	0.45	1.36	14,102	0.17	0.53	17,910	0.22	0.67	14,468	0.18	0.54
Italy	9,820	0.16	0.65	9,672	0.16	0.64	9,075	0.15	0.61	9,880	0.17	0.66	11,190	0.19	0.75
Spain	8,748	0.19	0.76	8,138	0.18	0.71	7,200	0.15	0.61	6,491	0.14	0.56	8,281	0.18	0.71
India	7,362	0.01	0.06	12,049	0.01	0.10	5,346	0.00	0.04	6,218	0.00	0.05	8,042	0.01	0.06
France	12,292	0.20	0.59	8,489	0.13	0.41	8,212	0.12	0.38	6,812	0.11	0.32	7,020	0.11	0.33
Afghanistan	15,003	0.61	1.23	15,500	0.63	1.27	10,000	0.32	0.64	7,045	0.22	0.43	6,706	0.19	0.39
Saudi Arabia	731	0.03	0.04	4,886	0.18	0.30	1,043	0.04	0.06	6,407	0.20	0.34	4,004	0.12	0.21
UK	3,803	0.06	0.19	2,476	0.04	0.12	3,150	0.05	0.15	3,710	0.06	0.17	3,609	0.05	0.17
Australia	3,123	0.14	0.28	3,590	0.16	0.32	3,454	0.15	0.30	3,445	0.14	0.29	3,318	0.14	0.28
Lebanon	2,653	0.63	0.84	4,788	1.14	1.52	1,585	0.32	0.43	1,529	0.26	0.35	3,164	0.53	0.70
Israel	3,684	0.48	0.97	2,903	0.38	1.15	4,141	0.52	1.57	2,376	0.29	0.89	2,685	0.33	0.99
Russian Fed.	18,110	0.13	0.25	15,638	0.11	0.22	4,183	0.03	0.06	1,863	0.01	0.03	2,669	0.02	0.04
Poland	2,379	0.06	0.19	1,858	0.05	0.15	2,352	0.06	0.19	1,688	0.04	0.13	2,134	0.06	0.17
Greece	5,659	0.50	0.71	2,055	0.18	0.26	4,367	0.39	0.56	3,724	0.34	0.49	2,034	0.18	0.26
Japan	2,529	0.02	0.08	2,378	0.02	0.07	2,589	0.02	0.08	1,832	0.01	0.06	1,478	0.01	0.05
WORLD TOTAL	560,703	0.08		544,291	0.08		537,250	0.08		506,560	0.07		669,860	0.09	

¹ Total consumption expressed in Kg per person. Population data from United Nations, Department of Economic and Social Affairs, Population Division (2017). World Population Prospects: The 2017 Revision.

² Based on the estimated percentage of population consuming the specific product.

WALNUTS

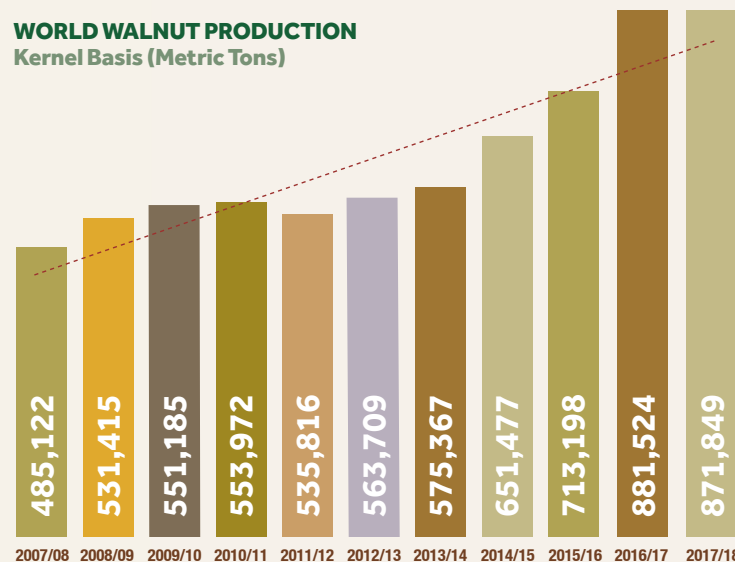
PRODUCTION

In 2017/2018, global walnut production was estimated at *ca.* 871,850 metric tons (kernel basis), consolidating the growing trend observed over the previous 10 years.

China and the USA were the world's top producing countries, accounting for 42% and 29% of the share, respectively. Chile (7%), Ukraine (6%), Iran (4%) and France (2%) completed the ranking.

Chile and Ukraine have significantly increased its production the last season, 20% and 92%, respectively.

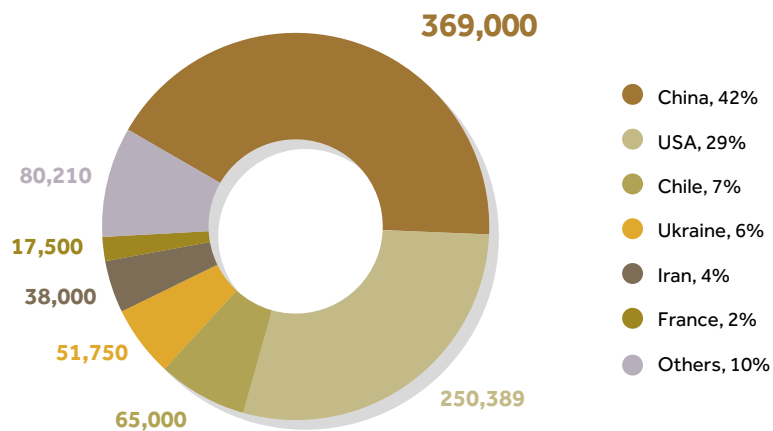
WORLD WALNUT PRODUCTION
Kernel Basis (Metric Tons)



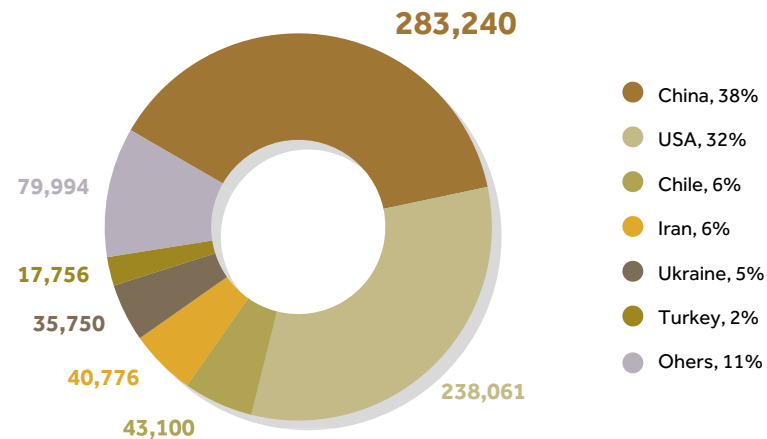
+44%
OVER PRIOR
10-YEAR
AVERAGE

In the northern hemisphere, walnuts are harvested from August through October.
In the southern hemisphere, walnuts are harvested from March through April.

2017/18 WALNUT PRODUCTION
Kernel Basis (Metric Tons)



5-YEAR AVERAGE WALNUT PRODUCTION
Kernel Basis (Metric Tons)





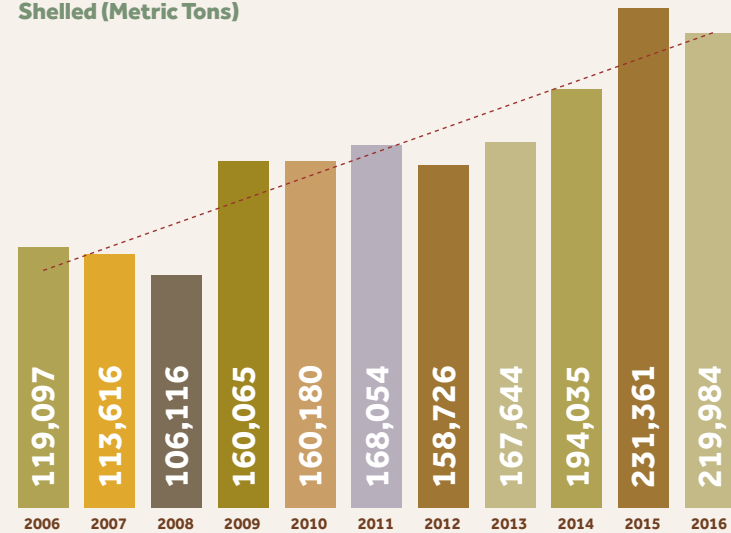
EXPORTS

Although slightly below the previous year, overall global walnut exports were increased throughout the 2006-2016 period.

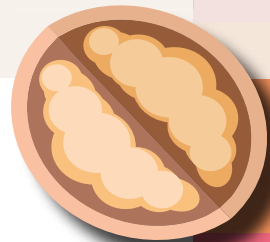
In 2016, 57% of shelled walnut exports came from the USA, followed by Chile (9%) and Moldova (7%). The USA shipments were destined mostly to Europe (36%) and Japan and the Korea Republic (25%). Chile main destinations were also Europe (50%) and Brazil (16%).

The USA and Chile also exported significant amounts of in-shell walnuts: the USA shipments amounted to over 183,000 MT bounded to Turkey (32%), Europe (25%) and China (10%). Chile exported 34,590 MT, from which 66% were destined to Turkey and 18% to Europe.

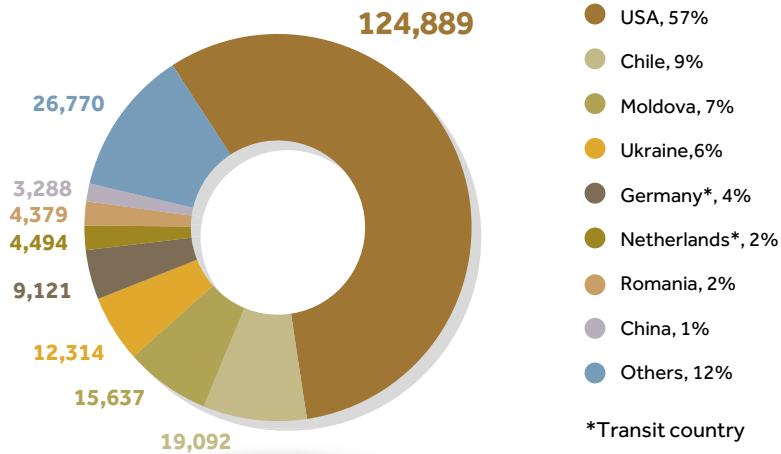
WORLD WALNUT EXPORTS
Shelled (Metric Tons)



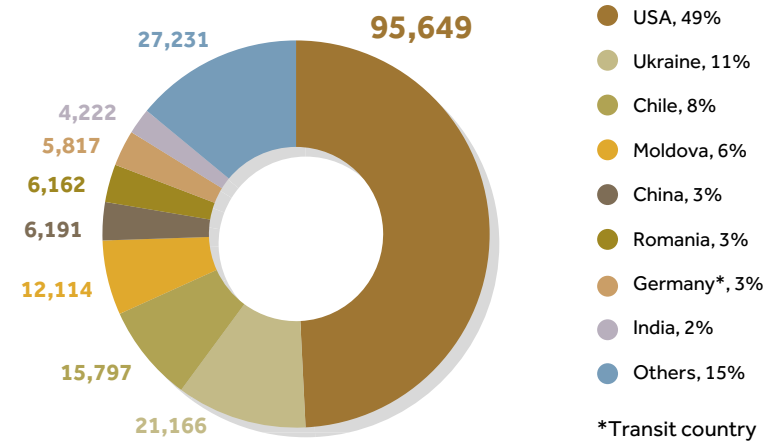
+85%
OVER 2006



2016 WORLD WALNUT EXPORTS
Shelled (Metric Tons)



5-YEAR AVERAGE WALNUT EXPORTS
Shelled (Metric Tons)



WALNUTS

WALNUT IMPORTS / Shelled (Metric Tons)

COUNTRY	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016	Growth 2006-2016
Germany	13,751	14,298	10,703	13,272	16,461	18,260	15,777	16,339	19,959	24,815	25,978	12,227
Japan	10,895	8,821	7,653	8,839	13,224	13,006	12,409	11,870	15,046	14,918	18,392	7,497
Korea Rep	7,632	6,559	6,445	10,352	9,262	9,815	12,433	11,025	13,141	12,631	16,130	8,498
Spain	7,248	9,508	8,541	8,719	9,660	9,677	9,087	9,735	9,872	12,234	14,709	7,461
Netherlands	2,835	2,906	2,840	3,761	3,977	5,504	4,584	6,026	8,167	14,026	12,691	9,856
China	2,817	2,031	485	5,154	5,409	3,936	5,400	2,947	6,661	8,857	11,007	8,190
Canada	7,393	6,864	6,257	6,507	6,748	7,183	8,398	8,704	9,221	9,390	10,862	3,469
France	7,310	7,413	5,248	7,546	7,073	7,372	3,914	6,354	4,621	10,179	9,768	2,458
UK	5,025	5,001	4,917	3,434	5,456	6,681	5,600	5,731	7,162	8,617	9,559	4,534
Italy	6,728	4,363	5,466	4,588	3,944	4,037	3,766	4,241	3,801	6,116	7,630	902
Israel	2,973	4,148	4,292	4,334	3,510	3,893	3,341	3,667	3,135	4,810	5,170	2,197
USA	657	1,231	3,451	890	1,317	104	2,914	4,273	4,628	10,262	4,728	4,072
Australia	4,330	3,624	3,982	4,611	3,857	4,253	6,159	4,396	4,923	5,117	4,660	330
UAE	979	1,000	761	2,289	2,315	2,127	1,449	1,907	2,683	3,709	4,347	3,368
Turkey	6,755	4,040	3,342	8,483	3,517	4,994	7,340	2,251	3,653	7,827	3,892	-2,863
Austria	3,060	2,448	1,731	2,055	2,288	2,969	2,128	2,493	2,349	3,654	3,621	561
Brazil	6,755	4,040	3,342	8,483	3,517	4,994	7,340	2,251	3,653	7,827	3,187	-3,568
Vietnam	2,081	954	81	672	577	368	373	6,652	10,272	13,038	2,738	657
Greece	2,634	2,810	2,307	3,138	2,402	2,443	1,232	1,667	1,546	2,670	2,681	47
Sweden	1,244	1,235	1,093	1,163	1,311	1,529	1,733	1,390	1,307	2,088	2,314	1,070
Others	15,995	20,322	23,179	51,774	54,355	54,909	43,349	53,725	58,234	48,576	45,920	29,925
WORLD TOTAL	119,097	113,616	106,116	160,065	160,180	168,054	158,726	167,644	194,035	231,361	219,984	100,887





ESTIMATED WORLD WALNUT CONSUMPTION (Kernel Basis)

COUNTRY	2012			2013			2014			2015			2016		
	Consumption (MT)	Cons. per capita (kg/year) ¹	Estimated Cons. per capita (kg/year) ²	Consumption (MT)	Cons. per capita (kg/year) ¹	Estimated Cons. per capita (kg/year) ²	Consumption (MT)	Cons. per capita (kg/year) ¹	Estimated Cons. per capita (kg/year) ²	Consumption (MT)	Cons. per capita (kg/year) ¹	Estimated Cons. per capita (kg/year) ²	Consumption (MT)	Cons. per capita (kg/year) ¹	Estimated Cons. per capita (kg/year) ²
China	181,625	0.14	0.27	185,725	0.14	0.28	206,670	0.15	0.34	249,579	0.18	0.45	403,719	0.28	0.56
USA	131,278	0.42	1.06	127,789	0.41	1.03	130,768	0.41	1.02	130,456	0.41	1.01	160,220	0.50	1.24
Iran	47,398	0.64	0.97	48,395	0.65	0.99	44,855	0.57	0.87	51,348	0.65	0.98	41,836	0.52	0.79
France	16,271	0.26	0.78	21,907	0.35	1.05	18,333	0.28	0.84	24,998	0.39	1.18	21,680	0.33	1.02
Japan	12,409	0.10	0.15	11,870	0.09	0.14	15,046	0.12	0.18	14,906	0.12	0.18	18,392	0.14	0.22
Germany	12,085	0.15	0.45	12,154	0.15	0.45	14,763	0.18	0.55	17,922	0.22	0.67	16,856	0.21	0.62
Korea Rep	12,416	0.25	0.76	10,995	0.22	0.67	13,107	0.26	0.79	12,601	0.25	0.76	16,091	0.32	0.96
India	4,446	0.00	0.02	8,721	0.01	0.03	13,097	0.01	0.04	17,919	0.01	0.05	14,751	0.01	0.04
Italy	9,124	0.15	0.30	8,596	0.14	0.28	8,707	0.15	0.29	12,748	0.21	0.43	13,829	0.23	0.47
Spain	7,951	0.17	0.52	8,955	0.19	0.59	8,815	0.19	0.57	11,202	0.24	0.74	13,746	0.30	0.90
Canada	8,378	0.25	0.49	8,634	0.25	0.51	8,860	0.25	0.50	6,404	0.18	0.36	10,650	0.29	0.59
Turkey	29,857	0.41	0.82	27,744	0.38	0.76	29,195	0.38	0.77	13,754	0.17	0.35	9,918	0.12	0.25
UK	5,146	0.08	0.25	5,351	0.09	0.26	6,711	0.10	0.32	8,225	0.13	0.39	9,001	0.14	0.41
Netherlands	2,944	0.18	0.54	3,632	0.22	0.66	4,455	0.27	0.80	9,894	0.58	1.77	8,197	0.48	1.46
Australia	6,125	0.28	0.55	6,989	0.31	0.63	9,322	0.40	0.80	9,517	0.40	0.79	7,377	0.31	0.61
Romania	4,994	0.23	0.47	4,345	0.20	0.41	3,734	0.19	0.37	6,997	0.36	0.72	6,778	0.34	0.69
Israel	3,341	0.44	0.88	3,667	0.48	0.96	3,116	0.39	0.78	4,810	0.60	1.19	4,931	0.60	1.20
Brazil	3,113	0.02	0.06	2,568	0.01	0.05	2,963	0.01	0.06	2,265	0.01	0.04	3,179	0.02	0.06
Chile	2,390	0.14	0.43	2,748	0.16	0.49	2,500	0.48	0.45	3,000	0.17	0.51	2,778	0.16	0.47
Greece	1,081	0.10	0.19	1,550	0.14	0.27	1,410	0.13	0.25	2,544	0.23	0.46	2,466	0.22	0.44
WORLD TOTAL	555,351	0.08		584,836	0.08		632,313	0.09		707,802	0.10		888,672	0.12	

¹ Total consumption expressed in Kg per person. Population data from United Nations, Department of Economic and Social Affairs, Population Division (2017). World Population Prospects: The 2017 Revision.

² Based on the estimated percentage of population consuming the specific product.

PEANUTS (GROUNDNUTS)

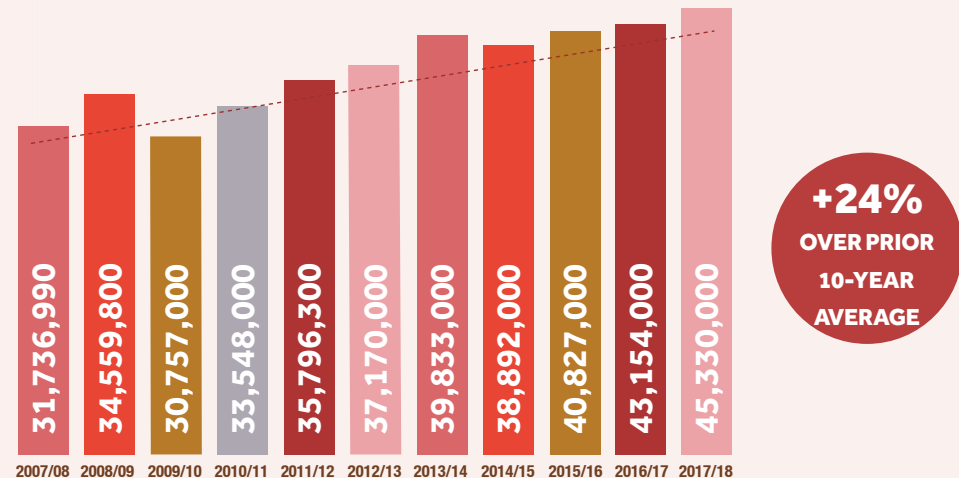
PRODUCTION

Overall peanut production followed a growing trend over the 2007/2008-2017/2018 period, reaching over 45.3 million metric tons in the last season, 5% up from 2016/17.

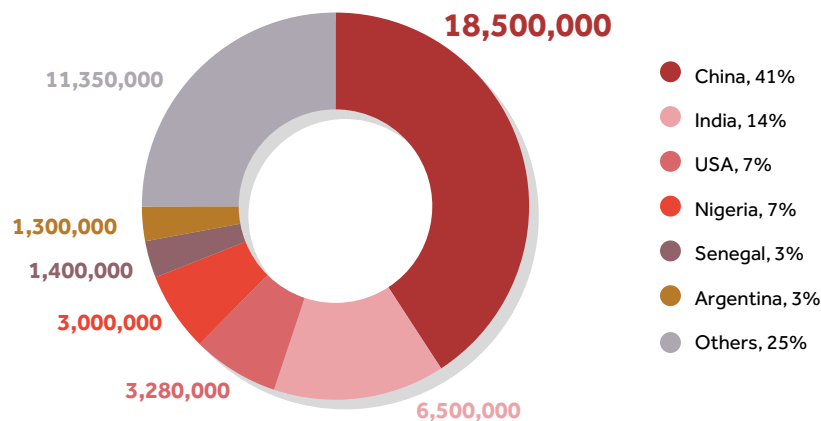
China accounted for 41% of world production both in 2017/18 season and averaged over the last 5 years. India ranked second, totaling 14%. The USA and Nigeria were the third and fourth producers with 7% each. Finally, Senegal and Argentina amounted to 3% of the world share, respectively.

The biggest annual increments from 2016/17 were observed for Senegal (47%), the USA (30%) and China (7%).

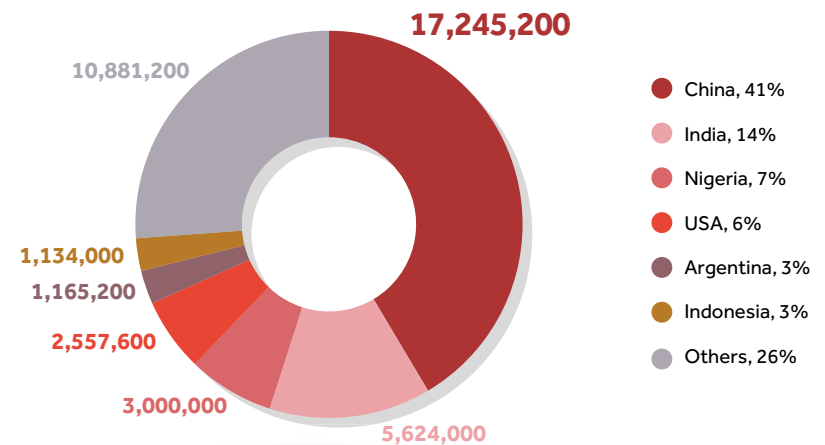
WORLD PEANUT PRODUCTION
In-shell Basis (Metric Tons)



2017/18 ESTIMATED PEANUT PRODUCTION
In-shell Basis (Metric Tons)



5-YEAR AVERAGE PEANUT PRODUCTION
In-shell Basis (Metric Tons)





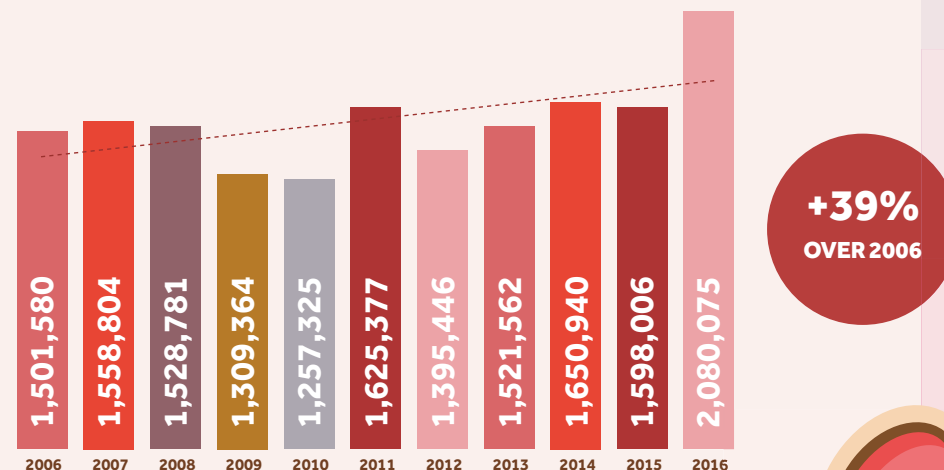
EXPORTS

Peanut exports (shelled) added up to ca. 2.1 million metric tons in 2016, 30% up from the previous year, setting an increasing trend over the 2006-2016 period.

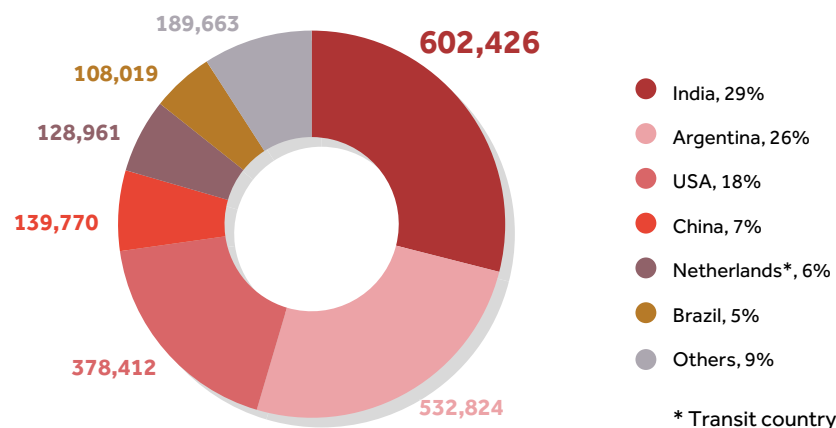
India and Argentina were responsible for 29% and 26% of 2016 peanut exports, respectively. South East Asia accounted for 76% of India exports, while 73% of Argentine shipments were destined to Europe.

The USA ranked third among the main peanut exporting countries, with 48% of its shipments bounded to North America (Canada and Mexico) and 28% to Asia (China, Vietnam and Japan). China, in spite of being the world major peanut producer, ranked fourth as an exporter, due to its important level of domestic consumption and use.

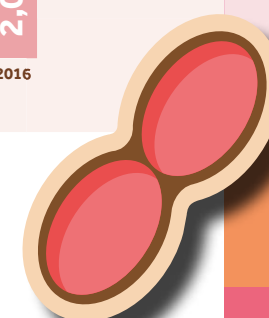
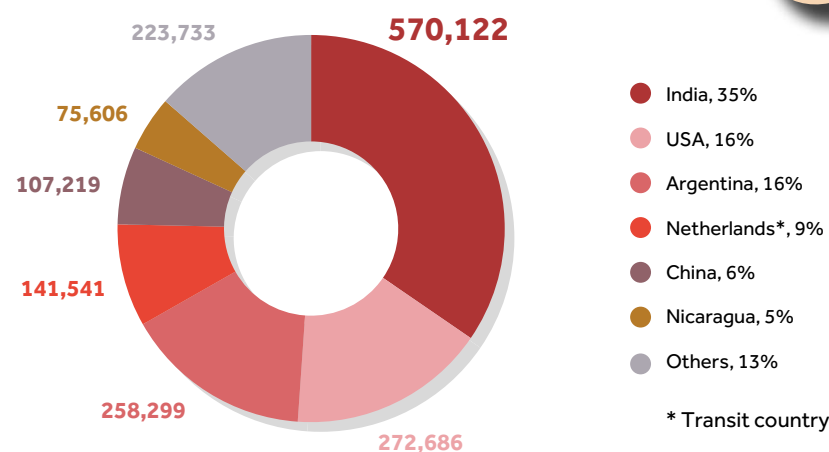
WORLD PEANUT EXPORTS Shelled (Metric Tons)



2016 WORLD PEANUT EXPORTS Shelled (Metric Tons)



5-YEAR AVERAGE PEANUT EXPORTS Shelled (Metric Tons)



PEANUTS (GROUNDNUTS)

PEANUT IMPORTS / Shelled (Metric Tons)

COUNTRY	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016	Growth 2006-2016
Netherlands*	248,894	265,642	273,279	244,298	154,346	156,494	135,722	171,769	180,147	161,992	310,163	61,269
Vietnam	10,247	1,197	2,692	1,564	2,102	149,310	259,703	130,212	168,599	103,994	217,865	207,618
Indonesia	146,998	153,404	145,366	133,681	216,273	280,231	161,035	208,082	205,031	174,925	190,745	43,747
China	6,586	7,672	15,963	7,582	16,854	49,607	17,628	20,435	36,848	64,715	170,012	163,426
Germany	47,763	50,381	51,951	31,051	41,295	65,787	83,512	96,545	92,024	107,175	106,722	58,959
Mexico	88,756	106,100	67,893	95,246	83,740	107,079	93,720	95,967	109,787	122,744	100,868	12,112
Canada	78,711	75,782	115,405	83,388	73,929	87,221	74,326	83,369	87,595	91,612	95,925	17,214
UK	107,950	106,639	71,059	71,294	57,820	76,726	47,560	71,772	69,123	70,907	85,601	-22,349
Russian Fed.	82,971	72,634	54,712	69,672	61,084	73,750	47,998	66,059	71,198	64,720	78,583	-4,388
Thailand	16,708	23,696	27,866	25,874	31,790	36,547	25,915	29,536	36,235	69,513	75,663	58,955
Malaysia	40,086	49,087	48,352	47,711	93,477	99,836	76,303	58,365	72,336	85,653	72,107	32,021
Philippines	56,162	56,602	35,444	42,424	57,760	54,273	58,043	57,764	70,390	62,357	61,106	4,944
Algeria	35,090	29,705	23,202	44,898	23,370	30,607	15,375	41,177	40,354	33,027	50,698	15,608
Poland	37,404	34,869	28,788	30,649	16,096	20,339	24,829	31,139	28,810	23,506	47,206	9,802
Spain	30,139	29,717	30,428	14,910	8,657	11,230	12,472	16,326	11,396	15,634	33,548	3,409
Japan	43,843	36,137	38,513	28,962	27,626	29,203	13,030	25,912	29,087	26,026	29,322	-14,521
France	37,399	38,969	36,732	23,572	10,905	15,220	12,346	14,777	17,815	16,492	26,133	-11,266
Ukraine	29,826	30,683	23,484	15,585	25,273	25,583	12,958	21,090	14,903	13,103	12,463	-17,363
Greece	7,822	9,140	8,863	11,829	4,798	5,235	1,619	5,922	6,876	7,441	11,603	3,781
Singapore	12,566	7,747	9,199	8,365	8,937	8,424	8,717	10,118	10,306	12,117	11,383	-1,183
Others	335,659	373,001	419,590	276,809	241,193	242,675	212,635	265,226	292,079	270,353	292,361	-43,298
WORLD TOTAL	1,501,580	1,558,804	1,528,781	1,309,364	1,257,325	1,625,377	1,395,446	1,521,562	1,650,940	1,598,006	2,080,075	578,495

*Transit country



ESTIMATED WORLD PEANUT CONSUMPTION

COUNTRY	2012			2013			2014			2015			2016		
	Consumption (MT)	Cons. per capita (kg/year) ¹	Estimated Cons. per capita (kg/year) ²	Consumption (MT)	Cons. per capita (kg/year) ¹	Estimated Cons. per capita (kg/year) ²	Consumption (MT)	Cons. per capita (kg/year) ¹	Estimated Cons. per capita (kg/year) ²	Consumption (MT)	Cons. per capita (kg/year) ¹	Estimated Cons. per capita (kg/year) ²	Consumption (MT)	Cons. per capita (kg/year) ¹	Estimated Cons. per capita (kg/year) ²
China	16,462,347	12.36	13.73	16,421,641	12.28	13.64	16,636,003	12.14	13.49	16,682,808	12.05	13.39	17,371,242	12.11	13.45
India	4,339,061	3.83	3.71	5,096,543	4.31	4.79	4,247,948	3.35	3.72	4,093,543	3.12	3.47	5,627,940	4.25	4.72
Nigeria	1,550,930	11.59	12.88	3,000,000	21.43	23.81	2,999,992	16.81	18.67	3,000,000	16.47	18.29	3,000,025	16.13	17.92
USA	2,116,879	7.02	8.45	1,992,756	6.45	7.16	2,213,881	6.94	7.71	2,614,629	8.13	9.03	2,313,684	7.18	7.98
Indonesia	1,272,932	5.64	6.46	1,365,917	5.83	6.47	1,367,024	5.41	6.01	1,324,925	5.14	5.72	1,310,520	5.02	5.58
Vietnam	743,703	8.73	19.01	667,212	7.68	15.35	648,599	7.19	14.38	574,994	6.15	12.31	669,618	7.08	14.16
Brazil	226,410	1.21	1.47	279,472	1.45	1.61	287,614	1.42	1.58	348,459	1.68	1.86	329,803	1.59	1.76
Mexico	159,546	1.51	3.45	204,399	1.90	3.80	212,601	1.72	3.43	220,761	1.74	3.48	203,355	1.59	3.19
South Africa	107,880	2.23	4.80	103,879	2.08	4.15	78,697	1.50	3.00	35,946	0.66	1.32	136,168	2.43	4.86
Canada	74,326	2.25	4.51	83,350	2.44	4.88	87,543	2.48	4.96	91,485	2.55	5.09	95,797	2.64	5.28
Germany	74,481	0.91	2.74	85,616	1.05	3.17	82,574	1.02	3.08	97,628	1.21	3.67	92,375	1.13	3.42
UK	46,782	0.77	1.53	71,103	1.14	2.28	68,396	1.07	2.14	70,334	1.09	2.17	85,099	1.29	2.59
Russian Fed.	47,819	0.34	1.34	66,059	0.46	1.86	70,986	0.50	2.01	64,432	0.45	1.80	77,653	0.54	2.16
Thailand	25,867	0.39	0.78	29,491	0.44	0.88	36,192	0.54	1.08	69,462	1.02	2.04	74,742	1.09	2.17
Malaysia	74,780	2.75	5.50	58,020	2.05	4.11	72,182	2.39	4.78	84,985	2.80	5.60	71,494	2.29	4.58
Philippines	58,043	0.65	1.31	57,764	0.61	1.23	70,390	0.70	1.41	62,357	0.62	1.24	61,106	0.59	1.18
Algeria	15,375	0.45	0.90	41,177	1.14	2.29	40,354	1.01	2.02	33,027	0.83	1.67	50,698	1.25	2.50
Poland	24,590	0.65	0.72	30,763	0.81	0.90	28,276	0.74	0.82	22,772	0.59	0.66	46,257	1.21	1.34
Japan	13,030	0.10	0.11	25,903	0.20	0.22	29,070	0.23	0.26	26,016	0.21	0.23	29,302	0.23	0.25
France	11,036	0.18	0.54	13,734	0.22	0.66	16,872	0.25	0.77	16,204	0.25	0.76	25,911	0.40	1.21
WORLD TOTAL	35,990,518	5.22		35,990,513	5.78		39,144,000	5.43		41,701,000	5.67		42,596,000	5.70	

¹ Total consumption expressed in Kg per person. Population data from United Nations, Department of Economic and Social Affairs, Population Division (2017). World Population Prospects: The 2017 Revision.

² Based on the estimated percentage of population consuming the specific product.

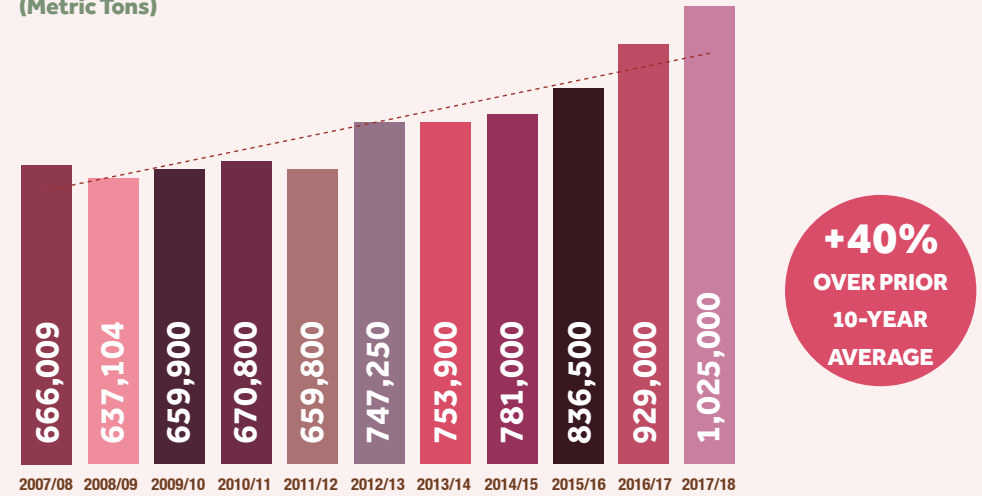
DATES

PRODUCTION

All in all, table date production trended positively over the 2007/2008-2017/2018 period. It totaled over 1 million metric tons in the last season, up by 10% from 2016/17.

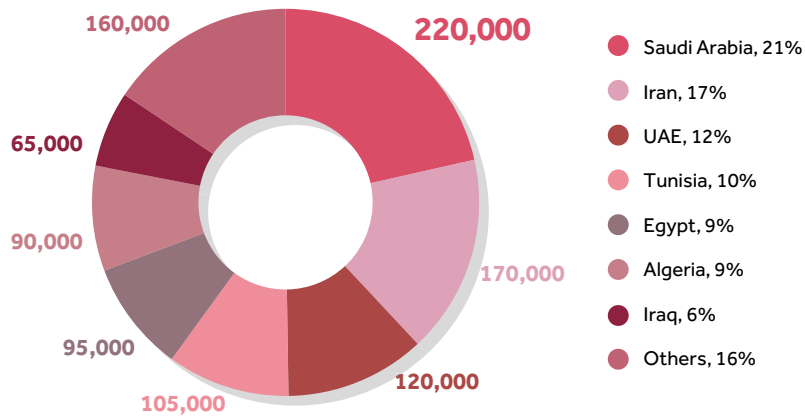
Table dates are mainly produced in the Middle East and Northern Africa. Saudi Arabia was, both on average (2013/14-2017/18) and during the 2017/18 season, the top producing country amounting to 21% of the world share. It was followed by Iran (17%), the UAE (12%), Tunisia (10%) and Egypt and Algeria, with a similar share (9%).

WORLD TABLE DATE* PRODUCTION
(Metric Tons)

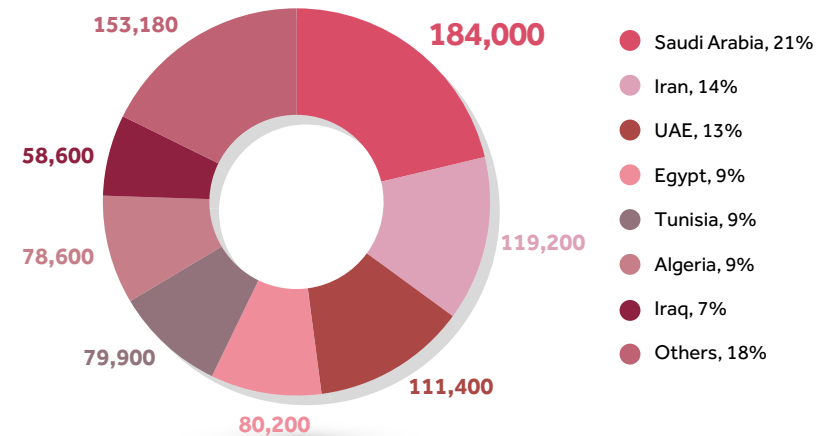


*Dates that have been packaged and presented for sale as such (approx.12% of raw dates global production). Dates consumed in bulk and those destined for processing are not included.

2017/18 TABLE DATE* PRODUCTION
(Metric Tons)



5-YEAR AVERAGE TABLE DATE* PRODUCTION
(Metric Tons)





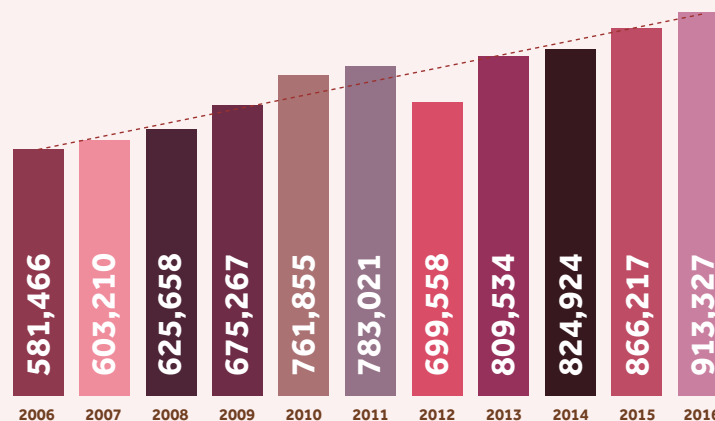
EXPORTS

World date exports have trended upwards over the 2006-2016 period, amounting to over 913,300 metric tons in 2016, up 5% from 2015 and 57% from 2006.

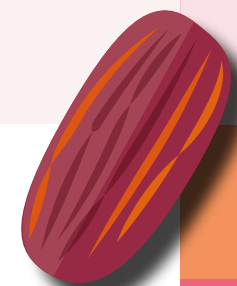
With a rather similar share, Pakistan (18%), Iraq (17%) Iran (15%) and Tunisia (12%) were the main exporting countries. The UAE and Saudi Arabia accounted for 8% of the world share each, followed by Algeria with 5%.

India was the leading importing country, concentrating 38% of the world imports, being Pakistan and Iraq the main origins. The rest of the imports were widely distributed around the world.

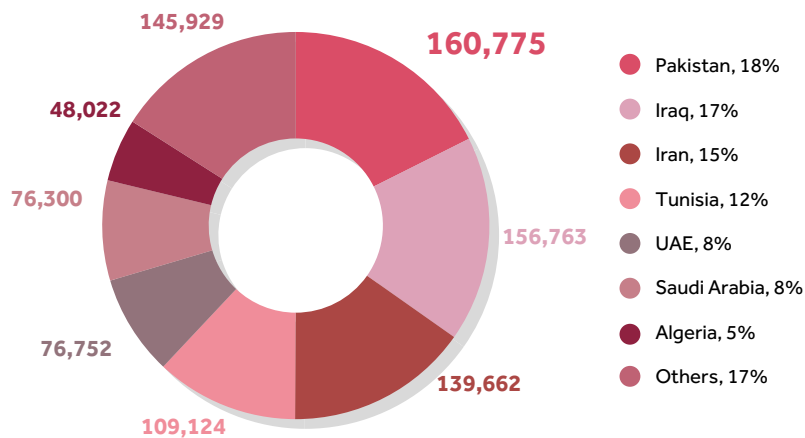
WORLD DATE* EXPORTS
(Metric Tons)



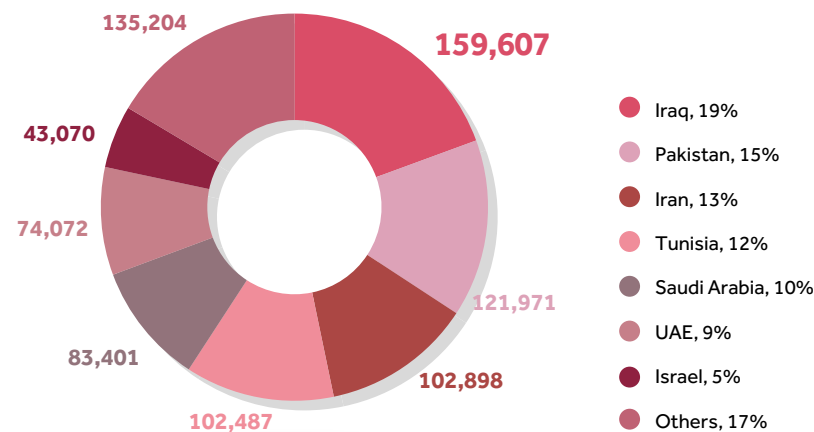
+57%
OVER 2006



2016 WORLD DATE* EXPORTS
(Metric Tons)



5-YEAR AVERAGE DATE* EXPORTS
(Metric Tons)



*Accounting for table dates as well as those consumed in bulk or destined for processing.

DATES

DATE* IMPORTS (Metric Tons)												
COUNTRY	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016	Growth 2006-2016
India	114,827	256,844	257,369	305,156	294,898	273,017	321,883	331,192	337,208	305,674	350,022	235,195
Morocco	8,818	23,783	30,122	34,158	29,926	29,640	4,394	34,987	53,849	61,006	69,328	60,510
UAE	49,700	45,782	27,973	16,138	23,657	31,619	3,189	21,762	7,611	21,765	47,482	-2,218
France	23,209	25,826	18,226	24,023	28,927	26,712	27,449	33,536	38,468	35,487	34,225	11,016
USA	8,050	9,233	7,939	12,395	7,457	9,963	6,053	13,883	25,480	18,635	28,659	20,609
Turkey	11,974	4,210	7,267	10,895	11,643	18,523	14,481	29,378	28,153	36,907	26,841	14,867
Indonesia	4,240	10,869	11,588	8,809	10,715	10,036	12,254	17,318	31,019	8,633	23,228	18,988
Kazakhstan	2,803	7	2,278	1,923	2,694	3,130	3,557	9,794	10,904	18,395	22,940	20,137
Germany	13,484	12,174	15,553	17,404	16,691	17,229	14,252	15,146	17,708	18,299	20,372	6,888
UK	14,047	13,316	14,225	11,852	14,365	13,984	13,876	22,673	27,444	26,071	20,182	6,134
Malaysia	4,312	4,237	10,522	8,722	11,583	8,976	11,342	12,887	17,756	14,503	18,268	13,956
Russian Fed.	21,281	17,631	19,458	19,333	22,355	19,833	21,123	23,534	21,335	17,405	17,373	-3,908
Jordan	3,506	3,361	9,909	4,943	8,048	9,608	10,854	7,025	16,582	15,138	13,948	10,442
Netherlands	6,337	4,798	6,798	7,012	7,775	10,643	6,354	15,209	18,375	16,512	13,124	6,787
Canada	7,100	3,789	8,692	7,938	9,614	8,284	7,605	9,179	8,804	10,733	11,312	4,212
Spain	7,333	10,005	8,759	7,096	9,553	9,542	6,384	9,818	11,347	12,244	9,719	2,386
Italy	8,505	8,170	7,567	8,984	9,254	10,070	7,316	10,041	11,488	12,228	9,546	1,041
Australia	5,839	1,297	5,037	5,151	6,396	6,871	6,749	8,240	10,704	8,504	8,994	3,155
Lebanon	3,397	2,975	6,576	2,906	1,847	3,957	4,187	5,890	9,372	5,418	8,864	5,467
Belgium	3,263	4,749	5,815	5,279	5,557	5,749	4,485	5,267	4,538	6,289	6,526	3,263
Others	259,441	140,154	143,985	155,150	228,900	255,635	191,771	172,775	116,778	196,370	152,372	-107,069
WORLD TOTAL	581,466	603,210	625,658	675,267	761,855	783,021	699,558	809,534	824,924	866,217	913,327	331,861

*Accounting for table dates as well as those consumed in bulk or destined for processing.



ESTIMATED WORLD TABLE DATE CONSUMPTION

COUNTRY	2012			2013			2014			2015			2016		
	Consumption (MT)	Cons. per capita (kg/year) ¹	Estimated Cons. per capita (kg/year) ²	Consumption (MT)	Cons. per capita (kg/year) ¹	Estimated Cons. per capita (kg/year) ²	Consumption (MT)	Cons. per capita (kg/year) ¹	Estimated Cons. per capita (kg/year) ²	Consumption (MT)	Cons. per capita (kg/year) ¹	Estimated Cons. per capita (kg/year) ²	Consumption (MT)	Cons. per capita (kg/year) ¹	Estimated Cons. per capita (kg/year) ²
Saudi Arabia	110,500	4.01	4.45	115,000	4.17	4.64	120,000	4.35	4.84	121,300	4.40	4.89	124,700	3.86	4.29
Egypt	81,000	1.03	1.14	82,000	1.04	1.16	85,000	1.08	1.20	86,800	1.10	1.23	88,630	0.93	1.03
UAE	72,000	8.71	9.68	72,000	8.71	9.68	75,000	9.08	10.08	76,300	9.23	10.26	77,720	8.38	9.32
Iran	70,000	0.94	1.88	69,000	0.93	1.86	72,000	0.97	1.94	73,600	0.99	1.98	75,000	0.93	1.87
Iraq	41,000	1.28	1.42	43,000	1.34	1.49	45,000	1.40	1.56	45,700	1.42	1.58	46,815	1.26	1.40
Morocco	32,000	1.00	2.01	31,000	0.97	1.94	32,000	1.00	2.01	33,300	1.04	2.09	35,340	1.00	2.00
Algeria	35,000	0.97	1.95	31,000	0.86	1.72	32,000	0.89	1.78	32,600	0.91	1.81	33,544	0.83	1.65
India	38,000	0.03	0.04	34,000	0.03	0.03	35,000	0.03	0.03	35,300	0.03	0.03	32,730	0.02	0.03
France	24,000	0.38	2.54	26,000	0.41	2.75	25,000	0.40	2.65	25,000	0.40	2.65	21,070	0.33	2.17
Tunisia	16,500	1.56	3.13	17,000	1.61	3.22	18,000	1.71	3.41	18,700	1.77	3.55	19,740	1.73	3.46
Indonesia	17,000	0.07	0.48	18,000	0.08	0.51	19,000	0.08	0.54	19,250	0.08	0.55	19,280	0.07	0.49
Russian Fed.	18,000	0.13	0.51	17,000	0.12	0.48	16,000	0.11	0.45	16,950	0.12	0.48	17,332	0.12	0.48
Pakistan	12,000	0.07	0.15	14,000	0.08	0.17	15,000	0.09	0.18	15,600	0.09	0.19	16,350	0.08	0.17
USA	16,000	0.05	0.35	15,000	0.05	0.32	16,000	0.05	0.35	15,800	0.05	0.34	15,880	0.05	0.33
Oman	11,000	3.97	4.41	13,000	4.69	5.21	14,000	5.05	5.61	14,400	5.19	5.77	15,130	3.42	3.80
Turkey	12,000	0.16	0.66	12,500	0.17	0.68	13,000	0.18	0.71	13,200	0.18	0.72	13,780	0.17	0.69
UK	12,000	0.19	1.28	11,500	0.18	1.23	12,000	0.19	1.28	11,800	0.19	1.26	12,280	0.19	1.24
Germany	12,000	0.15	0.98	11,000	0.13	0.90	10,000	0.12	0.82	11,000	0.13	0.90	11,060	0.14	0.90
Canada	8,500	0.25	1.66	9,000	0.26	1.76	8,500	0.25	1.66	8,760	0.26	1.71	8,870	0.24	1.63
Sudan	7,000	0.19	0.39	7,000	0.19	0.39	8,000	0.22	0.44	8,100	0.22	0.45	8,350	0.21	0.42
WORLD TOTAL	747,000	0.11		754,000	0.10		781,000	0.11		835,950	0.12		927,000	0.12	

¹ Total consumption expressed in Kg per person. Population data from United Nations, Department of Economic and Social Affairs, Population Division (2017). World Population Prospects: The 2017 Revision.

² Based on the estimated percentage of population consuming the specific product.

DRIED APRICOTS

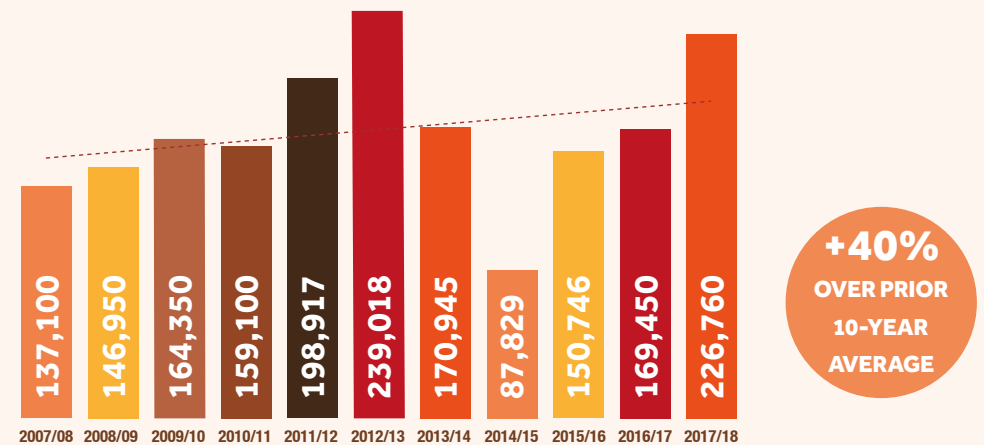
PRODUCTION

2017/2018 global dried apricot production reached *ca.* 226,800 metric tons, trending positively over the 2007/08-2017/18 period and representing an increment of 34% from 2016/17.

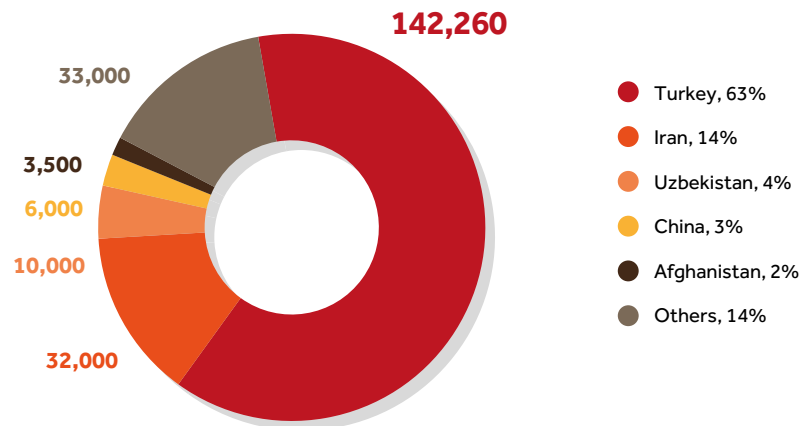
As observed in previous years, Turkey led dried apricot production in 2017/18, totaling 142,260 MT, 63% of the world share and up by 38% from the previous season.

Ranked as the second world producer, Iran reached 32,000 MT, 44% up from its prior 10-year average. Uzbekistan, with 4% of world share was also raised over the prior 10-year average by a significant 89%.

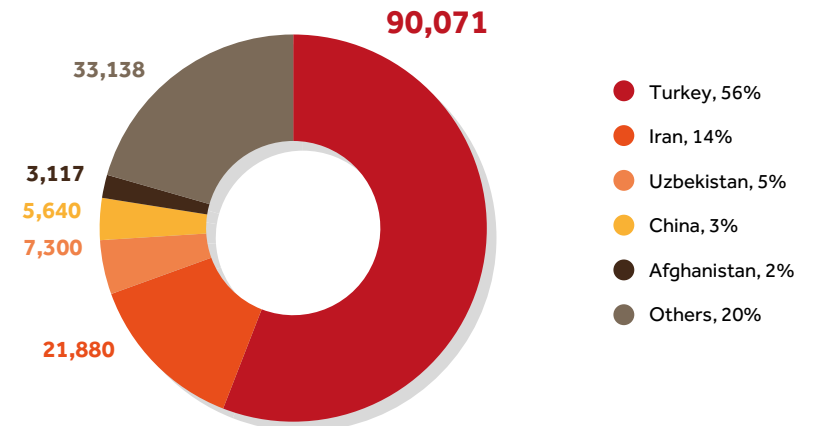
WORLD DRIED APRICOT PRODUCTION
(Metric Tons)



2017/18 DRIED APRICOT PRODUCTION
(Metric Tons)



5-YEAR AVERAGE DRIED APRICOT PRODUCTION
(Metric Tons)





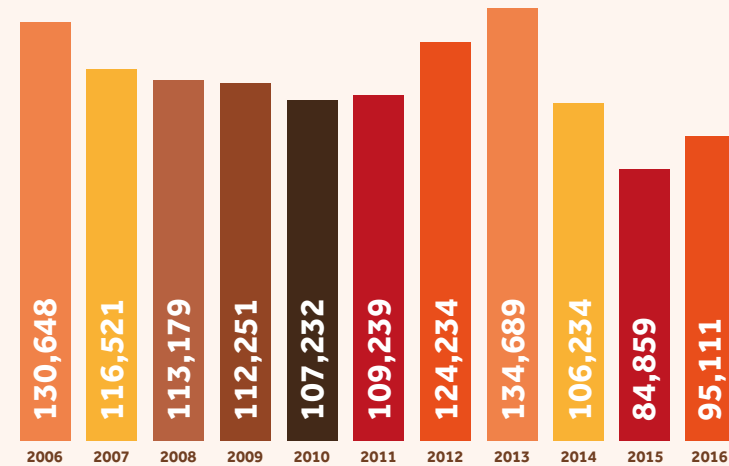
EXPORTS

In 2016, 95,111 metric tons of dried apricots were traded worldwide.

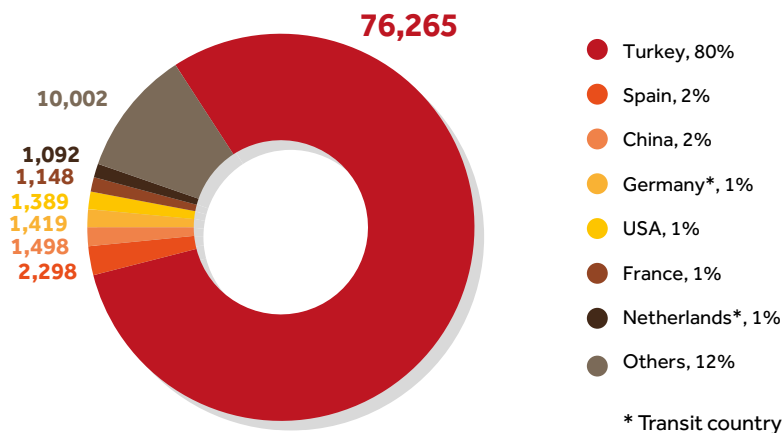
Turkey accounted for 80% of the world dried apricot exports. Its main destinations were Europe (44% of the country share), the USA (14%) and Russia (6%).

Spain, Germany, France and the Netherlands destined most of their exports to the rest of European countries, being Germany and the Netherlands transit or re-exporting countries. 81% of China exports were destined to Central Asia, while the USA shipped mainly to Canada (38%), Japan (26%) and Australia (12%).

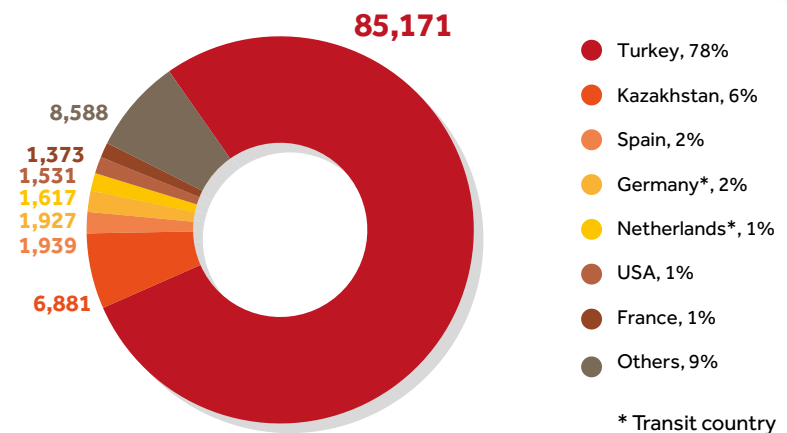
WORLD DRIED APRICOT EXPORTS (Metric Tons)



2016 WORLD DRIED APRICOT EXPORTS (Metric Tons)



5-YEAR AVERAGE DRIED APRICOT EXPORTS (Metric Tons)



DRIED APRICOTS

DRY APRICOT IMPORTS (Metric Tons)

COUNTRY	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016	Growth 2006-2016
USA	18,128	16,080	14,524	15,021	13,882	13,331	14,541	15,148	11,103	10,228	11,111	-7,017
France*	7,580	7,713	8,393	8,119	8,095	6,837	7,872	8,350	9,451	5,665	7,648	68
Russian Fed.	23,719	20,469	17,045	14,392	14,392	18,364	15,059	25,390	15,133	10,608	7,469	-16,250
Germany*	9,025	9,856	9,547	9,545	10,170	10,013	8,080	9,729	8,777	5,372	7,386	-1,639
UK	12,417	11,391	10,321	9,389	9,127	8,738	7,798	8,485	7,869	5,774	6,647	-5,770
Australia	7,701	4,545	6,252	5,985	5,809	5,652	5,903	6,101	5,139	4,316	4,388	-3,313
Brazil	1,871	2,166	2,028	2,812	3,124	4,042	3,677	4,104	3,226	2,250	3,647	1,776
Netherlands*	3,074	3,082	3,208	3,930	3,059	3,350	3,176	3,780	3,198	2,832	3,416	342
Poland	2,710	2,538	2,118	2,327	2,140	1,898	2,232	4,450	3,285	3,108	3,129	419
Italy	1,901	1,922	1,781	1,778	1,743	1,954	1,719	2,281	1,945	1,950	2,376	475
Ukraine	5,887	5,797	5,455	3,913	2,930	3,331	4,500	4,283	1,471	960	2,105	-3,782
Spain	1,838	1,867	1,745	1,709	1,806	1,921	2,327	2,730	1,959	2,061	1,922	84
Canada	2,869	2,684	2,362	2,843	2,291	2,319	2,624	2,924	2,302	1,570	1,892	-977
Egypt	1,948	1,341	1,688	2,302	1,680	1,681	2,676	3,162	2,428	2,501	1,861	-87
Algeria	677	893	715	1,619	236	1,245	1,299	1,735	1,136	1,509	1,570	893
Israel	1,742	1,525	1,465	1,719	1,565	1,511	1,503	1,761	858	1,177	1,500	-242
Switzerland	1,429	1,221	1,359	1,565	1,401	1,180	1,159	1,287	1,440	1,054	1,242	-187
Sweden	1,276	1,007	1,122	1,238	1,134	1,129	1,287	1,563	1,259	910	1,094	-182
Belgium	887	772	796	826	1,329	1,297	936	1,253	1,273	1,123	1,086	199
Azerbaijan	396	866	812	916	1,398	1,415	1,444	1,604	1,307	800	963	567
Others	23,573	18,786	20,443	20,303	19,921	18,031	34,422	24,570	21,675	19,091	22,660	-913
WORLD TOTAL	130,648	116,521	113,179	112,251	107,232	109,239	124,234	134,689	106,234	84,859	95,111	-35,537

*Transit country



ESTIMATED WORLD DRIED ARPICOT CONSUMPTION

COUNTRY	2012			2013			2014			2015			2016		
	Consumption (MT)	Cons. per capita (kg/year) ¹	Estimated Cons. per capita (kg/year) ²	Consumption (MT)	Cons. per capita (kg/year) ¹	Estimated Cons. per capita (kg/year) ²	Consumption (MT)	Cons. per capita (kg/year) ¹	Estimated Cons. per capita (kg/year) ²	Consumption (MT)	Cons. per capita (kg/year) ¹	Estimated Cons. per capita (kg/year) ²	Consumption (MT)	Cons. per capita (kg/year) ¹	Estimated Cons. per capita (kg/year) ²
Turkey	33,508	0.458	0.611	25,000	0.340	0.570	7,000	0.090	0.150	22,268	0.283	0.472	17,520	0.220	0.367
Iran	24,089	0.324	0.982	21,471	0.289	0.875	25,020	0.319	0.966	14,055	0.178	0.538	15,051	0.187	0.568
USA	14,366	0.046	0.184	15,117	0.049	0.196	11,329	0.036	0.142	11,043	0.034	0.137	10,923	0.034	0.136
Russian Fed.	15,023	0.106	0.151	25,350	0.178	0.254	14,956	0.106	0.151	10,098	0.070	0.101	7,319	0.051	0.073
France	6,491	0.103	0.206	6,676	0.106	0.212	8,028	0.121	0.243	4,428	0.069	0.138	6,500	0.100	0.201
UK	7,365	0.118	0.358	8,154	0.131	0.397	7,444	0.116	0.352	5,259	0.081	0.246	6,253	0.095	0.288
Germany	6,398	0.078	0.156	7,101	0.087	0.174	6,376	0.078	0.157	3,869	0.048	0.096	5,967	0.073	0.146
China	6,311	0.005	0.015	6,005	0.004	0.014	4,962	0.004	0.011	2,983	0.002	0.007	5,291	0.004	0.011
Australia	6,449	0.289	0.578	6,572	0.295	0.589	5,118	0.221	0.467	4,251	0.177	0.376	4,314	0.179	0.379
Brazil	3,677	0.019	0.076	4,104	0.021	0.085	3,212	0.016	0.064	2,250	0.011	0.043	3,647	0.018	0.070
Poland	2,210	0.058	0.116	4,406	0.115	0.231	3,146	0.083	0.165	2,940	0.076	0.152	3,057	0.080	0.160
Ukraine	4,454	0.097	0.194	4,283	0.093	0.186	1,469	0.033	0.066	956	0.021	0.043	2,105	0.047	0.095
Italy	1,295	0.021	0.084	1,827	0.030	0.121	1,552	0.026	0.104	1,646	0.028	0.110	1,953	0.033	0.131
Egypt	2,676	0.034	0.136	3,162	0.040	0.161	2,408	0.029	0.115	2,393	0.026	0.105	1,819	0.019	0.076
Canada	2,510	0.074	0.148	2,848	0.083	0.167	2,196	0.062	0.124	1,418	0.039	0.079	1,773	0.049	0.098
Algeria	1,299	0.036	0.144	1,735	0.048	0.192	1,136	0.028	0.112	1,509	0.038	0.150	1,570	0.039	0.152
Israel	1,503	0.197	0.394	1,761	0.231	0.462	858	0.107	0.214	1,171	0.145	0.290	1,500	0.183	0.366
Switzerland	1,125	0.144	0.288	1,225	0.157	0.313	1,398	0.172	0.344	1,005	0.121	0.242	1,173	0.140	0.279
Sweden	1,260	0.134	0.269	1,476	0.157	0.315	1,197	0.124	0.249	880	0.090	0.180	1,079	0.110	0.219
New Zealand	1,437	0.329	0.658	1,327	0.304	0.608	1,146	0.252	0.505	678	0.150	0.300	1,023	0.219	0.439
WORLD TOTAL	184,487	0.027		174,945	0.025		133,249	0.018		147,846	0.021		159,900	0.021	

¹ Total consumption expressed in Kg per person. Population data from United Nations, Department of Economic and Social Affairs, Population Division (2017). World Population Prospects: The 2017 Revision.

² Based on the estimated percentage of population consuming the specific product.

DRIED FIGS

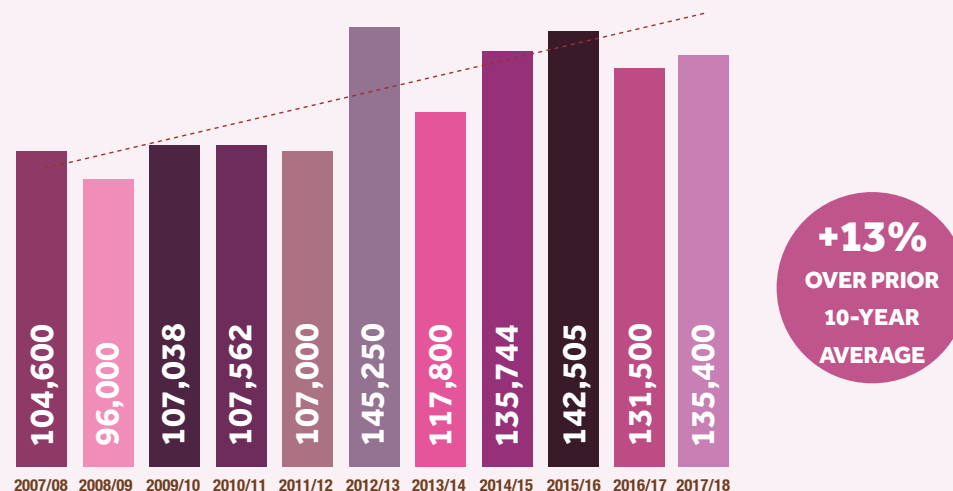
PRODUCTION

Total dried fig production in 2017/2018 reached 135,400 metric tons following the increasing trend observed throughout the last decade.

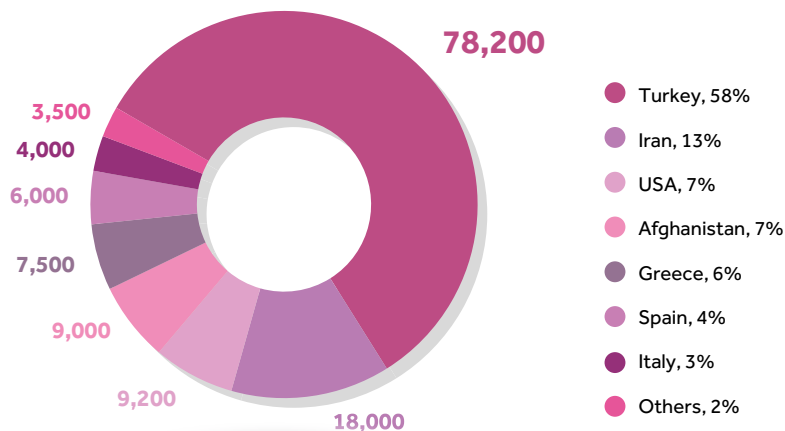
Both in 2017/18 and on average over the last 5 years, Turkey and Iran were the top producers of dried figs, amounting to 71% and 72% of the world production, respectively. The USA, Afghanistan, Greece, Spain and Italy together produced 27% of the world share during the last season.

Overall 2017/18 production was increased by 3% from 2016/17: Afghanistan was raised by 29%, Italy by 14% and Turkey and Spain by 9%, respectively.

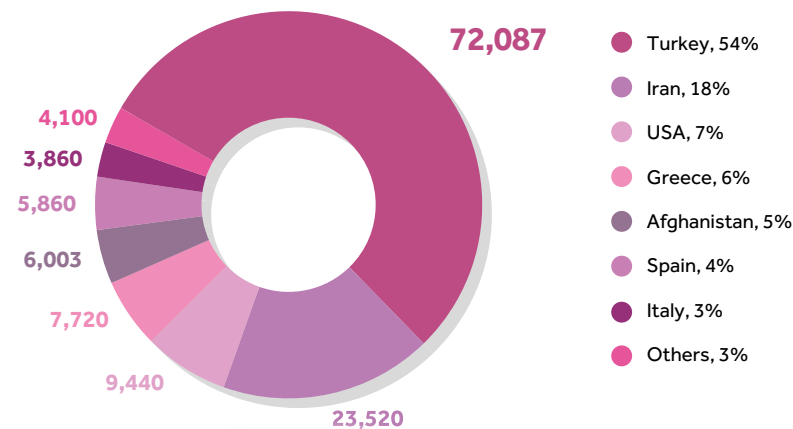
WORLD DRIED FIG PRODUCTION
(Metric Tons)



2017/18 DRIED FIG PRODUCTION
(Metric Tons)



5-YEAR AVERAGE DRIED FIG PRODUCTION
(Metric Tons)



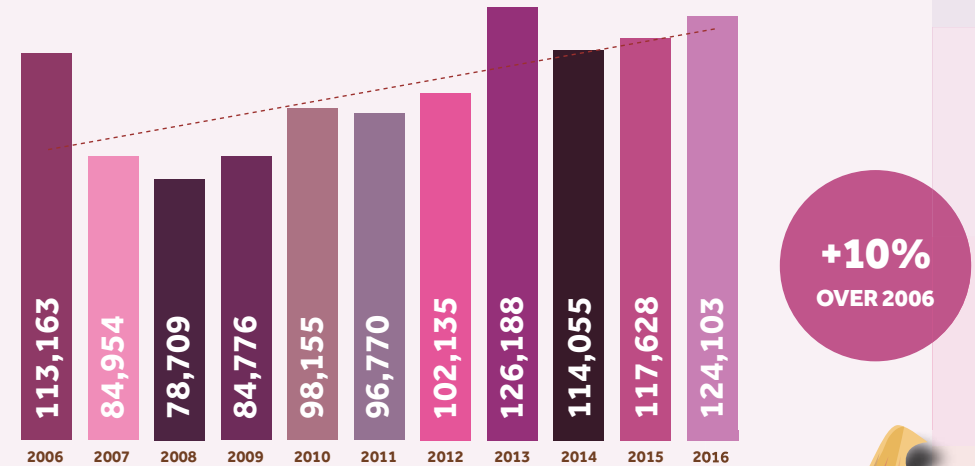


EXPORTS

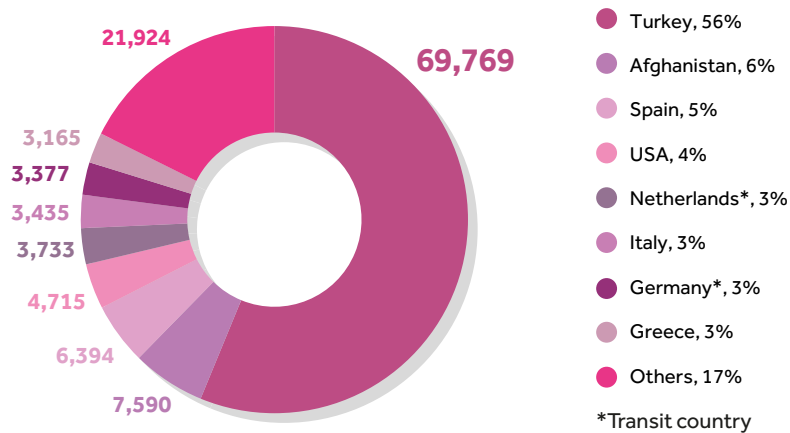
Global fig exports added up to over 124,100 metric tons in 2016, which represents an increase of 6% over the previous year.

Turkey was the major fig exporter both on average (2012-2016) and in 2016, amounting to more of the half of the world share. Afghanistan, Spain, the USA, Italy and Greece accounted for 21% of the global fig shipments, whilst the Netherlands and Germany acted as transit or re-exporter countries to the rest of Europe.

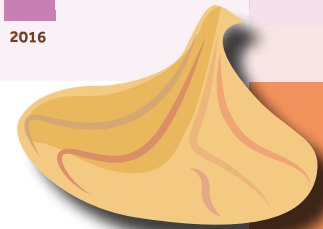
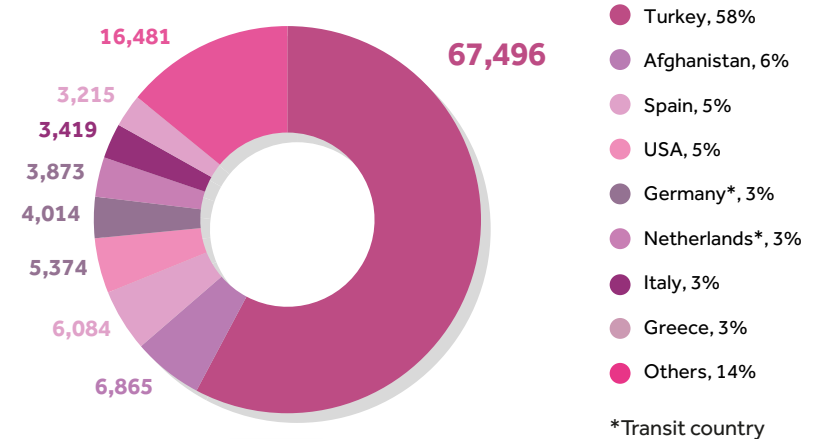
WORLD FIG EXPORTS
(Metric Tons)



2016 WORLD FIG EXPORTS
(Metric Tons)



5-YEAR AVERAGE FIG EXPORTS
(Metric Tons)



DRIED FIGS

FIG IMPORTS (Metric Tons)

COUNTRY	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016	Growth 2006-2016
Germany*	14,488	11,788	11,380	13,942	14,053	14,554	14,758	16,275	16,468	16,343	16,297	1,809
France	15,811	12,202	12,400	13,160	15,945	13,690	13,741	16,661	15,753	15,015	15,090	-721
India	3,562	4,691	4,973	5,647	5,691	5,735	2,112	9,198	9,525	6,000	7,379	3,817
USA	4,615	3,597	2,907	2,931	3,032	3,045	4,450	5,701	6,315	6,617	7,063	2,448
UK	5,458	4,851	3,868	4,094	3,730	4,842	4,606	6,193	6,192	5,902	6,484	1,026
Netherlands*	5,338	4,246	4,576	5,119	5,029	5,173	5,161	5,336	5,391	6,276	5,182	-156
Italy	6,553	3,791	3,306	3,994	4,874	4,509	4,198	4,251	4,511	5,399	4,818	-1,735
Russian Fed.	3,999	3,479	2,566	3,177	3,979	4,110	5,351	6,226	5,516	3,484	4,070	71
Canada	3,828	3,002	3,075	3,716	3,851	4,056	4,219	4,534	5,565	3,985	3,975	147
Switzerland	3,331	2,823	2,819	3,134	3,659	3,525	3,599	4,009	4,198	3,582	3,800	469
China	1,835	375	508	846	1,434	1,881	2,640	2,577	3,658	4,566	3,066	1,231
Belgium	2,170	1,593	2,163	1,710	2,484	2,533	2,552	3,258	2,572	2,299	2,633	463
UAE	1,431	839	461	612	975	853	1,100	1,526	1,722	1,741	2,052	621
Australia	1,502	1,399	730	777	1,074	957	1,236	1,264	1,524	1,809	2,009	507
Mexico	3,295	1,219	1,817	3,448	3,346	1,791	2,769	1,887	2,203	1,560	1,655	-1,640
Denmark	976	635	753	761	767	734	1,234	1,248	1,093	1,128	1,613	637
Japan	1,473	1,438	1,147	849	1,188	1,263	1,642	1,860	1,946	1,363	1,539	66
Poland	1,077	756	653	509	638	725	1,195	1,366	1,838	2,206	1,522	445
Spain	2,413	1,290	1,145	1,343	1,436	1,297	1,388	2,192	2,110	1,667	1,220	-1,193
Serbia	672	486	436	758	754	953	961	812	845	891	1,134	462
Others	29,336	20,454	17,026	14,249	20,216	20,544	23,223	29,816	15,111	25,793	31,501	2,164
WORLD TOTAL	113,163	84,954	78,709	84,776	98,155	96,770	102,135	126,188	114,055	117,628	124,103	10,940

*Transit country





ESTIMATED WORLD DRIED FIG CONSUMPTION

COUNTRY	2012			2013			2014			2015			2016		
	Consumption (MT)	Cons. per capita (kg/year) ¹	Estimated Cons. per capita (kg/year) ²	Consumption (MT)	Cons. per capita (kg/year) ¹	Estimated Cons. per capita (kg/year) ²	Consumption (MT)	Cons. per capita (kg/year) ¹	Estimated Cons. per capita (kg/year) ²	Consumption (MT)	Cons. per capita (kg/year) ¹	Estimated Cons. per capita (kg/year) ²	Consumption (MT)	Cons. per capita (kg/year) ¹	Estimated Cons. per capita (kg/year) ²
Iran	23,969	0.32	0.98	26,057	0.35	1.06	30,024	0.38	1.16	32,001	0.40	1.23	19,940	0.25	0.75
France	12,280	0.20	0.78	14,794	0.23	0.94	13,902	0.21	0.84	12,879	0.20	0.80	13,199	0.20	0.82
Germany	10,667	0.13	0.52	11,761	0.14	0.58	12,230	0.15	0.60	12,494	0.15	0.62	12,920	0.16	0.63
USA	7,515	0.02	0.10	11,105	0.04	0.14	9,469	0.03	0.12	11,090	0.03	0.14	11,347	0.04	0.14
UK	4,267	0.07	0.28	5,212	0.08	0.33	5,781	0.09	0.36	5,529	0.09	0.34	6,163	0.09	0.37
Italy	5,486	0.09	0.36	4,567	0.08	0.30	5,077	0.09	0.34	5,268	0.09	0.35	4,883	0.08	0.33
Greece	4,649	0.41	0.82	4,761	0.42	0.84	5,030	0.45	0.90	4,428	0.40	0.81	4,440	0.40	0.79
Russian Fed.	5,348	0.04	0.38	6,212	0.04	0.44	5,503	0.04	0.39	3,456	0.02	0.24	4,046	0.03	0.28
Canada	4,204	0.12	0.49	4,498	0.13	0.53	5,546	0.16	0.63	3,976	0.11	0.44	3,887	0.11	0.43
Switzerland	3,548	0.45	0.91	3,939	0.50	1.01	4,128	0.51	1.02	3,481	0.42	0.84	3,629	0.43	0.86
Australia	1,233	0.06	0.22	1,257	0.06	0.23	1,518	0.07	0.26	1,788	0.07	0.30	2,003	0.08	0.33
Japan	1,642	0.01	0.05	1,860	0.01	0.06	1,938	0.02	0.06	1,363	0.01	0.04	1,539	0.01	0.05
Vietnam	2,664	0.06	0.23	2,077	0.05	0.18	1,502	0.03	0.69	886	0.02	0.08	1,509	0.02	0.16
Poland	1,180	0.03	0.06	1,337	0.04	0.07	1,821	0.05	0.10	2,152	0.06	0.11	1,489	0.04	0.08
Belgium	1,587	0.19	0.76	1,702	0.16	0.62	1,654	0.15	0.60	1,420	0.13	0.50	1,474	0.13	0.52
Netherlands	1,373	0.15	0.58	1,454	0.16	0.62	1,408	0.15	0.59	1,287	0.13	0.53	1,449	0.09	0.34
UAE	1,100	0.13	0.27	1,526	0.18	0.37	1,722	0.18	0.36	1,741	0.19	0.38	1,396	0.15	0.30
Serbia	960	0.13	1.32	771	0.11	1.06	833	0.12	1.17	878	0.10	0.99	1,110	0.13	1.26
Denmark	561	0.10	0.40	574	0.10	0.41	536	0.10	0.38	543	0.10	0.38	1,061	0.19	0.74
Sweden	1,373	0.146	0.59	1,454	0.16	0.62	1,408	0.15	0.59	1,287	0.13	0.53	913	0.09	0.37
WORLD TOTAL	117,250	0.02		122,300	0.02		140,744	0.02		144,505	0.02		129,500	0.02	

¹ Total consumption expressed in Kg per person. Population data from United Nations, Department of Economic and Social Affairs, Population Division (2017). World Population Prospects: The 2017 Revision.

² Based on the estimated percentage of population consuming the specific product.

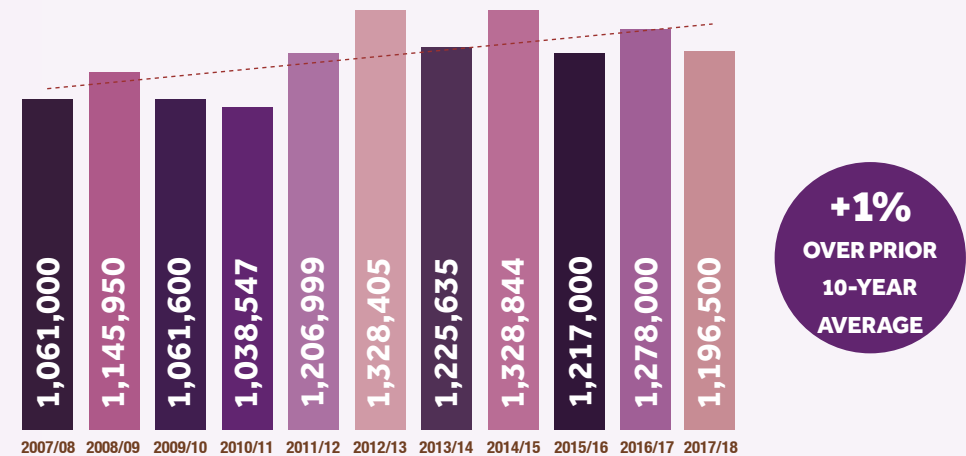
DRIED GRAPES

PRODUCTION

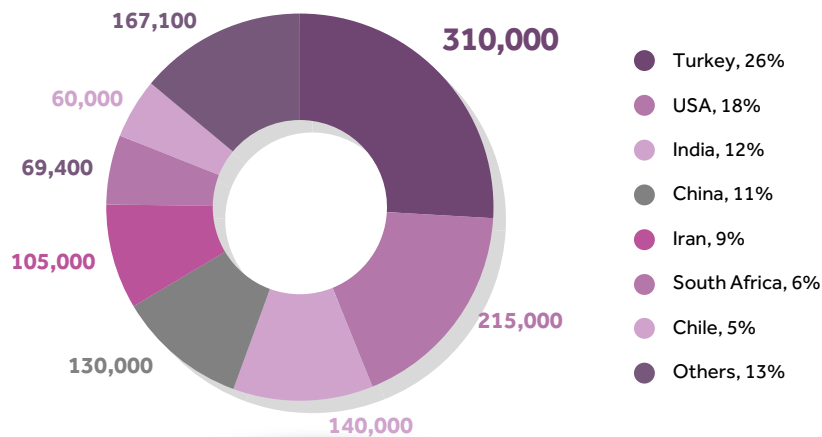
2017/2018 dried grape (Raisins, Sultanas and Currants) production amounted to ca. 1.2 million metric tons.

Turkey and the USA accounted for 26% and 18% of the global production, respectively, amounting to 525,000 MT. India, China and Iran followed with productions ranging between 140,000 MT and 100,000 MT. South Africa experienced a very good year and its production was raised by 54% compared to the previous season.

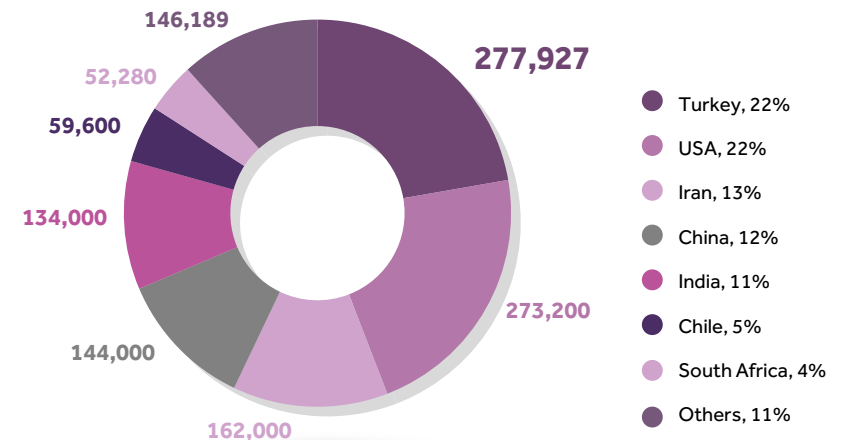
WORLD DRIED GRAPE PRODUCTION
(Metric Tons)



2017/18 DRIED GRAPE PRODUCTION
(Metric Tons)



5-YEAR AVERAGE DRIED GRAPE PRODUCTION
(Metric Tons)





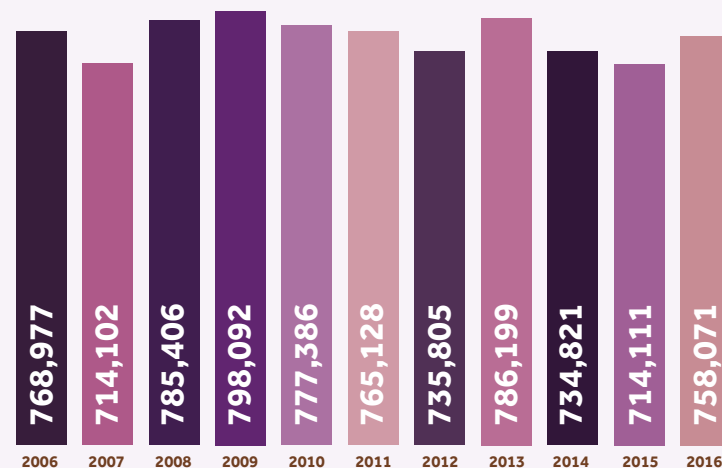
EXPORTS

Dried grapes (Raisins, Sultanas and Currants) exports added up to over 758,000 metric tons in 2016, up by 6% from the previous season.

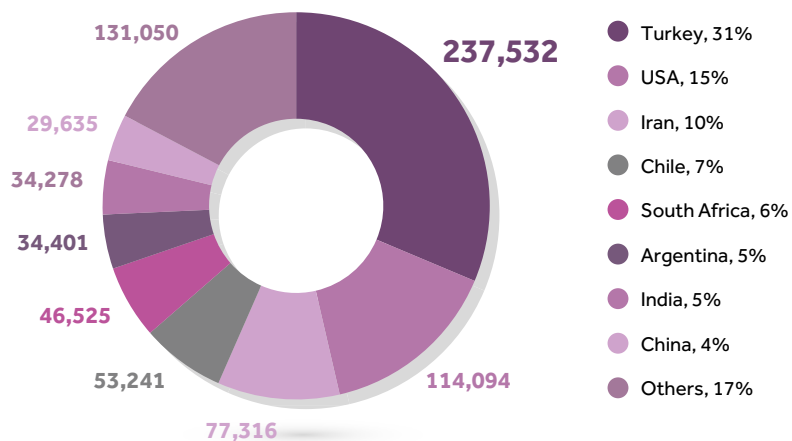
Turkey led 2016 dried grape exports, followed by the USA and Iran (31%, 15% and 10% of the world share, respectively). Along with Chile, South Africa and Argentina, they accounted for 74% of the world exports.

Europe concentrates 82% of Turkey's Sultana shipments. The USA exports are mainly destined to Europe (26%) and Japan (22%).

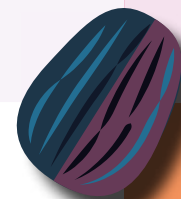
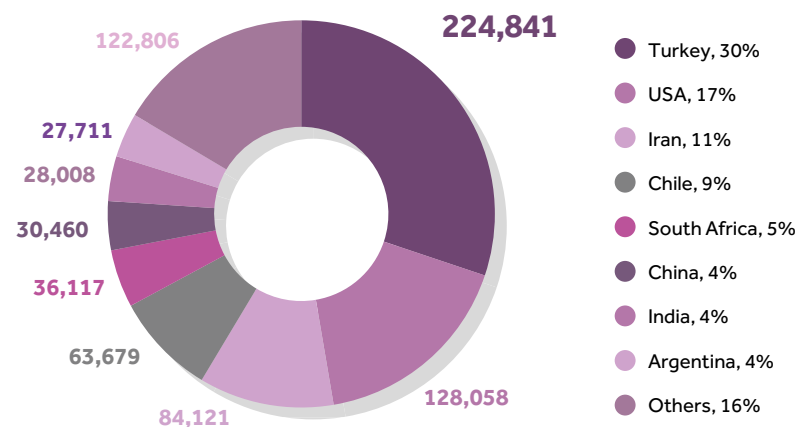
WORLD DRIED GRAPE EXPORTS
(Metric Tons)



2016 WORLD DRIED GRAPE EXPORTS
(Metric Tons)



5-YEAR AVERAGE DRIED GRAPE EXPORTS
(Metric Tons)



DRIED GRAPES

DRIED GRAPE IMPORTS (Metric Tons)

COUNTRY	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016	Growth 2006-2016
UK*	113,339	106,594	109,197	112,450	115,501	110,629	105,343	115,226	106,251	103,589	105,762	-7,577
Germany	81,646	74,730	80,076	83,640	82,467	85,987	80,621	85,968	69,071	71,289	77,825	-3,821
Netherlands*	48,155	48,900	44,360	53,730	49,295	45,406	51,082	58,343	47,617	49,824	50,341	2,186
Japan	30,915	33,223	35,799	29,143	33,760	31,816	30,599	30,886	30,787	32,379	32,728	1,813
Russian Fed.	40,535	32,194	62,448	43,608	36,177	29,288	36,133	33,722	10,276	20,185	29,178	-11,357
Brazil	18,417	19,185	18,272	23,061	22,716	22,677	24,109	25,047	21,711	24,465	27,977	9,560
Canada	33,335	35,410	39,152	32,215	36,303	28,247	28,010	30,528	26,346	21,226	27,150	-6,185
France	25,765	25,951	25,431	26,519	27,228	24,714	23,791	29,517	23,797	25,344	26,395	630
Italy	26,583	21,417	19,198	19,626	21,719	20,191	19,801	21,853	20,013	21,762	23,178	-3,405
Australia	19,650	21,536	26,487	27,456	20,939	31,202	23,573	22,680	22,080	19,749	21,275	1,625
Belgium	15,792	15,258	14,773	19,138	21,267	20,868	19,356	22,514	19,815	17,101	17,944	2,152
Poland	17,882	6,566	11,876	15,354	14,137	11,257	13,033	16,146	13,082	12,961	17,655	-227
China	11,408	12,067	11,064	18,969	19,200	12,111	12,343	9,225	11,726	14,795	16,958	5,550
USA	22,025	26,697	20,472	18,969	19,123	15,414	15,219	17,703	10,174	25,549	16,039	-5,986
India	9,335	7,816	8,616	9,358	9,605	5,206	6,255	12,223	15,018	10,987	13,285	3,949
Spain	7,856	6,389	5,971	8,739	8,463	9,837	13,141	17,394	11,130	15,913	10,768	2,912
Algeria	2,310	3,285	4,062	10,014	8,283	4,052	9,530	5,724	6,842	5,791	8,818	6,508
Mexico	10,084	11,188	9,389	12,696	9,000	13,753	11,527	11,524	14,714	15,187	8,699	-1,385
Saudi Arabia	4,060	1,339	4,242	5,711	1,133	6,531	5,743	9,818	4,036	9,225	7,963	3,903
Sweden	7,524	7,118	9,677	7,552	8,091	7,778	8,311	7,638	7,758	7,262	7,091	-433
Others	222,361	197,239	224,844	220,144	212,979	228,163	198,286	202,518	242,577	189,525	211,042	-11,319
WORLD TOTAL	768,977	714,102	785,406	798,092	777,386	765,128	735,805	786,199	734,821	714,111	758,071	-10,906

*Transit country



ESTIMATED WORLD DRIED GRAPE CONSUMPTION

COUNTRY	2012			2013			2014			2015			2016		
	Consumption (MT)	Cons. per capita (kg/year) ¹	Estimated Cons. per capita (kg/year) ²	Consumption (MT)	Cons. per capita (kg/year) ¹	Estimated Cons. per capita (kg/year) ²	Consumption (MT)	Cons. per capita (kg/year) ¹	Estimated Cons. per capita (kg/year) ²	Consumption (MT)	Cons. per capita (kg/year) ¹	Estimated Cons. per capita (kg/year) ²	Consumption (MT)	Cons. per capita (kg/year) ¹	Estimated Cons. per capita (kg/year) ²
USA	157,146	0.51	1.54	213,200	0.69	2.09	145,658	0.46	1.38	157,323	0.49	1.48	198,683	0.62	1.87
China	126,902	0.10	0.29	120,219	0.09	0.27	139,090	0.10	0.31	156,211	0.11	0.34	120,323	0.08	0.25
India	140,899	0.12	0.16	91,137	0.08	0.10	120,316	0.09	0.13	124,027	0.09	0.13	114,007	0.09	0.11
UK	102,300	1.64	2.19	111,348	1.79	2.38	103,212	1.61	2.15	100,055	1.55	2.06	102,391	1.56	2.08
Turkey	73,269	1.00	1.34	32,198	0.44	0.59	84,918	1.12	1.49	10,552	0.13	0.18	74,017	0.93	1.24
Germany	71,501	0.88	1.17	76,145	0.93	1.24	59,529	0.73	0.98	61,093	0.76	1.01	66,096	0.81	1.08
Uzbekistan	36,000	1.29	2.57	25,000	0.89	1.79	34,000	1.13	2.26	50,000	1.67	3.35	42,802	1.36	2.72
Iran	20,000	0.27	0.36	30,000	0.40	0.54	30,000	0.40	0.54	40,000	0.51	0.67	40,000	0.50	0.66
Netherlands	37,431	2.25	2.82	43,812	2.64	3.30	35,422	2.11	2.64	36,280	2.14	2.68	39,845	2.35	2.93
Japan	30,599	0.24	0.27	30,886	0.24	0.27	30,787	0.24	0.27	32,373	0.26	0.28	32,728	0.26	0.28
Russian Fed.	35,935	0.25	1.01	33,722	0.24	0.95	9,880	0.07	0.28	18,964	0.13	0.53	28,544	0.20	0.79
Brazil	24,107	0.13	0.25	25,047	0.13	0.26	21,691	0.11	0.21	24,451	0.12	0.24	27,975	0.13	0.27
Canada	26,671	0.78	1.04	29,541	0.87	1.15	25,970	0.74	0.98	20,674	0.58	0.77	26,268	0.72	0.97
France	21,519	0.34	1.04	27,709	0.44	1.33	22,379	0.34	1.02	23,554	0.37	1.11	23,999	0.37	1.12
Italy	18,483	0.31	0.61	20,921	0.35	0.69	19,497	0.33	0.65	19,449	0.33	0.65	21,143	0.36	0.71
Australia	28,968	1.30	1.73	38,754	1.74	2.32	32,198	1.39	1.85	27,438	1.14	1.53	20,810	0.86	1.15
Poland	12,480	0.33	0.65	15,675	0.41	0.82	12,713	0.33	0.67	12,244	0.32	0.63	16,801	0.44	0.88
Spain	12,404	0.27	0.36	16,735	0.36	0.48	10,204	0.22	0.29	15,134	0.33	0.44	10,104	0.22	0.29
Belgium	8,937	0.82	1.09	10,520	0.97	1.29	9,975	0.90	1.20	7,729	0.68	0.91	9,034	0.80	1.06
Algeria	9,530	0.26	0.53	5,724	0.16	0.32	6,842	0.17	0.34	5,791	0.15	0.29	8,812	0.22	0.43
WORLD TOTAL	1,350,518	0.20		1,223,164	0.18		1,339,644	0.19		1,195,500	0.16		1,311,488	0.18	

¹ Total consumption expressed in Kg per person. Population data from United Nations, Department of Economic and Social Affairs, Population Division (2017). World Population Prospects: The 2017 Revision.

² Based on the estimated percentage of population consuming the specific product.

PRUNES

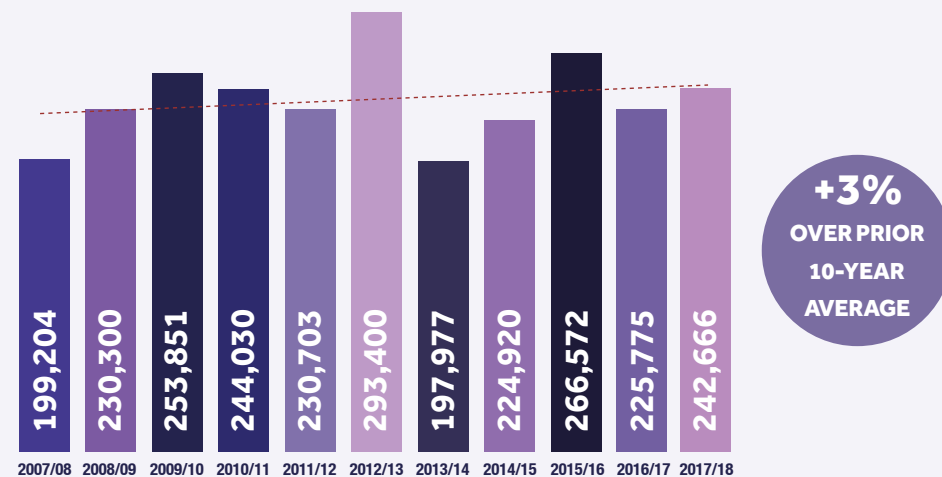
PRODUCTION

Global prune production reached *ca.* 242,700 metric tons in 2017/2018, up 7% from 2016/17.

The USA led world production, accounting for 39% of the share. It was followed by Chile and France, which were responsible for 31% and 21% of world production, respectively.

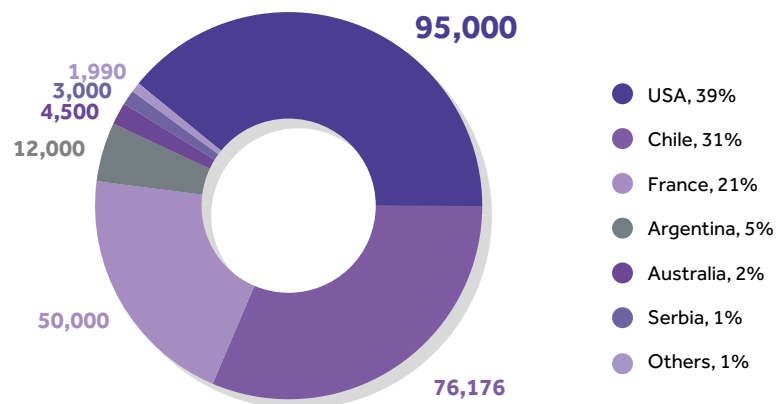
After a low 2016/17 season, in 2017/18 the USA production went back to the previous years' average levels, raised by 98%, it reached 95,000 MT. Chile and Australia also experienced a good year, with increases of 9% and 73%, respectively, compared to the prior season.

WORLD PRUNE PRODUCTION METRIC TONS

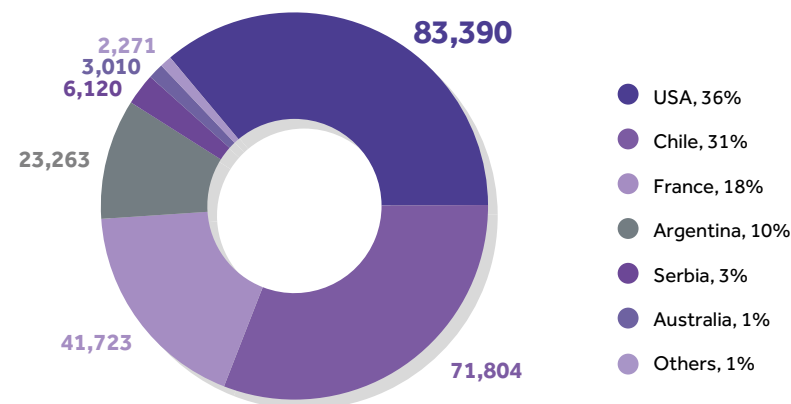


In the southern hemisphere, prunes are harvested from March through April.
In the northern hemisphere, prunes are harvested from end July through August.

2017/18 PRUNE PRODUCTION (Metric Tons)



5-YEAR AVERAGE PRUNE PRODUCTION (Metric Tons)





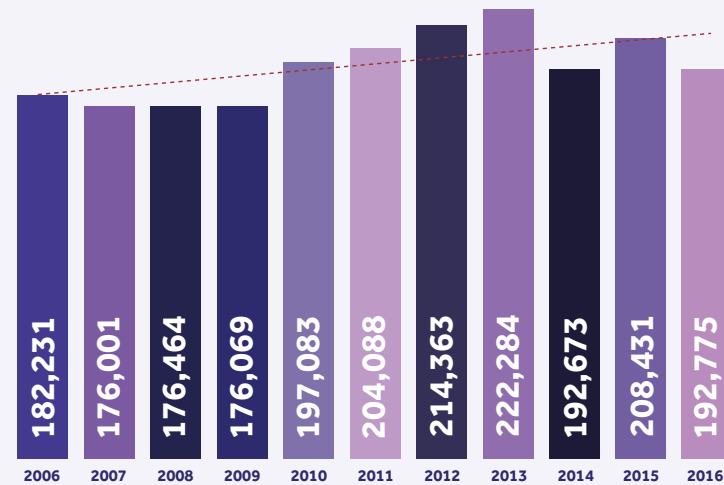
EXPORTS

Although slightly below the previous year, 2016 prune exports followed the prior decade growing trend, amounting to ca. 193,000 metric tons.

Totalling 36% of the world share, Chile was the top exporter in 2016. The USA and Argentina were the following most significant exporting countries, with 23% and 16% of the share, respectively.

Europe and the USA accounted for 46% and 16% of Chile exports, respectively. Europe (28%) and Japan (23%) were the main USA markets, while Argentina destined 30% of its shipments to Brazil, 25% to the USA and 14% to Europe.

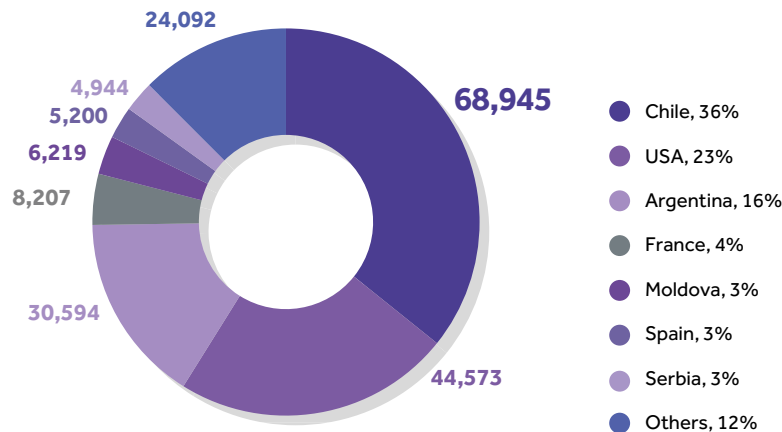
WORLD PRUNE EXPORTS
(Metric Tons)



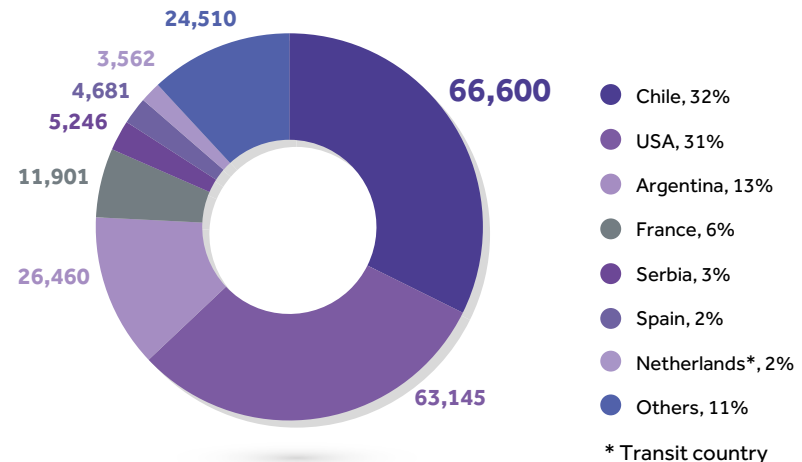
+6%
OVER 2006



2016 WORLD PRUNE EXPORTS
(Metric Tons)



5-YEAR AVERAGE PRUNE EXPORTS
(Metric Tons)



* Transit country

PRUNES

PRUNE IMPORTS (Metric Tons)

COUNTRY	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016	Growth 2006-2016
USA	6,162	342	773	4,018	399	247	685	1,245	7,102	12,802	19,388	13,226
Germany	19,146	21,486	25,395	18,397	20,211	18,818	21,538	20,199	18,622	24,159	12,898	-6,248
Russian Fed.	17,127	19,471	27,011	17,288	29,505	26,512	28,190	30,383	18,193	13,392	12,644	-4,483
Brazil	10,548	11,490	10,492	13,565	14,105	15,217	15,871	15,027	13,142	9,877	11,793	1,245
Japan	13,784	12,492	11,684	10,927	13,438	12,829	15,505	14,869	12,733	13,184	10,693	-3,091
Italy	10,035	9,388	10,587	10,064	10,679	10,278	10,076	10,831	11,666	11,907	9,936	-99
UK	10,557	8,750	9,131	7,822	7,765	8,822	8,185	9,000	8,781	9,300	8,725	-1,832
Mexico	9,433	8,323	8,571	7,647	9,203	9,497	9,298	10,308	7,683	10,832	8,589	-844
Poland	5,730	4,583	5,065	6,571	6,856	9,838	9,269	9,252	7,005	10,096	7,301	1,571
Spain	7,002	6,906	5,763	7,921	6,564	6,296	6,248	7,116	7,027	7,719	6,922	-80
China	2,425	2,137	2,022	3,476	5,763	7,625	10,959	3,889	6,670	5,856	6,002	3,577
Netherlands*	5,914	5,132	5,130	5,696	4,255	3,761	3,923	4,016	4,744	4,596	4,879	-1,035
Algeria	5,211	6,345	3,603	7,357	6,517	4,612	5,658	6,560	4,891	5,389	4,874	-337
Canada	5,034	5,298	5,270	4,902	4,969	5,325	5,602	5,633	6,358	6,728	4,848	-186
France	2,059	4,422	6,343	4,485	2,410	3,733	2,129	1,835	1,837	3,151	3,577	1,518
Australia	1,848	3,840	2,084	3,500	2,885	3,096	2,407	2,219	3,104	3,945	3,256	1,408
Israel	1,765	2,993	1,456	1,843	2,737	2,695	1,468	1,262	3,571	2,507	2,150	385
Belgium	4,339	2,738	2,064	1,933	1,888	1,890	1,898	2,048	1,897	2,112	2,126	-2,213
Denmark	1,745	1,620	2,049	1,959	1,641	2,136	2,134	2,210	1,811	2,055	1,982	237
Czech Republic	1,127	777	701	847	1,386	1,328	1,413	2,008	1,338	1,252	1,715	588
Others	41,240	37,468	31,270	35,851	43,907	49,533	51,907	62,372	44,500	47,570	48,478	7,238
WORLD TOTAL	182,231	176,001	176,464	176,069	197,083	204,088	214,363	222,284	192,673	208,431	192,775	10,544

*Transit country



ESTIMATED WORLD PRUNE CONSUMPTION

COUNTRY	2012			2013			2014			2015			2016		
	Consumption (MT)	Cons. per capita (kg/year) ¹	Estimated Cons. per capita (kg/year) ²	Consumption (MT)	Cons. per capita (kg/year) ¹	Estimated Cons. per capita (kg/year) ²	Consumption (MT)	Cons. per capita (kg/year) ¹	Estimated Cons. per capita (kg/year) ²	Consumption (MT)	Cons. per capita (kg/year) ¹	Estimated Cons. per capita (kg/year) ²	Consumption (MT)	Cons. per capita (kg/year) ¹	Estimated Cons. per capita (kg/year) ²
USA	65,791	0.213	0.852	29,909	0.097	0.387	30,885	0.097	0.387	22,202	0.069	0.276	40,200	0.125	0.499
France	34,692	0.551	1.102	29,270	0.465	0.930	27,683	0.418	0.836	24,996	0.388	0.776	29,689	0.459	0.917
Russian Fed.	28,101	0.197	0.597	30,254	0.212	0.644	13,907	0.099	0.299	12,978	0.090	0.274	12,480	0.087	0.263
Brazil	15,866	0.082	0.248	15,027	0.078	0.236	13,141	0.065	0.197	9,876	0.048	0.144	11,790	0.057	0.172
Japan	15,505	0.121	0.303	14,869	0.116	0.290	12,732	0.101	0.252	13,184	0.104	0.260	10,693	0.084	0.209
Italy	9,942	0.164	1.093	11,317	0.187	1.247	12,369	0.208	1.384	12,262	0.205	1.367	10,538	0.177	1.182
Chile	2,244	0.131	0.398	10,763	0.630	1.908	8,935	0.503	1.523	10,558	0.588	1.783	9,979	0.557	1.688
Germany	18,259	0.223	0.892	16,878	0.206	0.826	15,681	0.193	0.772	19,660	0.244	0.975	9,776	0.119	0.477
Mexico	9,238	0.086	0.172	10,078	0.094	0.187	7,310	0.059	0.118	10,727	0.084	0.169	8,566	0.067	0.134
UK	7,828	0.126	0.382	8,239	0.132	0.401	8,225	0.128	0.389	8,670	0.134	0.406	7,963	0.121	0.367
Poland	8,324	0.218	0.872	8,199	0.215	0.859	5,710	0.150	0.599	9,148	0.237	0.948	6,227	0.163	0.652
Australia	4,730	0.212	0.643	4,632	0.208	0.629	5,159	0.223	0.674	6,580	0.275	0.832	5,352	0.222	0.672
Algeria	5,658	0.157	0.628	6,560	0.182	0.729	4,891	0.122	0.490	5,389	0.136	0.543	4,874	0.120	0.480
Canada	5,590	0.164	0.497	5,597	0.164	0.497	6,244	0.177	0.536	6,665	0.185	0.562	4,783	0.132	0.399
Vietnam	2,373	0.027	0.109	4,216	0.049	0.194	5,675	0.063	0.252	4,024	0.043	0.172	4,682	0.050	0.198
China	9,062	0.007	0.028	2,385	0.002	0.007	3,405	0.002	0.010	2,588	0.002	0.007	4,532	0.003	0.013
Israel	1,424	0.187	0.747	1,257	0.165	0.659	3,571	0.446	1.783	2,507	0.311	1.243	2,150	0.262	1.050
Spain	2,018	0.044	0.176	3,417	0.074	0.297	2,138	0.045	0.181	2,334	0.051	0.202	1,722	0.037	0.149
Egypt	1,420	0.018	0.072	1,639	0.021	0.083	1,393	0.017	0.067	1,471	0.016	0.064	1,661	0.017	0.069
Greece	1,558	0.138	0.551	2,044	0.181	0.723	1,671	0.150	0.601	1,482	0.135	0.541	1,507	0.135	0.539
WORLD TOTAL	311,479	0.05		232,894	0.034		220,468	0.030		245,202	0.033		226,418	0.030	

¹ Total consumption expressed in Kg per person. Population data from United Nations, Department of Economic and Social Affairs, Population Division (2017). World Population Prospects: The 2017 Revision.

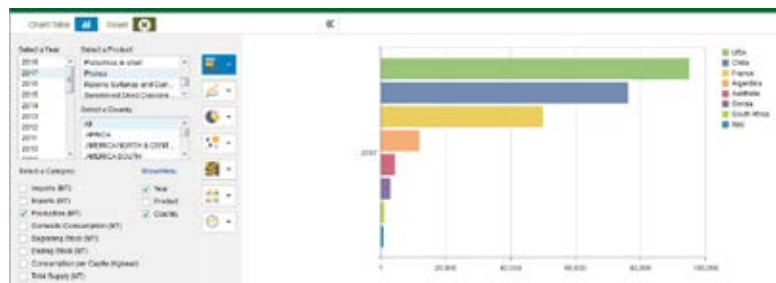
² Based on the estimated percentage of population consuming the specific product.

STATISTICS DATABASE

FREE ACCESS FOR INC MEMBERS

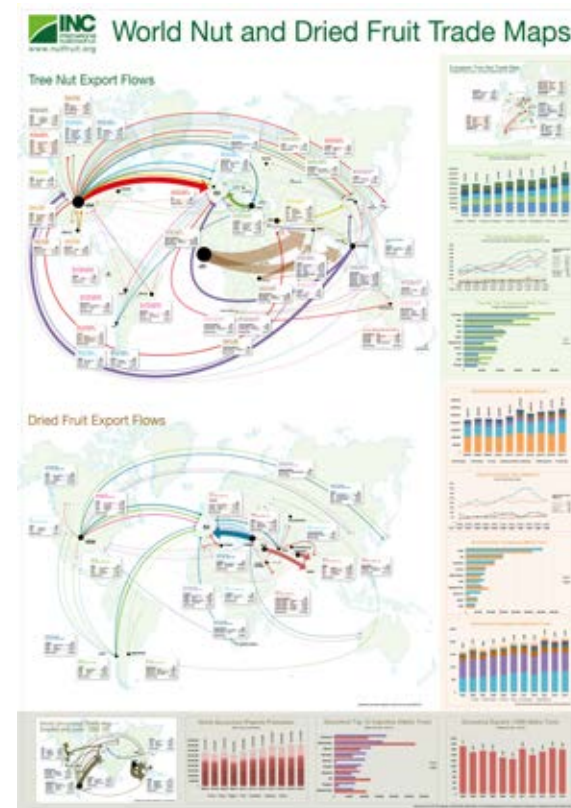
Starting from 1995 and covering over 400,500 data for nut and dried fruit production, stocks, imports, exports and consumption worldwide and by country, the re-launched INC Online Database features an intuitive and interactive graphical interface (developed by SAP Business Objects).

Statistics can be visualized and analyzed graphically on a world map and customizable charts and tables, combining production, imports, exports and consumption by product, country and year. The Database is available at www.nutfruit.org.



WORLD NUT AND DRIED FRUIT TRADE MAP

The INC bi-annual World and Dried Fruit Trade Map features an overview of the main world nut and dried fruit trade flows. It is a very useful tool to easily identify and summarize traded volumes and the most relevant players worldwide.







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